

Jun 2023

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING THE FUTURE TOGETHER
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	13 016	11092	535	1075	314	4 028
VOLKSWAGEN GROUP SA	5 578	4016	417	678	467	6 837
SUZUKI AUTO	4 335	3298	66	968	3	12
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 645	2147	0	498	0	
FORD MOTOR COMPANY	2 514	2268	41	77	128	2 373
NISSAN	2 380	2116	93	121	50	370
ISUZU MOTORS SOUTH AFRICA	2 365	1768	429	134	34	452
RENAULT	1 836	1434	0	394	8	
HAVAL MOTORS SA	1 749	1669	0	79	1	40
KIA SOUTH AFRICA	1 507	1406	0	95	6	
CHERY AUTO SOUTH AFRICA	1 402	1302	0	100	0	
BMW GROUP	1 246	877	32	52	285	6 206
MAHINDRA	955	940	15	0	0	
MERCEDES-BENZ SA **	824	824	0	0	0	6 872
STELLANTIS	596	343	0	220	33	5
DAIMLER TRUCK SOUTHERN AFRICA	560	560	0	0	0	4
FAW TRUCKS	350	350	0	0	0	
MAZDA SOUTHERN AFRICA	334	318	0	0	16	
JAGUAR LAND ROVER	314	279	0	19	16	
SCANIA	291	291	0	0	0	10
MITSUBISHI MOTORS SA	286	236	0	49	1	21
HONDA	278	178	0	100	0	17
MAN	246	246	0	0	0	
UD TRUCKS SOUTHERN AFRICA	246	242	0	3	1	20
VOLVO GROUP SOUTHERN AFRICA	238	238	0	0	0	28
PORSCHE *	144	144	0	0	0	
VOLVO CARS	120	105	0	0	15	
JAC MOTORS SOUTH AFRICA	101	81	0	0	20	
IVECO	86	53	33	0	0	1
TATA	65	65	0	0	0	
POWERSTAR	62	62	0	0	0	
SUBARU	57	54	0	0	3	
BABCOCK	50	50	0	0	0	
VECV SOUTH AFRICA	26	26	0	0	0	
SCUDERIA SOUTH AFRICA	8	8	0	0	0	
INDUSTRY TOTAL	46 810	39086	1661	4662	1401	27 296

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021 to November 2022,commercial market split estimates were provided. As from December 2022, Daimler Trucks will provide standard detail. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa. Porsche, Bentley and Lamborghini, as of December 2022, are no longer reporting sales to naamsa. Estimated domestic new vehicle and export sales are provided for Porsche.

Passenger for Jun 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	7 076	5775	272	836	193	67
VOLKSWAGEN GROUP SA	5 059	3595	363	678	423	6 837
SUZUKI AUTO	4 062	3025	66	968	3	10
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 362	1864	0	498	0	
RENAULT	1 808	1406	0	394	8	
CHERY AUTO SOUTH AFRICA	1 402	1302	0	100	0	
KIA SOUTH AFRICA	1 398	1297	0	95	6	
BMW GROUP	1 246	877	32	52	285	6 206
HAVAL MOTORS SA	1 220	1205	0	15	0	30
NISSAN	855	806	2	0	47	
MERCEDES-BENZ SA **	670	670	0	0	0	6 872
STELLANTIS	430	262	0	140	28	5
FORD MOTOR COMPANY	364	311	0	1	52	
MAZDA SOUTHERN AFRICA	329	313	0	0	16	
JAGUAR LAND ROVER	314	279	0	19	16	
HONDA	278	178	0	100	0	17
MAHINDRA	259	258	1	0	0	
MITSUBISHI MOTORS SA	217	167	0	49	1	8
PORSCHE *	144	144	0	0	0	
VOLVO CARS	120	105	0	0	15	
ISUZU MOTORS SOUTH AFRICA	117	51	9	48	9	10
SUBARU	57	54	0	0	3	
SCUDERIA SOUTH AFRICA	8	8	0	0	0	
INDUSTRY TOTAL	29 795	23952	745	3993	1105	20 062

Light CV < 3501kg for Jun 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	5 655	5047	255	235	118	3 957
FORD MOTOR COMPANY	2 124	1948	24	76	76	2 373
ISUZU MOTORS SOUTH AFRICA	1 953	1464	378	86	25	427
NISSAN	1 525	1310	91	121	3	370
MAHINDRA	696	682	14	0	0	
HAVAL MOTORS SA	529	464	0	64	1	10
VOLKSWAGEN GROUP SA	472	388	40	0	44	
SUZUKI AUTO	273	273	0	0	0	2
HYUNDAI AUTOMOTIVE SOUTH AFRICA	253	253	0	0	0	
STELLANTIS	161	76	0	80	5	
KIA SOUTH AFRICA	109	109	0	0	0	
JAC MOTORS SOUTH AFRICA	86	66	0	0	20	
MITSUBISHI MOTORS SA	69	69	0	0	0	13
RENAULT	28	28	0	0	0	
MERCEDES-BENZ SA **	7	7	0	0	0	
MAZDA SOUTHERN AFRICA	5	5	0	0	0	
INDUSTRY TOTAL	13 945	12189	802	662	292	7 152

Medium CV 3501-8500kg for Jun 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	176	163	8	4	1	1
ISUZU MOTORS SOUTH AFRICA	148	135	13	0	0	
MERCEDES-BENZ SA **	147	147	0	0	0	
IVECO	74	41	33	0	0	1
VOLKSWAGEN GROUP SA	47	33	14	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	44	44	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	30	30	0	0	0	
FORD MOTOR COMPANY	26	9	17	0	0	
TATA	21	21	0	0	0	
JAC MOTORS SOUTH AFRICA	14	14	0	0	0	
FAW TRUCKS	11	11	0	0	0	
STELLANTIS	5	5	0	0	0	
POWERSTAR		0	0	0	0	
INDUSTRY TOTAL	743	653	85	4	1	2

Heavy CV 8501-16500kg for Jun 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	119	90	29	0	0	15
FAW TRUCKS	111	111	0	0	0	
TOYOTA	83	83	0	0	0	3
DAIMLER TRUCK SOUTHERN AFRICA	80	80	0	0	0	2
UD TRUCKS SOUTHERN AFRICA	51	50	0	0	1	15
TATA	40	40	0	0	0	
VECV SOUTH AFRICA	24	24	0	0	0	
POWERSTAR	19	19	0	0	0	
IVECO	1	1	0	0	0	
JAC MOTORS SOUTH AFRICA	1	1	0	0	0	
MAN	1	1	0	0	0	
INDUSTRY TOTAL	530	500	29	0	1	35

Extra Heavy CV > 16500kg for Jun 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	428	428	0	0	0	2
SCANIA	276	276	0	0	0	6
VOLVO GROUP SOUTHERN AFRICA	238	238	0	0	0	28
FAW TRUCKS	228	228	0	0	0	
MAN	209	209	0	0	0	
UD TRUCKS SOUTHERN AFRICA	195	192	0	3	0	5
BABCOCK	50	50	0	0	0	
POWERSTAR	43	43	0	0	0	
ISUZU MOTORS SOUTH AFRICA	28	28	0	0	0	
TOYOTA	26	24	0	0	2	
IVECO	11	11	0	0	0	
TATA	4	4	0	0	0	
VECV SOUTH AFRICA	2	2	0	0	0	
INDUSTRY TOTAL	1 738	1733	0	3	2	41

Bus > 8500kg for Jun 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
MAN	36	36	0	0	0	
SCANIA	15	15	0	0	0	4
DAIMLER TRUCK SOUTHERN AFRICA	8	8	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	
INDUSTRY TOTAL	59	59	0	0	0	4

Make Totals for Jun 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	12 659	10753	534	1075	297	4 024
VOLKSWAGEN	4 970	3638	396	484	452	6 837
SUZUKI	4 335	3298	66	968	3	12
HYUNDAI	2 645	2147	0	498	0	
FORD	2 514	2268	41	77	128	2 373
NISSAN	2 380	2116	93	121	50	370
ISUZU	2 365	1768	429	134	34	452
RENAULT	1 836	1434	0	394	8	
KIA	1 507	1406	0	95	6	
CHERY	1 402	1302	0	100	0	
HAVAL	1 220	1205	0	15	0	30
MERCEDES**	1 178	1178	0	0	0	6 872
BMW	1 091	740	31	50	270	6 206
MAHINDRA	955	940	15	0	0	
AUDI	615	385	21	194	15	
GWM	529	464	0	64	1	10
FAW	350	350	0	0	0	
MAZDA	334	318	0	0	16	
LAND ROVER	304	270	0	19	15	
SCANIA	291	291	0	0	0	10
MITSUBISHI	286	236	0	49	1	21
HONDA	278	178	0	100	0	17
HINO	256	253	0	0	3	4
UD TRUCKS	246	242	0	3	1	20
MAN	239	239	0	0	0	
VOLVO TRUCKS	238	238	0	0	0	28
JEEP	228	35	0	190	3	5
FUSO	206	206	0	0	0	4
MINI	155	137	1	2	15	
PORSCHE*	144	144	0	0	0	
VOLVO	120	105	0	0	15	
PEUGEOT	116	111	0	0	5	
CITROEN	112	97	0	0	15	
JAC	101	81	0	0	20	
LEXUS	101	86	1	0	14	
IVECO	86	53	33	0	0	1
TATA TRUCK & BUS	65	65	0	0	0	
OPEL	63	33	0	30	0	
POWERSTAR	62	62	0	0	0	
FIAT	57	57	0	0	0	
SUBARU	57	54	0	0	3	
DAF	50	50	0	0	0	
EICHER	26	26	0	0	0	
ALFA ROMEO	19	10	0	0	9	
JAGUAR	10	9	0	0	1	
FERRARI	8	8	0	0	0	
ABARTH	1	0	0	0	1	
VOLVO BUS		0	0	0	0	
DAEWOO		0	0	0	0	
INDUSTRY TOTAL	46 810	39086	1661	4662	1401	27 296

RSA and Export Sales by Market

	Jun 2023		Var %		Jun 2022		May 2023		Jun 2023 YTD		Var %		Jun 2022 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	29 795	20 062	0.8%	-15.4%	29 544	23 713	27 542	18 996	173 943	114 740	-1.3%	-0.8%	176 309	115 612
Light CV < 3501kg	13 945	7 152	57.1%	-3.9%	8 875	7 440	12 832	12 061	76 519	58 372	20.3%	17.4%	63 584	49 737
Medium CV 3501-8500kg	743	2	8.2%	-75.0%	687	8	575	10	3 895	79	11.0%	107.9%	3 508	38
Heavy CV 8501-16500kg	530	35	-5.9%	12.9%	563	31	431	9	2 587	131	-12.5%	5.6%	2 958	124
Extra Heavy CV > 16500kg	1 738	41	32.3%	355.6%	1 314	9	1 772	34	8 577	222	23.9%	48.0%	6 924	150
Bus > 8500kg	59	4	-14.5%	-73.3%	69	15	53	2	303	16	17.9%	-61.9%	257	42
INDUSTRY TOTAL	46 810	27 296	14.0%	-12.6%	41 052	31 216	43 205	31 112	265 824	173 560	4.8%	4.7%	253 540	165 703

Dealer and Government Sales by Market

	Jun 2023		Var %		Jun 2022		May 2023		Jun 2023 YTD		Var %		Jun 2022 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	23 952	745	-2.7%	386.9%	24 607	153	24 283	547	144 430	4 344	-1.4%	67.0%	146 520	2 601
Light CV < 3501kg	12 189	802	57.5%	191.6%	7 739	275	11 487	444	68 033	3 976	19.0%	30.3%	57 187	3 052
Medium CV 3501-8500kg	653	85	14.6%	18.1%	570	72	536	26	3 381	453	13.4%	6.8%	2 981	424
Heavy CV 8501-16500kg	500	29	-6.9%	70.6%	537	17	425	3	2 509	67	-11.8%	-27.2%	2 844	92
Extra Heavy CV > 16500kg	1 733		32.6%	-100.0%	1 307	4	1 759	11	8 520	35	24.1%	-12.5%	6 866	40
Bus > 8500kg	59		-14.5%	0.0%	69		53		303		17.9%	0.0%	257	
INDUSTRY TOTAL	39 086	1 661	12.2%	218.8%	34 829	521	38 543	1 031	227 176	8 875	4.9%	42.9%	216 655	6 209

Rental and Single Sales by Market

	Jun 2023		Var %		Jun 2022		May 2023		Jun 2023 YTD		Var %		Jun 2022 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	3 993	1 105	19.8%	-23.8%	3 334	1 450	1 619	1 093	18 957	6 212	-15.8%	33.1%	22 520	4 668
Light CV < 3501kg	662	292	189.1%	-53.8%	229	632	580	321	2 856	1 654	33.4%	37.4%	2 141	1 204
Medium CV 3501-8500kg	4	1	-84.6%	-94.7%	26	19	7	6	37	24	-50.0%	-17.2%	74	29
Heavy CV 8501-16500kg		1	0.0%	-88.9%		9		3		11	0.0%	-50.0%		22
Extra Heavy CV > 16500kg	3	2	0.0%	-33.3%		3		2	3	19	-57.1%	72.7%	7	11
Bus > 8500kg			0.0%	0.0%							0.0%	0.0%		
INDUSTRY TOTAL	4 662	1 401	29.9%	-33.7%	3 589	2 113	2 206	1 425	21 853	7 920	-11.7%	33.1%	24 742	5 934

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BMW GROUP	1 246	877	32	52	285	6 206
BMW 1-Series	124	95	16	0	13	
BMW 2-Series	89	62	0	7	20	
BMW 3-Series	154	84	1	13	56	
BMW 4-Series	65	44	0	1	20	
BMW 5-Series	17	9	1	0	7	
BMW 7-Series	22	15	2	0	5	
BMW 8-Series	9	3	0	0	6	
BMW i4	4	4	0	0	0	
BMW i7	6	6	0	0	0	
BMW iX	15	9	0	0	6	
BMW X1	193	173	4	0	16	
BMW X2	5	5	0	0	0	
BMW X3	203	123	6	18	56	6 206
BMW X4	65	38	0	0	27	
BMW X5	61	23	0	8	30	
BMW X6	9	5	0	0	4	
BMW X7	35	27	1	3	4	
BMW XM	12	12	0	0	0	
BMW Z4	3	3	0	0	0	
MINI Clubman	11	4	0	0	7	
MINI Convertible	1	1	0	0	0	
MINI Countryman	50	45	0	2	3	
MINI Hatch 3-dr	66	61	0	0	5	
MINI Hatch 5-dr	27	26	1	0	0	
CHERY AUTO SOUTH AFRICA	1 402	1302	0	100	0	
CHERY Tiggo 4 Pro	771	771	0	0	0	
CHERY Tiggo 7 Pro	349	349	0	0	0	
CHERY Tiggo 8 Pro	282	182	0	100	0	
FORD MOTOR COMPANY	364	311	0	1	52	
FORD EcoSport	33	31	0	0	2	
FORD Everest	316	265	0	1	50	
FORD Mustang	15	15	0	0	0	
HAVAL MOTORS SA	1 220	1205	0	15	0	30
HAVAL H6	385	382	0	3	0	9
HAVAL Jolion	835	823	0	12	0	21
HONDA	278	178	0	100	0	17
HONDA Amaze	29	29	0	0	0	
HONDA Ballade	8	8	0	0	0	2
HONDA BR-V	24	24	0	0	0	1
HONDA Civic	24	24	0	0	0	1
HONDA CR-V	13	13	0	0	0	
HONDA Fit	7	7	0	0	0	2
HONDA HR-V	17	17	0	0	0	1
HONDA WR-V	156	56	0	100	0	10
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 362	1864	0	498	0	
HYUNDAI Atos	78	78	0	0	0	
HYUNDAI Creta	282	247	0	35	0	
HYUNDAI Grand Creta	77	47	0	30	0	
HYUNDAI Grand i10	894	630	0	264	0	
HYUNDAI i20	221	205	0	16	0	
HYUNDAI i30	2	2	0	0	0	
HYUNDAI Kona	34	34	0	0	0	
HYUNDAI Palisade	15	15	0	0	0	
HYUNDAI Santa Fe	29	15	0	14	0	
HYUNDAI Staria	93	40	0	53	0	
HYUNDAI Tucson	142	100	0	42	0	
HYUNDAI Venue	495	451	0	44	0	
ISUZU MOTORS SOUTH AFRICA	117	51	9	48	9	10
ISUZU MU-X	117	51	9	48	9	10
JAGUAR LAND ROVER	314	279	0	19	16	
JAGUAR E-PACE	5	5	0	0	0	
JAGUAR F-PACE	5	4	0	0	1	
L-R Defender	140	124	0	7	9	
L-R Discovery	13	13	0	0	0	
L-R Discovery Sport	17	17	0	0	0	
L-R Range Rover	44	44	0	0	0	
L-R Range Rover Evoque	34	22	0	12	0	
L-R Range Rover Sport	48	47	0	0	1	
L-R Range Rover Velar	8	3	0	0	5	
KIA SOUTH AFRICA	1 398	1297	0	95	6	
KIA Carnival	56	16	0	40	0	
KIA Pegas	47	46	0	0	1	
KIA Picanto	284	283	0	0	1	
KIA Rio	174	124	0	50	0	
KIA Seltos	169	161	0	5	3	
KIA Sonet	558	557	0	0	1	
KIA Sorento	17	17	0	0	0	
KIA Sportage	93	93	0	0	0	
MAHINDRA	259	258	1	0	0	
MAHINDRA KUV	2	2	0	0	0	
MAHINDRA Scorpio	1	1	0	0	0	
MAHINDRA Scorpio-N	83	83	0	0	0	
MAHINDRA XUV300	132	131	1	0	0	
MAHINDRA XUV700	41	41	0	0	0	
MAZDA SOUTHERN AFRICA	329	313	0	0	16	
MAZDA 2	65	59	0	0	6	
MAZDA 3	25	25	0	0	0	
MAZDA CX-3	70	69	0	0	1	

MAZDA CX-30	12	11	0	0	1	
MAZDA CX-5	129	122	0	0	7	
MAZDA CX-60	28	27	0	0	1	
MERCEDES-BENZ SA **	670	670	0	0	0	6 872
MERCEDES	670	670	0	0	0	6 872
MITSUBISHI MOTORS SA	217	167	0	49	1	8
MITSUBISHI ASX	90	41	0	49	0	
MITSUBISHI Eclipse Cross	47	47	0	0	0	
MITSUBISHI Outlander	22	22	0	0	0	
MITSUBISHI Pajero Sport	9	9	0	0	0	1
MITSUBISHI Xpander	49	48	0	0	1	7
NISSAN	855	806	2	0	47	
NISSAN Almera	7	7	0	0	0	
NISSAN Magnite	783	734	2	0	47	
NISSAN Patrol SW	3	3	0	0	0	
NISSAN Qashqai	18	18	0	0	0	
NISSAN X-Trail	44	44	0	0	0	
PORSCHE *	144	144	0	0	0	
PORSCHE	144	144	0	0	0	
RENAULT	1 808	1406	0	394	8	
RENAULT Captur	23	19	0	0	4	
RENAULT Clio V	46	44	0	0	2	
RENAULT Duster	62	61	0	0	1	
RENAULT Kiger	520	489	0	30	1	
RENAULT Koleos	2	2	0	0	0	
RENAULT Kwid	753	389	0	364	0	
RENAULT Triber	402	402	0	0	0	
SCUDERIA SOUTH AFRICA	8	8	0	0	0	
FERRARI 296 GTB	1	1	0	0	0	
FERRARI 812	2	2	0	0	0	
FERRARI F8	1	1	0	0	0	
FERRARI Portofino	2	2	0	0	0	
FERRARI Roma	1	1	0	0	0	
FERRARI SF90	1	1	0	0	0	
STELLANTIS	430	262	0	140	28	5
ABARTH 595	1	0	0	0	1	
ALFA Giulia	5	5	0	0	0	
ALFA Stelvio	11	2	0	0	9	
ALFA Tonale	3	3	0	0	0	
CITROEN C3	19	19	0	0	0	
CITROEN C3 Aircross	14	14	0	0	0	
CITROEN C3 CC21	74	59	0	0	15	
CITROEN C5 Aircross	5	5	0	0	0	
FIAT 500	35	35	0	0	0	
FIAT 500X	7	7	0	0	0	
FIAT Tipo	4	4	0	0	0	
JEEP Grand Cherokee	20	19	0	0	1	5
JEEP Renegade	5	3	0	0	2	
JEEP Wrangler	120	10	0	110	0	
OPEL Combo Life	2	2	0	0	0	
OPEL Corsa	26	6	0	20	0	
OPEL Crossland	3	3	0	0	0	
OPEL Mokka	9	9	0	0	0	
OPEL Zafira	16	6	0	10	0	
PEUGEOT 2008	9	9	0	0	0	
PEUGEOT 208	26	26	0	0	0	
PEUGEOT 3008	12	12	0	0	0	
PEUGEOT 5008	4	4	0	0	0	
SUBARU	57	54	0	0	3	
SUBARU Crosstrek	24	23	0	0	1	
SUBARU Forester	19	19	0	0	0	
SUBARU Outback	12	11	0	0	1	
SUBARU WRX	1	0	0	0	1	
SUBARU XV	1	1	0	0	0	
SUZUKI AUTO	4 062	3025	66	968	3	10
SUZUKI Baleno	502	501	0	0	1	
SUZUKI Celerio	70	70	0	0	0	
SUZUKI Ciaz	151	30	41	80	0	
SUZUKI Dzire	153	103	18	32	0	
SUZUKI Ertiga	446	350	1	95	0	
SUZUKI Grand Vitara	360	360	0	0	0	1
SUZUKI Ignis	30	30	0	0	0	
SUZUKI Jimny	161	160	1	0	0	3
SUZUKI S-Presso	429	329	0	100	0	2
SUZUKI Swift	1 685	1017	5	661	2	1
SUZUKI Vitara	11	11	0	0	0	
SUZUKI Vitara Brezza	64	64	0	0	0	3
TOYOTA	7 076	5775	272	836	193	67
LEXUS ES	16	16	0	0	0	
LEXUS IS	1	1	0	0	0	
LEXUS LC	1	0	0	0	1	
LEXUS LX	12	11	0	0	1	
LEXUS NX	45	34	1	0	10	
LEXUS RX	21	19	0	0	2	
LEXUS UX	5	5	0	0	0	
TOYOTA Agya	10	10	0	0	0	
TOYOTA C-HR	40	37	0	0	3	
TOYOTA Corolla	42	40	0	0	2	
TOYOTA Corolla Cross	2 115	1860	71	133	51	31
TOYOTA Corolla HB	28	26	0	0	2	
TOYOTA Corolla Quest	513	246	47	206	14	2
TOYOTA Crown	1	1	0	0	0	

TOYOTA Fortuner	1 639	1424	20	178	17	34
TOYOTA GR Supra	1	1	0	0	0	
TOYOTA GR Yaris	3	3	0	0	0	
TOYOTA GR86	6	5	0	0	1	
TOYOTA Landcruiser 300	203	195	1	1	6	
TOYOTA Landcruiser SW	23	22	0	0	1	
TOYOTA Prado	128	119	1	0	8	
TOYOTA Quantum	6	6	0	0	0	
TOYOTA RAV	75	61	0	3	11	
TOYOTA Rumion	168	161	0	7	0	
TOYOTA Starlet	1 415	936	131	308	40	
TOYOTA Urban Cruiser	281	267	0	0	14	
TOYOTA Vitz	278	269	0	0	9	
VOLKSWAGEN GROUP SA	5 059	3595	363	678	423	6 837
AUDI A1	76	76	0	0	0	
AUDI A3 Sedan	55	28	0	24	3	
AUDI A3 Sportback	27	24	1	0	2	
AUDI A4	12	8	3	1	0	
AUDI A4 Avant	2	2	0	0	0	
AUDI A5 Sportback	5	5	0	0	0	
AUDI A6 Avant	3	3	0	0	0	
AUDI A7 Sportback	1	1	0	0	0	
AUDI e-tron	3	3	0	0	0	
AUDI Q2	145	68	0	73	4	
AUDI Q3	71	49	0	20	2	
AUDI Q3 Sportback	100	33	0	67	0	
AUDI Q5	44	30	4	9	1	
AUDI Q5 Sportback	24	22	0	0	2	
AUDI Q7	22	8	13	0	1	
AUDI Q8	18	18	0	0	0	
AUDI R8	1	1	0	0	0	
AUDI TT	6	6	0	0	0	
VW Caddy	20	9	0	0	11	
VW Caravelle	6	6	0	0	0	
VW Golf 8	116	96	19	0	1	
VW Kombi	57	35	11	11	0	
VW Polo	882	696	6	75	105	6 837
VW Polo Sedan	251	100	115	23	13	
VW Polo Vivo	1 967	1370	181	285	131	
VW Taigo	126	92	1	0	33	
VW T-Cross	494	441	1	1	51	
VW Tiguan	262	223	0	0	39	
VW Touareg	18	14	0	0	4	
VW T-Roc	245	128	8	89	20	
VOLVO CARS	120	105	0	0	15	
VOLVO C40	2	2	0	0	0	
VOLVO S90	1	1	0	0	0	
VOLVO XC40	70	62	0	0	8	
VOLVO XC60	32	26	0	0	6	
VOLVO XC90	15	14	0	0	1	

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
Light CV < 3501kg						
FORD MOTOR COMPANY	2 124	1948	24	76	76	2 373
FORD Ranger	2 099	1923	24	76	76	2 373
FORD Tourneo Custom	5	5	0	0	0	
FORD Transit Custom	20	20	0	0	0	
HAVAL MOTORS SA	529	464	0	64	1	10
GWM P-Series	430	365	0	64	1	9
GWM Steed	99	99	0	0	0	1
HYUNDAI AUTOMOTIVE SOUTH AFRICA	253	253	0	0	0	
HYUNDAI Atos	1	1	0	0	0	
HYUNDAI Grand i10	69	69	0	0	0	
HYUNDAI H100 Bakkie	172	172	0	0	0	
HYUNDAI Staria	8	8	0	0	0	
HYUNDAI Venue	3	3	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1 953	1464	378	86	25	427
ISUZU D-MAX	1 953	1464	378	86	25	427
JAC MOTORS SOUTH AFRICA	86	66	0	0	20	
JAC T-Series	59	39	0	0	20	
JAC X-Series	27	27	0	0	0	
KIA SOUTH AFRICA	109	109	0	0	0	
KIA K2500	27	27	0	0	0	
KIA K2700	68	68	0	0	0	
KIA Picanto	14	14	0	0	0	
MAHINDRA	696	682	14	0	0	
MAHINDRA Bolero	34	34	0	0	0	
MAHINDRA Scorpio Pik-Up	662	648	14	0	0	
MAZDA SOUTHERN AFRICA	5	5	0	0	0	
MAZDA BT-50	5	5	0	0	0	
MERCEDES-BENZ SA **	7	7	0	0	0	
MERCEDES	7	7	0	0	0	
MITSUBISHI MOTORS SA	69	69	0	0	0	13
MITSUBISHI Triton	69	69	0	0	0	13
NISSAN	1 525	1310	91	121	3	370
NISSAN Navara	417	305	71	40	1	364
NISSAN NP200	1 108	1005	20	81	2	6
RENAULT	28	28	0	0	0	
RENAULT Traffic	9	9	0	0	0	
RENAULT Triber Express	19	19	0	0	0	
STELLANTIS	161	76	0	80	5	

FIAT Doblo Cargo	3	3	0	0	0
FIAT Fiorino	8	8	0	0	0
JEEP Gladiator	83	3	0	80	0
OPEL Combo	5	5	0	0	0
OPEL Vivaro	2	2	0	0	0
PEUGEOT Landtrek	59	54	0	0	5
PEUGEOT Partner	1	1	0	0	0

SUZUKI AUTO	273	273	0	0	0	2
SUZUKI Eeco	164	164	0	0	0	
SUZUKI Super Carry	109	109	0	0	0	2

TOYOTA	5 655	5047	255	235	118	3 957
HINO 200 Series	33	33	0	0	0	
TOYOTA Hi-Ace	1 364	1364	0	0	0	
TOYOTA Hi-Ace Bus	49	45	4	0	0	
TOYOTA Hilux	3 792	3237	218	226	111	3 957
TOYOTA Landcruiser PU	342	312	23	0	7	
TOYOTA Quantum	75	56	10	9	0	

VOLKSWAGEN GROUP SA	472	388	40	0	44	
VW Amarok	273	245	0	0	28	
VW Caddy	140	111	13	0	16	
VW Transporter Cr-Bus	35	9	26	0	0	
VW Transporter PU	13	12	1	0	0	
VW Transporter P-Van	11	11	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	44	44	0	0	0	
FUSO Canter	44	44	0	0	0	
FAW TRUCKS	11	11	0	0	0	
FAW 3.5 Ton	11	11	0	0	0	
FORD MOTOR COMPANY	26	9	17	0	0	
FORD Transit	26	9	17	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	30	30	0	0	0	
HYUNDAI EX-8	30	30	0	0	0	
ISUZU MOTORS SOUTH AFRICA	148	135	13	0	0	
ISUZU Bus	148	135	13	0	0	
IVECO	74	41	33	0	0	1
IVECO Daily	74	41	33	0	0	1
JAC MOTORS SOUTH AFRICA	14	14	0	0	0	
JAC N56 3-ton	14	14	0	0	0	
MERCEDES-BENZ SA **	147	147	0	0	0	
MERCEDES	147	147	0	0	0	
POWERSTAR		0	0	0	0	
STELLANTIS	5	5	0	0	0	
PEUGEOT Boxer	5	5	0	0	0	
TATA	21	21	0	0	0	
TATA LPT	21	21	0	0	0	
TOYOTA	176	163	8	4	1	1
HINO 300 Series	114	113	0	0	1	1
TOYOTA Coaster	44	41	0	3	0	
TOYOTA Quantum	18	9	8	1	0	
VOLKSWAGEN GROUP SA	47	33	14	0	0	
VW Crafter	47	33	14	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	80	80	0	0	0	2
FUSO Canter	15	15	0	0	0	
FUSO HCV	64	64	0	0	0	2
MERCEDES Unimog	1	1	0	0	0	
FAW TRUCKS	111	111	0	0	0	
FAW CA 15	75	75	0	0	0	
FAW CA 8	36	36	0	0	0	
ISUZU MOTORS SOUTH AFRICA	119	90	29	0	0	15
ISUZU F-Series	116	87	29	0	0	15
ISUZU FX-Series	3	3	0	0	0	
IVECO	1	1	0	0	0	
IVECO Eurocargo	1	1	0	0	0	
JAC MOTORS SOUTH AFRICA	1	1	0	0	0	
JAC N75 6-ton	1	1	0	0	0	
MAN	1	1	0	0	0	
MAN TGM	1	1	0	0	0	
POWERSTAR	19	19	0	0	0	
POWERSTAR FT Series	19	19	0	0	0	
TATA	40	40	0	0	0	
TATA LPT	40	40	0	0	0	
TOYOTA	83	83	0	0	0	3
HINO 500 Series	83	83	0	0	0	3
UD TRUCKS SOUTHERN AFRICA	51	50	0	0	1	15
UD TRUCKS Croner	38	38	0	0	0	7
UD TRUCKS Kuzer	13	12	0	0	1	8
VECV SOUTH AFRICA	24	24	0	0	0	
EICHER Pro 2080	3	3	0	0	0	
EICHER Pro 6016	19	19	0	0	0	
EICHER Pro 6018	2	2	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	50	50	0	0	0	
DAF CF	12	12	0	0	0	
DAF XF	38	38	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	428	428	0	0	0	2
FUSO XHCV	83	83	0	0	0	2
MERCEDES Actros	287	287	0	0	0	
MERCEDES Arocs	58	58	0	0	0	
FAW TRUCKS	228	228	0	0	0	
FAW 28	7	7	0	0	0	
FAW CA 28	112	112	0	0	0	
FAW CA 33	91	91	0	0	0	
FAW CA 35	18	18	0	0	0	
ISUZU MOTORS SOUTH AFRICA	28	28	0	0	0	
ISUZU F-Series	23	23	0	0	0	
ISUZU FX-Series	5	5	0	0	0	
IVECO	11	11	0	0	0	
IVECO Eurocargo	1	1	0	0	0	
IVECO Stralis	1	1	0	0	0	
IVECO S-Way	8	8	0	0	0	
IVECO Trakker	1	1	0	0	0	
MAN	209	209	0	0	0	
MAN TGM	9	9	0	0	0	
MAN TGS	190	190	0	0	0	
MAN TGX	4	4	0	0	0	
VW Constellation	6	6	0	0	0	
POWERSTAR	43	43	0	0	0	
POWERSTAR BeiBen	42	42	0	0	0	
POWERSTAR FT Series	1	1	0	0	0	
SCANIA	276	276	0	0	0	6
SCANIA G-Series	208	208	0	0	0	6
SCANIA P-Series	9	9	0	0	0	
SCANIA R-Series	59	59	0	0	0	
TATA	4	4	0	0	0	
TATA Prima	4	4	0	0	0	
TOYOTA	26	24	0	0	2	
HINO 500 Series	12	12	0	0	0	
HINO 700 Series	14	12	0	0	2	
UD TRUCKS SOUTHERN AFRICA	195	192	0	3	0	5
UD TRUCKS Croner	35	35	0	0	0	2
UD TRUCKS Quester	154	151	0	3	0	3
UD TRUCKS Quon	6	6	0	0	0	
VECV SOUTH AFRICA	2	2	0	0	0	
EICHER Pro 6025	2	2	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	238	238	0	0	0	28
VOLVO FH	196	196	0	0	0	28
VOLVO FM	42	42	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	8	8	0	0	0	
MERCEDES Bus	8	8	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
MAN	36	36	0	0	0	
MAN Bus	35	35	0	0	0	
VW Volksbus	1	1	0	0	0	
SCANIA	15	15	0	0	0	4
SCANIA Bus	15	15	0	0	0	4
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	

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