

Jul 2023

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING THE FUTURE TOGETHER
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	10 812	8984	11	1456	361	7 437
VOLKSWAGEN GROUP SA	5 797	3914	371	1168	344	10 326
SUZUKI AUTO	4 361	3170	10	1179	2	12
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 878	2078	0	800	0	
FORD MOTOR COMPANY	2 500	2255	15	124	106	7 686
NISSAN	2 308	1941	52	237	78	475
HAVAL MOTORS SA	2 030	1456	0	574	0	12
ISUZU MOTORS SOUTH AFRICA	1 903	1628	201	34	40	665
RENAULT	1 707	1406	0	300	1	
CHERY AUTO SOUTH AFRICA	1 375	1375	0	0	0	
KIA SOUTH AFRICA	1 372	1263	0	106	3	
MAHINDRA	929	899	30	0	0	77
BMW GROUP *	883	883	0	0	0	3 500
MERCEDES-BENZ SA **	685	685	0	0	0	6 696
DAIMLER TRUCK SOUTHERN AFRICA	423	423	0	0	0	5
FAW TRUCKS	350	350	0	0	0	
HONDA	327	227	0	100	0	60
VOLVO GROUP SOUTHERN AFRICA	282	282	0	0	0	21
MAN	253	253	0	0	0	
SCANIA	251	251	0	0	0	35
MAZDA SOUTHERN AFRICA	249	242	0	0	7	
MITSUBISHI MOTORS SA	248	215	0	26	7	49
JAGUAR LAND ROVER	228	207	0	9	12	
STELLANTIS	225	197	0	0	28	8
UD TRUCKS SOUTHERN AFRICA	168	164	0	2	2	
PORSCHE *	150	150	0	0	0	
IVECO	121	62	59	0	0	
VOLVO CARS	120	113	0	0	7	
PROTON SOUTH AFRICA	99	83	0	16	0	
POWERSTAR	76	76	0	0	0	
JAC MOTORS SOUTH AFRICA	72	72	0	0	0	
TATA	60	60	0	0	0	
SUBARU	52	52	0	0	0	
BABCOCK	36	36	0	0	0	
VECV SOUTH AFRICA	34	34	0	0	0	
SINOTRUK	17	17	0	0	0	
SCUDERIA SOUTH AFRICA	8	8	0	0	0	
INDUSTRY TOTAL	43 389	35511	749	6131	998	37 064

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021 to November 2022,commercial market split estimates were provided. As from December 2022, Daimler Trucks will provide standard detail. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa. Porsche, Bentley and Lamborghini, as of December 2022, are no longer reporting sales to naamsa. Estimated domestic new vehicle and export sales are provided for Porsche.

Passenger for Jul 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	5 740	4339	8	1177	216	164
VOLKSWAGEN GROUP SA	5 270	3488	312	1168	302	10 326
SUZUKI AUTO	4 147	2956	10	1179	2	7
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 556	1756	0	800	0	
RENAULT	1 686	1385	0	300	1	
CHERY AUTO SOUTH AFRICA	1 375	1375	0	0	0	
HAVAL MOTORS SA	1 245	1103	0	142	0	2
KIA SOUTH AFRICA	1 214	1105	0	106	3	
NISSAN	892	820	0	0	72	
BMW GROUP *	883	883	0	0	0	3 500
MERCEDES-BENZ SA **	568	568	0	0	0	6 696
FORD MOTOR COMPANY	379	365	0	0	14	
HONDA	327	227	0	100	0	60
MAZDA SOUTHERN AFRICA	242	235	0	0	7	
MAHINDRA	229	222	7	0	0	
JAGUAR LAND ROVER	228	207	0	9	12	
STELLANTIS	179	153	0	0	26	8
MITSUBISHI MOTORS SA	174	147	0	20	7	7
PORSCHE *	150	150	0	0	0	
VOLVO CARS	120	113	0	0	7	
PROTON SOUTH AFRICA	99	83	0	16	0	
ISUZU MOTORS SOUTH AFRICA	76	67	0	0	9	21
SUBARU	52	52	0	0	0	
SCUDERIA SOUTH AFRICA	8	8	0	0	0	
INDUSTRY TOTAL	27 839	21807	337	5017	678	20 791

Light CV < 3501kg for Jul 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	4 783	4360	3	276	144	7 273
FORD MOTOR COMPANY	2 110	1881	13	124	92	7 686
ISUZU MOTORS SOUTH AFRICA	1 542	1291	186	34	31	641
NISSAN	1 416	1121	52	237	6	475
HAVAL MOTORS SA	785	353	0	432	0	10
MAHINDRA	700	677	23	0	0	77
VOLKSWAGEN GROUP SA	452	400	13	0	39	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	297	297	0	0	0	
SUZUKI AUTO	214	214	0	0	0	5
KIA SOUTH AFRICA	158	158	0	0	0	
MITSUBISHI MOTORS SA	74	68	0	6	0	42
JAC MOTORS SOUTH AFRICA	57	57	0	0	0	
STELLANTIS	43	41	0	0	2	
RENAULT	21	21	0	0	0	
MAZDA SOUTHERN AFRICA	7	7	0	0	0	
MERCEDES-BENZ SA **	7	7	0	0	0	
INDUSTRY TOTAL	12 666	10953	290	1109	314	16 209

Medium CV 3501-8500kg for Jul 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	150	139	11	0	0	1
TOYOTA	150	146	0	3	1	
MERCEDES-BENZ SA **	110	110	0	0	0	
IVECO	77	18	59	0	0	
VOLKSWAGEN GROUP SA	75	26	46	0	3	
TATA	28	28	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	25	25	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	25	25	0	0	0	
FAW TRUCKS	20	20	0	0	0	
FORD MOTOR COMPANY	11	9	2	0	0	
JAC MOTORS SOUTH AFRICA	9	9	0	0	0	
STELLANTIS	3	3	0	0	0	
POWERSTAR		0	0	0	0	
INDUSTRY TOTAL	683	558	118	3	4	1

Heavy CV 8501-16500kg for Jul 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	115	115	0	0	0	
ISUZU MOTORS SOUTH AFRICA	94	93	1	0	0	2
TOYOTA	84	84	0	0	0	
UD TRUCKS SOUTHERN AFRICA	59	58	0	0	1	
DAIMLER TRUCK SOUTHERN AFRICA	53	53	0	0	0	5
VECV SOUTH AFRICA	31	31	0	0	0	
TATA	27	27	0	0	0	
POWERSTAR	13	13	0	0	0	
JAC MOTORS SOUTH AFRICA	6	6	0	0	0	
IVECO	2	2	0	0	0	
MAN		0	0	0	0	
INDUSTRY TOTAL	484	482	1	0	1	7

Extra Heavy CV > 16500kg for Jul 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	321	321	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	279	279	0	0	0	21
SCANIA	234	234	0	0	0	27
MAN	228	228	0	0	0	
FAW TRUCKS	215	215	0	0	0	
UD TRUCKS SOUTHERN AFRICA	109	106	0	2	1	
POWERSTAR	63	63	0	0	0	
TOYOTA	55	55	0	0	0	
IVECO	42	42	0	0	0	
ISUZU MOTORS SOUTH AFRICA	41	38	3	0	0	
BABCOCK	36	36	0	0	0	
SINOTRUK	17	17	0	0	0	
TATA	5	5	0	0	0	
VECV SOUTH AFRICA	3	3	0	0	0	
INDUSTRY TOTAL	1 648	1642	3	2	1	48

Bus > 8500kg for Jul 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
MAN	25	25	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	24	24	0	0	0	
SCANIA	17	17	0	0	0	8
VOLVO GROUP SOUTHERN AFRICA	3	3	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	
INDUSTRY TOTAL	69	69	0	0	0	8

Make Totals for Jul 2023
 * Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	10 475	8655	11	1456	353	7 437
VOLKSWAGEN	5 271	3499	366	1087	319	10 326
SUZUKI	4 361	3170	10	1179	2	12
HYUNDAI	2 878	2078	0	800	0	
FORD	2 500	2255	15	124	106	7 686
NISSAN	2 308	1941	52	237	78	475
ISUZU	1 903	1628	201	34	40	665
RENAULT	1 707	1406	0	300	1	
CHERY	1 375	1375	0	0	0	
KIA	1 372	1263	0	106	3	
HAVAL	1 245	1103	0	142	0	2
MERCEDES**	972	972	0	0	0	6 696
MAHINDRA	929	899	30	0	0	77
BMW/MINI*	883	883	0	0	0	3 500
GWM	785	353	0	432	0	10
AUDI	532	421	5	81	25	
FAW	350	350	0	0	0	
HONDA	327	227	0	100	0	60
VOLVO TRUCKS	279	279	0	0	0	21
HINO	266	266	0	0	0	
SCANIA	251	251	0	0	0	35
MAZDA	249	242	0	0	7	
MITSUBISHI	248	215	0	26	7	49
MAN	247	247	0	0	0	
LAND ROVER	214	196	0	9	9	
UD TRUCKS	168	164	0	2	2	
PORSCHE*	150	150	0	0	0	
FUSO	136	136	0	0	0	5
IVECO	121	62	59	0	0	
VOLVO	120	113	0	0	7	
PROTON	99	83	0	16	0	
POWERSTAR	76	76	0	0	0	
JAC	72	72	0	0	0	
LEXUS	71	63	0	0	8	
TATA TRUCK & BUS	60	60	0	0	0	
CITROEN	59	59	0	0	0	
SUBARU	52	52	0	0	0	
JEEP	46	36	0	0	10	7
OPEL	46	42	0	0	4	
FIAT	39	26	0	0	13	
DAF	36	36	0	0	0	
EICHER	34	34	0	0	0	
PEUGEOT	28	28	0	0	0	
SINOTRUK	17	17	0	0	0	
JAGUAR	14	11	0	0	3	
FERRARI	8	8	0	0	0	
ALFA ROMEO	6	5	0	0	1	1
VOLVO BUS	3	3	0	0	0	
ABARTH	1	1	0	0	0	
DAEWOO		0	0	0	0	
INDUSTRY TOTAL	43 389	35511	749	6131	998	37 064

RSA and Export Sales by Market

	Jul 2023		Var %		Jul 2022		Jun 2023		Jul 2023 YTD		Var %		Jul 2022 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	27 839	20 791	-9.7%	2.2%	30 824	20 348	29 817	20 062	201 960	134 774	-2.5%	-0.9%	207 133	135 960
Light CV < 3501kg	12 666	16 209	32.6%	242.7%	9 552	4 730	13 938	7 183	89 178	74 612	21.9%	37.0%	73 136	54 467
Medium CV 3501-8500kg	683	1	-11.6%	-95.0%	773	20	734	2	4 569	80	6.7%	37.9%	4 281	58
Heavy CV 8501-16500kg	484	7	6.4%	-86.0%	455	50	527	35	3 068	138	-10.1%	-20.7%	3 413	174
Extra Heavy CV > 16500kg	1 648	48	39.7%	166.7%	1 180	18	1 727	41	10 214	270	26.0%	60.7%	8 104	168
Bus > 8500kg	69	8	81.6%	300.0%	38	2	57	6	370	26	25.4%	-40.9%	295	44
INDUSTRY TOTAL	43 389	37 064	1.3%	47.3%	42 822	25 168	46 800	27 329	309 359	209 900	4.4%	10.0%	296 362	190 871

Dealer and Government Sales by Market

	Jul 2023		Var %		Jul 2022		Jun 2023		Jul 2023 YTD		Var %		Jul 2022 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	21 807	337	-12.8%	71.1%	25 014	197	24 020	747	166 301	4 647	-3.1%	66.1%	171 534	2 798
Light CV < 3501kg	10 953	290	36.3%	27.2%	8 038	228	12 165	803	78 962	4 267	21.1%	30.1%	65 225	3 280
Medium CV 3501-8500kg	558	118	-5.1%	71.0%	588	69	627	92	3 913	578	9.6%	17.2%	3 569	493
Heavy CV 8501-16500kg	482	1	9.0%	-91.7%	442	12	470	49	2 961	88	-9.9%	-15.4%	3 286	104
Extra Heavy CV > 16500kg	1 642	3	40.0%	-40.0%	1 173	5	1 712	9	10 141	47	26.1%	4.4%	8 039	45
Bus > 8500kg	69		81.6%	0.0%	38		57		370		25.4%	0.0%	295	
INDUSTRY TOTAL	35 511	749	0.6%	46.6%	35 293	511	39 051	1 700	262 648	9 627	4.2%	43.3%	251 948	6 720

Rental and Single Sales by Market

	Jul 2023		Var %		Jul 2022		Jun 2023		Jul 2023 YTD		Var %		Jul 2022 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	5 017	678	18.3%	-50.6%	4 240	1 373	3 937	1 113	23 838	7 174	-10.9%	18.8%	26 760	6 041
Light CV < 3501kg	1 109	314	233.0%	-67.1%	333	953	664	306	3 967	1 982	60.3%	-8.1%	2 474	2 157
Medium CV 3501-8500kg	3	4	-93.5%	-94.3%	46	70	8	7	44	34	-63.3%	-65.7%	120	99
Heavy CV 8501-16500kg		1	0.0%	0.0%		1		8		19	0.0%	-17.4%		23
Extra Heavy CV > 16500kg	2	1	0.0%	-50.0%		2	3	3	5	21	-28.6%	61.5%	7	13
Bus > 8500kg			0.0%	0.0%							0.0%	0.0%		
INDUSTRY TOTAL	6 131	998	32.7%	-58.4%	4 619	2 399	4 612	1 437	27 854	9 230	-5.1%	18.8%	29 361	8 333

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BMW GROUP *	883	883	0	0	0	3 500
BMW/MINI	883	883	0	0	0	3 500
CHERY AUTO SOUTH AFRICA	1 375	1375	0	0	0	
CHERY Tiggo 4 Pro	693	693	0	0	0	
CHERY Tiggo 7 Pro	398	398	0	0	0	
CHERY Tiggo 8 Pro	284	284	0	0	0	
FORD MOTOR COMPANY	379	365	0	0	14	
FORD EcoSport	20	19	0	0	1	
FORD Everest	317	304	0	0	13	
FORD Mustang	42	42	0	0	0	
HAVAL MOTORS SA	1 245	1103	0	142	0	2
HAVAL H6	412	399	0	13	0	1
HAVAL Jolion	833	704	0	129	0	1
HONDA	327	227	0	100	0	60
HONDA Amaze	101	101	0	0	0	
HONDA Ballade	8	8	0	0	0	1
HONDA BR-V	9	9	0	0	0	
HONDA Civic	6	6	0	0	0	
HONDA CR-V	2	2	0	0	0	1
HONDA Fit	63	63	0	0	0	1
HONDA HR-V	20	20	0	0	0	17
HONDA WR-V	118	18	0	100	0	40
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 556	1756	0	800	0	
HYUNDAI Atos	80	80	0	0	0	
HYUNDAI Creta	249	249	0	0	0	
HYUNDAI Grand Creta	25	25	0	0	0	
HYUNDAI Grand i10	825	586	0	239	0	
HYUNDAI i20	549	143	0	406	0	
HYUNDAI i30	4	4	0	0	0	
HYUNDAI Kona	14	14	0	0	0	
HYUNDAI Palisade	14	14	0	0	0	
HYUNDAI Santa Fe	30	11	0	19	0	
HYUNDAI Staria	69	32	0	37	0	
HYUNDAI Tucson	188	89	0	99	0	
HYUNDAI Venue	509	509	0	0	0	
ISUZU MOTORS SOUTH AFRICA	76	67	0	0	9	21
ISUZU MU-X	76	67	0	0	9	21
JAGUAR LAND ROVER	228	207	0	9	12	
JAGUAR E-PACE	3	3	0	0	0	
JAGUAR F-PACE	8	7	0	0	1	
JAGUAR F-Type	2	1	0	0	1	
JAGUAR I-PACE	1	0	0	0	1	
L-R Defender	100	85	0	9	6	
L-R Discovery	11	11	0	0	0	
L-R Discovery Sport	4	2	0	0	2	
L-R Range Rover	40	40	0	0	0	
L-R Range Rover Evoque	12	11	0	0	1	
L-R Range Rover Sport	34	34	0	0	0	
L-R Range Rover Velar	13	13	0	0	0	
KIA SOUTH AFRICA	1 214	1105	0	106	3	
KIA Carnival	46	35	0	11	0	
KIA Pegas	48	48	0	0	0	
KIA Picanto	247	247	0	0	0	
KIA Rio	210	120	0	90	0	
KIA Seltos	200	195	0	4	1	
KIA Sonet	360	359	0	0	1	
KIA Sorento	12	11	0	1	0	
KIA Sportage	91	90	0	0	1	
MAHINDRA	229	222	7	0	0	
MAHINDRA KUV	1	1	0	0	0	
MAHINDRA Scorpio	2	2	0	0	0	
MAHINDRA Scorpio-N	87	87	0	0	0	
MAHINDRA XUV300	110	103	7	0	0	
MAHINDRA XUV500	1	1	0	0	0	
MAHINDRA XUV700	28	28	0	0	0	
MAZDA SOUTHERN AFRICA	242	235	0	0	7	
MAZDA 2	45	44	0	0	1	
MAZDA 3	20	19	0	0	1	
MAZDA CX-3	51	50	0	0	1	
MAZDA CX-30	19	18	0	0	1	
MAZDA CX-5	72	70	0	0	2	
MAZDA CX-60	35	34	0	0	1	
MERCEDES-BENZ SA **	568	568	0	0	0	6 696
MERCEDES	568	568	0	0	0	6 696
MITSUBISHI MOTORS SA	174	147	0	20	7	7

MITSUBISHI ASX	28	25	0	0	3	
MITSUBISHI Eclipse Cross	40	38	0	0	2	
MITSUBISHI Outlander	35	15	0	20	0	
MITSUBISHI Pajero Sport	38	36	0	0	2	6
MITSUBISHI Xpander	33	33	0	0	0	1
NISSAN	892	820	0	0	72	
NISSAN Almera	10	10	0	0	0	
NISSAN Magnite	798	743	0	0	55	
NISSAN Patrol SW	5	5	0	0	0	
NISSAN Qashqai	49	34	0	0	15	
NISSAN X-Trail	30	28	0	0	2	
PORSCHE *	150	150	0	0	0	
PORSCHE	150	150	0	0	0	
PROTON SOUTH AFRICA	99	83	0	16	0	
PROTON Saga	24	24	0	0	0	
PROTON X50	43	43	0	0	0	
PROTON X70	32	16	0	16	0	
RENAULT	1 686	1385	0	300	1	
RENAULT Captur	18	18	0	0	0	
RENAULT Clio V	184	34	0	150	0	
RENAULT Duster	55	54	0	0	1	
RENAULT Kiger	590	590	0	0	0	
RENAULT Koleos	7	7	0	0	0	
RENAULT Kwid	446	296	0	150	0	
RENAULT Megane IV	1	1	0	0	0	
RENAULT Tribler	385	385	0	0	0	
SCUDERIA SOUTH AFRICA	8	8	0	0	0	
FERRARI 296 GTB	2	2	0	0	0	
FERRARI 812	3	3	0	0	0	
FERRARI F8	1	1	0	0	0	
FERRARI Roma	1	1	0	0	0	
FERRARI SF90	1	1	0	0	0	
STELLANTIS	179	153	0	0	26	8
ABARTH 595	1	1	0	0	0	
ALFA Stelvio	4	3	0	0	1	
ALFA Tonale	2	2	0	0	0	1
CITROEN C3	2	2	0	0	0	
CITROEN C3 CC21	57	57	0	0	0	
FIAT 500	14	14	0	0	0	
FIAT 500X	3	1	0	0	2	
FIAT Tipo	12	1	0	0	11	
JEEP Grand Cherokee	15	14	0	0	1	7
JEEP Renegade	9	2	0	0	7	
JEEP Wrangler	12	12	0	0	0	
OPEL Corsa	10	10	0	0	0	
OPEL Crossland	2	2	0	0	0	
OPEL Grandland X	2	0	0	0	2	
OPEL Mokka	14	13	0	0	1	
OPEL Zafira	3	2	0	0	1	
PEUGEOT 2008	4	4	0	0	0	
PEUGEOT 208	9	9	0	0	0	
PEUGEOT 3008	3	3	0	0	0	
PEUGEOT 5008	1	1	0	0	0	
SUBARU	52	52	0	0	0	
SUBARU Crosstrek	19	19	0	0	0	
SUBARU Forester	25	25	0	0	0	
SUBARU Outback	8	8	0	0	0	
SUZUKI AUTO	4 147	2956	10	1179	2	7
SUZUKI Baleno	436	436	0	0	0	
SUZUKI Celerio	108	98	0	10	0	
SUZUKI Ciaz	42	15	8	18	1	3
SUZUKI Dzire	235	115	0	120	0	
SUZUKI Ertiga	568	440	1	127	0	
SUZUKI Grand Vitara	351	326	0	25	0	
SUZUKI Ignis	46	46	0	0	0	
SUZUKI Jimny	122	122	0	0	0	2
SUZUKI S-Presso	392	378	0	14	0	
SUZUKI Swift	1 809	942	1	865	1	
SUZUKI Vitara	4	4	0	0	0	
SUZUKI Vitara Brezza	34	34	0	0	0	2
TOYOTA	5 740	4339	8	1177	216	164
LEXUS ES	11	9	0	0	2	
LEXUS IS	1	1	0	0	0	
LEXUS LX	13	13	0	0	0	
LEXUS NX	28	25	0	0	3	
LEXUS RX	11	9	0	0	2	
LEXUS UX	7	6	0	0	1	
TOYOTA Agya	4	4	0	0	0	
TOYOTA C-HR	29	29	0	0	0	
TOYOTA Corolla	46	44	0	0	2	
TOYOTA Corolla Cross	1 801	1609	0	124	68	63
TOYOTA Corolla HB	28	22	0	0	6	
TOYOTA Corolla Quest	455	199	5	244	7	1
TOYOTA Crown	2	2	0	0	0	
TOYOTA Fortuner	730	377	0	325	28	100
TOYOTA GR Corolla	7	3	0	0	4	
TOYOTA GR Supra	6	3	0	0	3	
TOYOTA GR Yaris	3	3	0	0	0	
TOYOTA GR86	4	3	0	0	1	
TOYOTA Landcruiser 300	214	207	2	0	5	
TOYOTA Landcruiser SW	26	23	0	0	3	
TOYOTA Prado	104	93	1	2	8	

TOYOTA Quantum	4	4	0	0	0	
TOYOTA RAV	82	60	0	6	16	
TOYOTA Rumion	254	246	0	5	3	
TOYOTA Starlet	1 187	731	0	425	31	
TOYOTA Urban Cruiser	382	360	0	0	22	
TOYOTA Vitz	301	254	0	46	1	
VOLKSWAGEN GROUP SA	5 270	3488	312	1168	302	10 326
AUDI A1	40	36	3	0	1	
AUDI A3 Sedan	56	43	0	13	0	
AUDI A3 Sportback	55	55	0	0	0	
AUDI A4	75	17	0	57	1	
AUDI A4 Avant	3	2	0	0	1	
AUDI A5 Coupe/Cabriolet	7	6	0	0	1	
AUDI A5 Sportback	20	19	0	0	1	
AUDI A6	3	3	0	0	0	
AUDI A6 Avant	7	7	0	0	0	
AUDI A7 Sportback	1	0	0	0	1	
AUDI e-tron	5	5	0	0	0	
AUDI e-tron GT	1	1	0	0	0	
AUDI e-tron Sportback	3	3	0	0	0	
AUDI Q2	56	41	0	7	8	
AUDI Q3	43	36	0	1	6	
AUDI Q3 Sportback	42	40	0	2	0	
AUDI Q5	46	42	1	1	2	
AUDI Q5 Sportback	35	34	0	0	1	
AUDI Q7	6	6	0	0	0	
AUDI Q8	23	20	1	0	2	
AUDI TT	5	5	0	0	0	
VW Caddy	8	2	0	0	6	
VW Caravelle	13	13	0	0	0	
VW Golf 8	125	89	27	0	9	
VW Kombi	34	26	2	5	1	
VW Polo	924	720	2	140	62	10 326
VW Polo Sedan	253	82	150	21	0	
VW Polo Vivo	2 177	1311	106	692	68	
VW Taigo	141	104	6	0	31	
VW T-Cross	536	405	12	76	43	
VW Tiguan	315	195	1	86	33	
VW Touareg	18	9	0	0	9	
VW T-Roc	194	111	1	67	15	
VOLVO CARS	120	113	0	0	7	
VOLVO C40	8	7	0	0	1	
VOLVO V90 CC	1	1	0	0	0	
VOLVO XC40	51	49	0	0	2	
VOLVO XC60	42	40	0	0	2	
VOLVO XC90	18	16	0	0	2	

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
Light CV < 3501kg						
FORD MOTOR COMPANY	2 110	1881	13	124	92	7 686
FORD Ranger	2 089	1860	13	124	92	7 686
FORD Tourneo Custom	2	2	0	0	0	
FORD Transit Custom	19	19	0	0	0	
HAVAL MOTORS SA	785	353	0	432	0	10
GWM P-Series	642	264	0	378	0	10
GWM Steed	143	89	0	54	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	297	297	0	0	0	
HYUNDAI Atos	1	1	0	0	0	
HYUNDAI Grand i10	86	86	0	0	0	
HYUNDAI H100 Bakkie	187	187	0	0	0	
HYUNDAI Staria	8	8	0	0	0	
HYUNDAI Venue	15	15	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1 542	1291	186	34	31	641
ISUZU D-MAX	1 542	1291	186	34	31	641
JAC MOTORS SOUTH AFRICA	57	57	0	0	0	
JAC T-Series	42	42	0	0	0	
JAC X-Series	15	15	0	0	0	
KIA SOUTH AFRICA	158	158	0	0	0	
KIA K2500	33	33	0	0	0	
KIA K2700	98	98	0	0	0	
KIA Picanto	27	27	0	0	0	
MAHINDRA	700	677	23	0	0	77
MAHINDRA Bolero	38	38	0	0	0	
MAHINDRA Scorpio Pik-Up	662	639	23	0	0	77
MAZDA SOUTHERN AFRICA	7	7	0	0	0	
MAZDA BT-50	7	7	0	0	0	
MERCEDES-BENZ SA **	7	7	0	0	0	
MERCEDES	7	7	0	0	0	
MITSUBISHI MOTORS SA	74	68	0	6	0	42
MITSUBISHI Triton	74	68	0	6	0	42
NISSAN	1 416	1121	52	237	6	475
NISSAN Navara	375	311	39	25	0	404
NISSAN NP200	1 041	810	13	212	6	71
RENAULT	21	21	0	0	0	
RENAULT Trafic	3	3	0	0	0	
RENAULT Tribes Express	18	18	0	0	0	
STELLANTIS	43	41	0	0	2	
FIAT Doblo Cargo	9	9	0	0	0	
FIAT Fiorino	1	1	0	0	0	
JEEP Gladiator	10	8	0	0	2	
OPEL Combo	14	14	0	0	0	

PEL Vivaro	1	1	0	0	0	
PEUGEOT Landtrek	6	6	0	0	0	
PEUGEOT Partner	2	2	0	0	0	
SUZUKI AUTO	214	214	0	0	0	5
SUZUKI Eeco	121	121	0	0	0	
SUZUKI Super Carry	93	93	0	0	0	5
TOYOTA	4 783	4360	3	276	144	7 273
HINO 200 Series	34	34	0	0	0	
TOYOTA Hi-Ace	1 347	1343	0	0	4	
TOYOTA Hi-Ace Bus	48	42	0	6	0	
TOYOTA Hilux	2 982	2595	3	256	128	7 273
TOYOTA Landcruiser PU	312	298	0	2	12	
TOYOTA Quantum	60	48	0	12	0	
VOLKSWAGEN GROUP SA	452	400	13	0	39	
VW Amarok	250	233	0	0	17	
VW Caddy	151	129	0	0	22	
VW Transporter Cr-Bus	21	8	13	0	0	
VW Transporter PU	15	15	0	0	0	
VW Transporter P-Van	15	15	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	25	25	0	0	0	
FUSO Canter	25	25	0	0	0	
FAW TRUCKS	20	20	0	0	0	
FAW 3.5 Ton	20	20	0	0	0	
FORD MOTOR COMPANY	11	9	2	0	0	
FORD Transit	11	9	2	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	25	25	0	0	0	
HYUNDAI EX-8	25	25	0	0	0	
ISUZU MOTORS SOUTH AFRICA	150	139	11	0	0	1
ISUZU N-Series	150	139	11	0	0	1
IVECO	77	18	59	0	0	
IVECO Daily	77	18	59	0	0	
JAC MOTORS SOUTH AFRICA	9	9	0	0	0	
JAC N56 3-ton	8	8	0	0	0	
JAC N75EV 4-ton	1	1	0	0	0	
MERCEDES-BENZ SA **	110	110	0	0	0	
MERCEDES	110	110	0	0	0	
POWERSTAR		0	0	0	0	
STELLANTIS	3	3	0	0	0	
PEUGEOT Boxer	3	3	0	0	0	
TATA	28	28	0	0	0	
TATA LPT	28	28	0	0	0	
TOYOTA	150	146	0	3	1	
HINO 300 Series	93	93	0	0	0	
TOYOTA Coaster	43	42	0	1	0	
TOYOTA Quantum	14	11	0	2	1	
VOLKSWAGEN GROUP SA	75	26	46	0	3	
VW Crafter	75	26	46	0	3	

* Sales are estimates ** Reported aggregate sales numbers only

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	53	53	0	0	0	5
FUSO Canter	3	3	0	0	0	2
FUSO HCV	50	50	0	0	0	3
FAW TRUCKS	115	115	0	0	0	
FAW CA 15	69	69	0	0	0	
FAW CA 8	46	46	0	0	0	
ISUZU MOTORS SOUTH AFRICA	94	93	1	0	0	2
ISUZU F-Series	93	92	1	0	0	2
ISUZU FX-Series	1	1	0	0	0	
IVECO	2	2	0	0	0	
IVECO Eurocargo	2	2	0	0	0	
JAC MOTORS SOUTH AFRICA	6	6	0	0	0	
JAC N140 9-ton	1	1	0	0	0	
JAC N75 6-ton	5	5	0	0	0	
MAN		0	0	0	0	
POWERSTAR	13	13	0	0	0	
POWERSTAR FT Series	13	13	0	0	0	
TATA	27	27	0	0	0	
TATA LPK	3	3	0	0	0	
TATA LPT	23	23	0	0	0	
TATA Ultra	1	1	0	0	0	
TOYOTA	84	84	0	0	0	
HINO 500 Series	84	84	0	0	0	
UD TRUCKS SOUTHERN AFRICA	59	58	0	0	1	
UD TRUCKS Croner	35	34	0	0	1	
UD TRUCKS Kuzer	24	24	0	0	0	
VECV SOUTH AFRICA	31	31	0	0	0	
EICHER Pro 2080	13	13	0	0	0	
EICHER Pro 6016	16	16	0	0	0	
EICHER Pro 6018	2	2	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	36	36	0	0	0	

DAF CF	3	3	0	0	0
DAF XF	33	33	0	0	0
DAIMLER TRUCK SOUTHERN AFRICA	321	321	0	0	0
FUSO XHCV	58	58	0	0	0
MERCEDES Actros	229	229	0	0	0
MERCEDES Arocs	34	34	0	0	0
FAW TRUCKS	215	215	0	0	0
FAW 28	10	10	0	0	0
FAW CA 28	95	95	0	0	0
FAW CA 33	88	88	0	0	0
FAW CA 35	22	22	0	0	0
ISUZU MOTORS SOUTH AFRICA	41	38	3	0	0
ISUZU F-Series	29	26	3	0	0
ISUZU FX-Series	12	12	0	0	0
IVECO	42	42	0	0	0
IVECO S-Way	36	36	0	0	0
IVECO Trakker	6	6	0	0	0
MAN	228	228	0	0	0
MAN TGM	4	4	0	0	0
MAN TGS	215	215	0	0	0
MAN TGX	9	9	0	0	0
POWERSTAR	63	63	0	0	0
POWERSTAR BeiBen	63	63	0	0	0
SCANIA	234	234	0	0	0
SCANIA G-Series	171	171	0	0	0
SCANIA P-Series	7	7	0	0	0
SCANIA R-Series	56	56	0	0	0
SINOTRUK	17	17	0	0	0
SINOTRUK XHV	17	17	0	0	0
TATA	5	5	0	0	0
TATA Prima	5	5	0	0	0
TOYOTA	55	55	0	0	0
HINO 500 Series	31	31	0	0	0
HINO 700 Series	24	24	0	0	0
UD TRUCKS SOUTHERN AFRICA	109	106	0	2	1
UD TRUCKS Croner	17	16	0	0	1
UD TRUCKS Quester	91	89	0	2	0
UD TRUCKS Quon	1	1	0	0	0
VECV SOUTH AFRICA	3	3	0	0	0
EICHER Pro 6025	3	3	0	0	0
VOLVO GROUP SOUTHERN AFRICA	279	279	0	0	0
VOLVO FH	230	230	0	0	0
VOLVO FM	49	49	0	0	0

* Sales are estimates ** Reported aggregate sales numbers only

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	24	24	0	0	0	
MERCEDES Bus	24	24	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
MAN	25	25	0	0	0	
MAN Bus	19	19	0	0	0	
VW Volksbus	6	6	0	0	0	
SCANIA	17	17	0	0	0	8
SCANIA Bus	17	17	0	0	0	8
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	3	3	0	0	0	
VOLVO Bus	3	3	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only