

Mar 2023

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING THE FUTURE TOGETHER
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	13 406	11068	406	1607	325	3 804
VOLKSWAGEN GROUP SA	6 139	4707	572	500	360	10 029
SUZUKI AUTO	3 734	3540	42	84	68	42
HYUNDAI AUTOMOTIVE SOUTH AFRICA	3 032	2687	0	345	0	
NISSAN	3 012	2663	89	181	79	479
FORD MOTOR COMPANY	2 993	2837	5	0	151	5 708
ISUZU MOTORS SOUTH AFRICA	2 691	2089	519	70	13	763
RENAULT	2 058	1879	0	160	19	
HAVAL MOTORS SA	2 002	1947	0	51	4	48
KIA SOUTH AFRICA	1 833	1815	16	0	2	
CHERY AUTO SOUTH AFRICA	1 502	1502	0	0	0	
MAHINDRA	1 434	1288	146	0	0	
BMW GROUP	1 394	991	186	5	212	5 988
MERCEDES-BENZ SA **	839	839	0	0	0	7 075
DAIMLER TRUCK SOUTHERN AFRICA	499	499	0	0	0	7
MAZDA SOUTHERN AFRICA	378	373	0	0	5	
HONDA	377	377	0	0	0	87
JAGUAR LAND ROVER	372	359	0	0	13	
STELLANTIS	346	341	0	0	5	1
FAW TRUCKS	321	321	0	0	0	
MITSUBISHI MOTORS SA	302	255	0	40	7	53
UD TRUCKS SOUTHERN AFRICA	242	236	0	0	6	28
SCANIA	238	238	0	0	0	5
VOLVO GROUP SOUTHERN AFRICA	221	221	0	0	0	15
MAN	190	190	0	0	0	
IVECO	99	39	60	0	0	2
PORSCHE *	88	88	0	0	0	
JAC MOTORS SOUTH AFRICA	81	81	0	0	0	
VOLVO CARS	77	74	0	0	3	
TATA	70	70	0	0	0	
SUBARU	69	69	0	0	0	
POWERSTAR	65	65	0	0	0	
BABCOCK	31	31	0	0	0	
VECV SOUTH AFRICA	21	21	0	0	0	
SCUDERIA SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	50 157	43801	2041	3043	1272	34 134

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021 to November 2022,commercial market split estimates were provided. As from December 2022, Daimler Trucks will provide standard detail. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa. Porsche, Bentley and Lamborghini, as of December 2022, are no longer reporting sales to naamsa. Estimated domestic new vehicle and export sales are provided for Porsche.

Passenger for Mar 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	6 855	5298	50	1314	193	207
VOLKSWAGEN GROUP SA	5 540	4161	535	500	344	10 029
SUZUKI AUTO	3 573	3379	42	84	68	32
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 717	2372	0	345	0	
RENAULT	2 039	1860	0	160	19	
KIA SOUTH AFRICA	1 625	1607	16	0	2	
HAVAL MOTORS SA	1 512	1493	0	17	2	29
CHERY AUTO SOUTH AFRICA	1 502	1502	0	0	0	
BMW GROUP	1 394	991	186	5	212	5 988
NISSAN	1 133	998	44	24	67	
MERCEDES-BENZ SA **	737	737	0	0	0	7 075
FORD MOTOR COMPANY	618	509	0	0	109	
MAHINDRA	447	401	46	0	0	
HONDA	377	377	0	0	0	87
JAGUAR LAND ROVER	372	359	0	0	13	
MAZDA SOUTHERN AFRICA	372	367	0	0	5	
STELLANTIS	271	266	0	0	5	
MITSUBISHI MOTORS SA	240	196	0	40	4	23
PORSCHE *	88	88	0	0	0	
VOLVO CARS	77	74	0	0	3	
ISUZU MOTORS SOUTH AFRICA	72	67	1	0	4	11
SUBARU	69	69	0	0	0	
SCUDERIA SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	31 631	27172	920	2489	1050	23 481

Light CV < 3501kg for Mar 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	6 119	5352	348	288	131	3 588
FORD MOTOR COMPANY	2 334	2289	3	0	42	5 708
ISUZU MOTORS SOUTH AFRICA	2 289	1710	500	70	9	743
NISSAN	1 879	1665	45	157	12	479
MAHINDRA	987	887	100	0	0	
VOLKSWAGEN GROUP SA	534	507	11	0	16	
HAVAL MOTORS SA	490	454	0	34	2	19
HYUNDAI AUTOMOTIVE SOUTH AFRICA	293	293	0	0	0	
KIA SOUTH AFRICA	208	208	0	0	0	
SUZUKI AUTO	161	161	0	0	0	10
JAC MOTORS SOUTH AFRICA	76	76	0	0	0	
STELLANTIS	63	63	0	0	0	1
MITSUBISHI MOTORS SA	62	59	0	0	3	30
RENAULT	19	19	0	0	0	
MERCEDES-BENZ SA **	9	9	0	0	0	
MAZDA SOUTHERN AFRICA	6	6	0	0	0	
INDUSTRY TOTAL	15 529	13758	1007	549	215	10 578

Medium CV 3501-8500kg for Mar 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	284	275	3	5	1	4
ISUZU MOTORS SOUTH AFRICA	198	187	11	0	0	9
MERCEDES-BENZ SA **	93	93	0	0	0	
IVECO	81	21	60	0	0	
VOLKSWAGEN GROUP SA	65	39	26	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	41	41	0	0	0	5
FORD MOTOR COMPANY	41	39	2	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	22	22	0	0	0	
TATA	16	16	0	0	0	
STELLANTIS	12	12	0	0	0	
FAW TRUCKS	11	11	0	0	0	
JAC MOTORS SOUTH AFRICA	5	5	0	0	0	
POWERSTAR	1	1	0	0	0	
INDUSTRY TOTAL	870	762	102	5	1	18

Heavy CV 8501-16500kg for Mar 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	121	116	5	0	0	5
FAW TRUCKS	94	94	0	0	0	
ISUZU MOTORS SOUTH AFRICA	93	91	2	0	0	
UD TRUCKS SOUTHERN AFRICA	62	58	0	0	4	25
DAIMLER TRUCK SOUTHERN AFRICA	45	45	0	0	0	2
TATA	43	43	0	0	0	
VECV SOUTH AFRICA	18	18	0	0	0	
POWERSTAR	15	15	0	0	0	
IVECO		0	0	0	0	
JAC MOTORS SOUTH AFRICA		0	0	0	0	
MAN		0	0	0	0	
INDUSTRY TOTAL	491	480	7	0	4	32

Extra Heavy CV > 16500kg for Mar 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	396	396	0	0	0	
SCANIA	232	232	0	0	0	5
VOLVO GROUP SOUTHERN AFRICA	221	221	0	0	0	15
FAW TRUCKS	216	216	0	0	0	
UD TRUCKS SOUTHERN AFRICA	180	178	0	0	2	3
MAN	170	170	0	0	0	
POWERSTAR	49	49	0	0	0	
ISUZU MOTORS SOUTH AFRICA	39	34	5	0	0	
BABCOCK	31	31	0	0	0	
TOYOTA	27	27	0	0	0	
IVECO	18	18	0	0	0	2
TATA	11	11	0	0	0	
VECV SOUTH AFRICA	3	3	0	0	0	
INDUSTRY TOTAL	1 593	1586	5	0	2	25

Bus > 8500kg for Mar 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
MAN	20	20	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	17	17	0	0	0	
SCANIA	6	6	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO		0	0	0	0	
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	
INDUSTRY TOTAL	43	43	0	0	0	

Make Totals for Mar 2023
* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	12 941	10621	400	1607	313	3 795
VOLKSWAGEN	5 673	4301	533	492	347	10 029
SUZUKI	3 734	3540	42	84	68	42
HYUNDAI	3 032	2687	0	345	0	
NISSAN	3 012	2663	89	181	79	479
FORD	2 993	2837	5	0	151	5 708
ISUZU	2 691	2089	519	70	13	763
RENAULT	2 058	1879	0	160	19	
KIA	1 833	1815	16	0	2	
HAVAL	1 512	1493	0	17	2	29
CHERY	1 502	1502	0	0	0	
MAHINDRA	1 434	1288	146	0	0	
BMW	1 258	864	186	4	204	5 988
MERCEDES**	1 184	1184	0	0	0	7 075
GWM	490	454	0	34	2	19
AUDI	488	428	39	8	13	
MAZDA	378	373	0	0	5	
HONDA	377	377	0	0	0	87
HINO	375	368	6	0	1	9
LAND ROVER	353	344	0	0	9	
FAW	321	321	0	0	0	
MITSUBISHI	302	255	0	40	7	53
UD TRUCKS	242	236	0	0	6	28
SCANIA	238	238	0	0	0	5
VOLVO TRUCKS	221	221	0	0	0	15
MAN	168	168	0	0	0	
FUSO	154	154	0	0	0	7
MINI	136	127	0	1	8	
PEUGEOT	118	118	0	0	0	
IVECO	99	39	60	0	0	2
LEXUS	90	79	0	0	11	
PORSCHE*	88	88	0	0	0	
JAC	81	81	0	0	0	
VOLVO	77	74	0	0	3	
OPEL	76	76	0	0	0	
SUBARU	69	69	0	0	0	
POWERSTAR	65	65	0	0	0	
TATA TRUCK & BUS	63	63	0	0	0	
JEEP	60	60	0	0	0	1
FIAT	55	55	0	0	0	
DAF	31	31	0	0	0	
CITROEN	22	22	0	0	0	
EICHER	21	21	0	0	0	
JAGUAR	19	15	0	0	4	
ALFA ROMEO	15	10	0	0	5	
DAEWOO	7	7	0	0	0	
FERRARI	1	1	0	0	0	
VOLVO BUS		0	0	0	0	
ABARTH		0	0	0	0	
INDUSTRY TOTAL	50 157	43801	2041	3043	1272	34 134

RSA and Export Sales by Market

	Mar 2023		Var %		Mar 2022		Feb 2023		Mar 2023 YTD		Var %		Mar 2022 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	31 631	23 481	-6.4%	2.5%	33 788	22 910	29 818	20 079	93 100	54 786	-0.6%	-7.5%	93 644	59 245
Light CV < 3501kg	15 529	10 578	11.1%	4.7%	13 973	10 107	12 978	10 047	39 130	29 761	9.0%	2.7%	35 886	28 969
Medium CV 3501-8500kg	870	18	10.1%	28.6%	790	14	699	33	2 028	56	13.4%	133.3%	1 788	24
Heavy CV 8501-16500kg	491	32	-9.1%	60.0%	540	20	431	8	1 257	68	-10.0%	41.7%	1 396	48
Extra Heavy CV > 16500kg	1 593	25	19.8%	-55.4%	1 330	56	1 244	40	3 804	94	12.4%	27.0%	3 385	74
Bus > 8500kg	43		-2.3%	-100.0%	44	1	28	5	118	9	26.9%	200.0%	93	3
INDUSTRY TOTAL	50 157	34 134	-0.6%	3.1%	50 465	33 108	45 198	30 212	139 437	84 774	2.4%	-4.1%	136 192	88 363

Dealer and Government Sales by Market

	Mar 2023		Var %		Mar 2022		Feb 2023		Mar 2023 YTD		Var %		Mar 2022 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	27 172	920	-3.9%	16.8%	28 270	788	23 656	1 129	75 674	2 503	-1.6%	33.2%	76 933	1 879
Light CV < 3501kg	13 758	1 007	11.7%	-6.9%	12 318	1 082	11 215	1 085	34 642	2 547	9.1%	8.7%	31 740	2 343
Medium CV 3501-8500kg	762	102	5.8%	92.5%	720	53	592	91	1 737	264	15.8%	10.9%	1 500	238
Heavy CV 8501-16500kg	480	7	-6.6%	-70.8%	514	24	414	16	1 221	30	-8.1%	-50.0%	1 328	60
Extra Heavy CV > 16500kg	1 586	5	21.3%	-75.0%	1 307	20	1 235	8	3 786	14	12.9%	-46.2%	3 354	26
Bus > 8500kg	43		-2.3%	0.0%	44		28		118		26.9%	0.0%	93	
INDUSTRY TOTAL	43 801	2 041	1.5%	3.8%	43 173	1 967	37 140	2 329	117 178	5 358	1.9%	17.9%	114 948	4 546

Rental and Single Sales by Market

	Mar 2023		Var %		Mar 2022		Feb 2023		Mar 2023 YTD		Var %		Mar 2022 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	2 489	1 050	-39.9%	78.0%	4 140	590	4 034	999	11 902	3 021	-8.6%	67.4%	13 027	1 805
Light CV < 3501kg	549	215	23.6%	66.7%	444	129	418	260	1 185	756	-14.6%	82.2%	1 388	415
Medium CV 3501-8500kg	5	1	-58.3%	-80.0%	12	5	5	11	13	14	-69.0%	75.0%	42	8
Heavy CV 8501-16500kg		4	0.0%	100.0%		2		1		6	0.0%	-25.0%		8
Extra Heavy CV > 16500kg		2	0.0%	-33.3%		3		1		4	0.0%	-20.0%		5
Bus > 8500kg			0.0%	0.0%							0.0%	0.0%		
INDUSTRY TOTAL	3 043	1 272	-33.8%	74.5%	4 596	729	4 457	1 272	13 100	3 801	-9.4%	67.4%	14 457	2 241

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BMW GROUP	1 394	991	186	5	212	5 988
BMW 1-Series	91	62	28	0	1	
BMW 2-Series	79	69	0	0	10	
BMW 3-Series	225	151	35	1	38	
BMW 4-Series	52	28	0	0	24	
BMW 5-Series	11	5	3	0	3	
BMW 7-Series	7	6	0	0	1	
BMW 8-Series	8	5	0	0	3	
BMW i4	2	2	0	0	0	
BMW iX	12	8	0	0	4	
BMW X1	130	116	2	0	12	
BMW X2	10	10	0	0	0	
BMW X3	432	262	98	3	69	5 988
BMW X4	36	35	0	0	1	
BMW X5	115	70	19	0	26	
BMW X6	19	9	1	0	9	
BMW X7	25	22	0	0	3	
BMW Z4	4	4	0	0	0	
MINI Clubman	8	6	0	0	2	
MINI Convertible	1	1	0	0	0	
MINI Countryman	70	65	0	1	4	
MINI Hatch 3-dr	33	31	0	0	2	
MINI Hatch 5-dr	24	24	0	0	0	
CHERY AUTO SOUTH AFRICA	1 502	1502	0	0	0	
CHERY Tiggo 4 Pro	918	918	0	0	0	
CHERY Tiggo 7 Pro	395	395	0	0	0	
CHERY Tiggo 8 Pro	189	189	0	0	0	
FORD MOTOR COMPANY	618	509	0	0	109	
FORD EcoSport	280	171	0	0	109	
FORD Everest	317	317	0	0	0	
FORD Mustang	21	21	0	0	0	
HAVAL MOTORS SA	1 512	1493	0	17	2	29
HAVAL H6	572	569	0	2	1	12
HAVAL Jolion	940	924	0	15	1	17
HONDA	377	377	0	0	0	87
HONDA Amaze	87	87	0	0	0	
HONDA Ballade	5	5	0	0	0	25
HONDA BR-V	102	102	0	0	0	8
HONDA Civic	3	3	0	0	0	5
HONDA CR-V	18	18	0	0	0	1
HONDA Fit	84	84	0	0	0	48
HONDA HR-V	3	3	0	0	0	
HONDA WR-V	75	75	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 717	2372	0	345	0	
HYUNDAI Atos	144	144	0	0	0	
HYUNDAI Creta	202	202	0	0	0	
HYUNDAI Grand Creta	122	122	0	0	0	
HYUNDAI Grand i10	957	827	0	130	0	
HYUNDAI i20	604	530	0	74	0	
HYUNDAI i30	9	9	0	0	0	
HYUNDAI Kona	36	36	0	0	0	
HYUNDAI Palisade	27	27	0	0	0	
HYUNDAI Santa Fe	15	15	0	0	0	
HYUNDAI Staria	123	87	0	36	0	
HYUNDAI Tucson	138	138	0	0	0	
HYUNDAI Venue	340	235	0	105	0	
ISUZU MOTORS SOUTH AFRICA	72	67	1	0	4	11
ISUZU MU-X	72	67	1	0	4	11
JAGUAR LAND ROVER	372	359	0	0	13	
JAGUAR E-PACE	2	0	0	0	2	
JAGUAR F-PACE	8	8	0	0	0	
JAGUAR F-Type	1	1	0	0	0	
JAGUAR I-PACE	7	6	0	0	1	
JAGUAR XF	1	0	0	0	1	
L-R Defender	151	149	0	0	2	
L-R Discovery	10	9	0	0	1	
L-R Discovery Sport	29	25	0	0	4	
L-R Range Rover	34	34	0	0	0	
L-R Range Rover Evoque	43	42	0	0	1	
L-R Range Rover Sport	60	59	0	0	1	
L-R Range Rover Velar	26	26	0	0	0	
KIA SOUTH AFRICA	1 625	1607	16	0	2	
KIA Carnival	26	26	0	0	0	
KIA Pegas	123	109	14	0	0	
KIA Picanto	374	374	0	0	0	
KIA Rio	185	185	0	0	0	
KIA Seltos	196	196	0	0	0	
KIA Sonet	670	670	0	0	0	
KIA Sorento	30	26	2	0	2	
KIA Sportage	21	21	0	0	0	
MAHINDRA	447	401	46	0	0	
MAHINDRA KUV	3	3	0	0	0	
MAHINDRA Scorpio	16	16	0	0	0	
MAHINDRA Scorpio-N	142	142	0	0	0	
MAHINDRA XUV300	211	165	46	0	0	
MAHINDRA XUV500	2	2	0	0	0	
MAHINDRA XUV700	73	73	0	0	0	
MAZDA SOUTHERN AFRICA	372	367	0	0	5	
MAZDA 2	72	70	0	0	2	

MAZDA 3	21	21	0	0	0
MAZDA CX-3	99	99	0	0	0
MAZDA CX-30	29	29	0	0	0
MAZDA CX-5	151	148	0	0	3
MERCEDES-BENZ SA **	737	737	0	0	0 7 075
MERCEDES	737	737	0	0	0 7 075
MITSUBISHI MOTORS SA	240	196	0	40	4 23
MITSUBISHI ASX	74	34	0	40	0 2
MITSUBISHI Eclipse Cross	74	72	0	0	2
MITSUBISHI Outlander	1	1	0	0	0 1
MITSUBISHI Pajero Sport	42	42	0	0	0 17
MITSUBISHI Xpander	49	47	0	0	2 3
NISSAN	1 133	998	44	24	67
NISSAN Almera	189	140	44	5	0
NISSAN Magnite	682	617	0	0	65
NISSAN Patrol SW	25	25	0	0	0
NISSAN Qashqai	134	132	0	0	2
NISSAN Terra	4	4	0	0	0
NISSAN X-Trail	99	80	0	19	0
PORSCHE *	88	88	0	0	0
PORSCHE	88	88	0	0	0
RENAULT	2 039	1860	0	160	19
RENAULT Captur	116	106	0	0	10
RENAULT Clio V	44	39	0	0	5
RENAULT Duster	88	86	0	0	2
RENAULT Kiger	842	842	0	0	0
RENAULT Koleos	14	14	0	0	0
RENAULT Kwid	431	269	0	160	2
RENAULT Megane	1	1	0	0	0
RENAULT Triber	503	503	0	0	0
SCUDERIA SOUTH AFRICA	1	1	0	0	0
FERRARI 812	1	1	0	0	0
STELLANTIS	271	266	0	0	5
ALFA Giulia	2	0	0	0	2
ALFA Stelvio	5	2	0	0	3
ALFA Tonale	8	8	0	0	0
CITROEN C3	9	9	0	0	0
CITROEN C3 Aircross	6	6	0	0	0
CITROEN C5 Aircross	7	7	0	0	0
FIAT 500	43	43	0	0	0
FIAT 500X	4	4	0	0	0
FIAT Tipo	2	2	0	0	0
JEEP Grand Cherokee	18	18	0	0	0
JEEP Renegade	14	14	0	0	0
JEEP Wrangler	15	15	0	0	0
OPEL Combo Life	5	5	0	0	0
OPEL Corsa	28	28	0	0	0
OPEL Crossland	7	7	0	0	0
OPEL Mokka	31	31	0	0	0
PEUGEOT 2008	18	18	0	0	0
PEUGEOT 208	41	41	0	0	0
PEUGEOT 3008	7	7	0	0	0
PEUGEOT 5008	1	1	0	0	0
SUBARU	69	69	0	0	0
SUBARU Forester	37	37	0	0	0
SUBARU Outback	8	8	0	0	0
SUBARU XV	24	24	0	0	0
SUZUKI AUTO	3 573	3379	42	84	68 32
SUZUKI Baleno	581	580	0	0	1 1
SUZUKI Celerio	157	157	0	0	0 1
SUZUKI Ciaz	32	24	8	0	0 3
SUZUKI Dzire	178	128	1	0	49 4
SUZUKI Ertiga	491	486	0	0	5 6
SUZUKI Ignis	70	70	0	0	0
SUZUKI Jimny	188	188	0	0	0 4
SUZUKI S-Presso	383	383	0	0	0 1
SUZUKI Swift	1 248	1118	33	84	13 1
SUZUKI Vitara	6	6	0	0	0
SUZUKI Vitara Brezza	239	239	0	0	0 11
TOYOTA	6 855	5298	50	1314	193 207
LEXUS ES	21	21	0	0	0
LEXUS IS	2	2	0	0	0
LEXUS LC	2	1	0	0	1
LEXUS LX	11	11	0	0	0
LEXUS NX	29	21	0	0	8
LEXUS RC-F	2	2	0	0	0
LEXUS RX	17	16	0	0	1
LEXUS UX	6	5	0	0	1
TOYOTA Agya	178	174	0	0	4
TOYOTA C-HR	39	39	0	0	0
TOYOTA Corolla	43	42	0	0	1
TOYOTA Corolla Cross	1 839	1670	4	142	23 98
TOYOTA Corolla HB	45	43	0	0	2
TOYOTA Corolla Quest	753	215	24	507	7 28
TOYOTA FJ Cruiser	3	3	0	0	0
TOYOTA Fortuner	1 409	1070	16	281	42 81
TOYOTA GR Yaris	3	3	0	0	0
TOYOTA GR86	4	2	0	0	2
TOYOTA Landcruiser 300	177	173	1	0	3
TOYOTA Landcruiser SW	13	12	0	0	1
TOYOTA Prado	92	82	0	1	9
TOYOTA Prius	3	3	0	0	0

TOYOTA Quantum	11	11	0	0	0	
TOYOTA RAV	74	54	0	8	12	
TOYOTA Rumion	534	412	4	113	5	
TOYOTA Starlet	1 276	950	1	262	63	
TOYOTA Urban Cruiser	269	261	0	0	8	
VOLKSWAGEN GROUP SA	5 540	4161	535	500	344	10 029
AUDI A1	56	51	0	0	5	
AUDI A3 Sedan	44	41	0	0	3	
AUDI A3 Sportback	23	23	0	0	0	
AUDI A4	114	70	36	7	1	
AUDI A5 Coupe/Cabriolet	5	5	0	0	0	
AUDI A5 Sportback	43	40	0	0	3	
AUDI A6	3	3	0	0	0	
AUDI A6 Avant	3	3	0	0	0	
AUDI e-tron	1	1	0	0	0	
AUDI e-tron Sportback	2	2	0	0	0	
AUDI Q2	22	21	0	1	0	
AUDI Q3	61	61	0	0	0	
AUDI Q3 Sportback	2	2	0	0	0	
AUDI Q5	35	32	3	0	0	
AUDI Q5 Sportback	30	29	0	0	1	
AUDI Q7	19	19	0	0	0	
AUDI Q8	15	15	0	0	0	
AUDI R8	3	3	0	0	0	
AUDI TT	7	7	0	0	0	
VW Caddy	11	10	0	0	1	
VW Caravelle	8	7	0	0	1	
VW Golf 8	16	16	0	0	0	
VW Kombi	19	10	0	9	0	
VW Polo	1 008	751	20	141	96	10 029
VW Polo Sedan	359	200	136	22	1	
VW Polo Vivo	2 016	1525	293	187	11	
VW Taigo	104	102	1	0	1	
VW T-Cross	850	624	4	72	150	
VW Tiguan	364	283	1	43	37	
VW Touareg	18	16	0	0	2	
VW T-Roc	279	189	41	18	31	
VOLVO CARS	77	74	0	0	3	
VOLVO XC40	51	48	0	0	3	
VOLVO XC60	10	10	0	0	0	
VOLVO XC90	16	16	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FORD MOTOR COMPANY	2 334	2289	3	0	42	5 708
FORD Ranger	2 247	2202	3	0	42	5 708
FORD Tourneo Custom	13	13	0	0	0	
FORD Transit Custom	74	74	0	0	0	
HAVAL MOTORS SA	490	454	0	34	2	19
GWM P-Series	372	361	0	9	2	18
GWM Steed	118	93	0	25	0	1
HYUNDAI AUTOMOTIVE SOUTH AFRICA	293	293	0	0	0	
HYUNDAI Atos	2	2	0	0	0	
HYUNDAI Grand i10	20	20	0	0	0	
HYUNDAI H100 Bakkie	253	253	0	0	0	
HYUNDAI Staria	9	9	0	0	0	
HYUNDAI Venue	9	9	0	0	0	
ISUZU MOTORS SOUTH AFRICA	2 289	1710	500	70	9	743
ISUZU D-MAX	2 289	1710	500	70	9	743
JAC MOTORS SOUTH AFRICA	76	76	0	0	0	
JAC T-Series	45	45	0	0	0	
JAC X-Series	31	31	0	0	0	
KIA SOUTH AFRICA	208	208	0	0	0	
KIA K2500	40	40	0	0	0	
KIA K2700	145	145	0	0	0	
KIA Picanto	23	23	0	0	0	
MAHINDRA	987	887	100	0	0	
MAHINDRA Bolero	21	21	0	0	0	
MAHINDRA Scorpio Pik-Up	966	866	100	0	0	
MAZDA SOUTHERN AFRICA	6	6	0	0	0	
MAZDA BT-50	6	6	0	0	0	
MERCEDES-BENZ SA **	9	9	0	0	0	
MERCEDES	9	9	0	0	0	
MITSUBISHI MOTORS SA	62	59	0	0	3	30
MITSUBISHI Triton	62	59	0	0	3	30
NISSAN	1 879	1665	45	157	12	479
NISSAN Navara	475	438	26	0	11	450
NISSAN NP200	1 404	1227	19	157	1	29
RENAULT	19	19	0	0	0	
RENAULT Trafic	8	8	0	0	0	
RENAULT Triber Express	11	11	0	0	0	
STELLANTIS	63	63	0	0	0	1
FIAT Doblo Cargo	1	1	0	0	0	
FIAT Fiorino	5	5	0	0	0	
JEEP Gladiator	13	13	0	0	0	1
OPEL Combo	1	1	0	0	0	
OPEL Vivaro	4	4	0	0	0	
PEUGEOT Landtrek	37	37	0	0	0	
PEUGEOT Partner	2	2	0	0	0	
SUZUKI AUTO	161	161	0	0	0	10

SUZUKI Super Carry	161	161	0	0	10
TOYOTA	6 119	5352	348	288	131 3 588
HINO 200 Series	53	52	0	0	1
TOYOTA Hi-Ace	1 541	1532	6	0	3
TOYOTA Hi-Ace Bus	59	42	7	10	0
TOYOTA Hilux	3 920	3258	276	263	123 3 588
TOYOTA Landcruiser PU	406	385	17	2	2
TOYOTA Quantum	140	83	42	13	2
VOLKSWAGEN GROUP SA	534	507	11	0	16
VW Amarok	401	401	0	0	0
VW Caddy	123	96	11	0	16
VW Transporter Cr-Bus	6	6	0	0	0
VW Transporter PU	2	2	0	0	0
VW Transporter P-Van	2	2	0	0	0
* Sales are estimates ** Reported aggregate sales numbers only					

Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	41	41	0	0	0	5
FUSO Canter	41	41	0	0	0	5
FAW TRUCKS	11	11	0	0	0	
FAW 3.5 Ton	11	11	0	0	0	
FORD MOTOR COMPANY	41	39	2	0	0	
FORD Transit	41	39	2	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	22	22	0	0	0	
HYUNDAI EX-8	22	22	0	0	0	
ISUZU MOTORS SOUTH AFRICA	198	187	11	0	0	9
ISUZU N-Series	198	187	11	0	0	9
IVECO	81	21	60	0	0	
IVECO Daily	81	21	60	0	0	
JAC MOTORS SOUTH AFRICA	5	5	0	0	0	
JAC N-Series	5	5	0	0	0	
MERCEDES-BENZ SA **	93	93	0	0	0	
MERCEDES	93	93	0	0	0	
POWERSTAR	1	1	0	0	0	
POWERSTAR FT Series	1	1	0	0	0	
STELLANTIS	12	12	0	0	0	
PEUGEOT Boxer	12	12	0	0	0	
TATA	16	16	0	0	0	
TATA LPT	16	16	0	0	0	
TOYOTA	284	275	3	5	1	4
HINO 300 Series	174	173	1	0	0	4
TOYOTA Coaster	42	42	0	0	0	
TOYOTA Quantum	68	60	2	5	1	
VOLKSWAGEN GROUP SA	65	39	26	0	0	
VW Crafter	65	39	26	0	0	
* Sales are estimates ** Reported aggregate sales numbers only						

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	45	45	0	0	0	2
FUSO Canter	5	5	0	0	0	
FUSO HCV	40	40	0	0	0	2
FAW TRUCKS	94	94	0	0	0	
FAW CA 15	47	47	0	0	0	
FAW CA 16	1	1	0	0	0	
FAW CA 8	46	46	0	0	0	
ISUZU MOTORS SOUTH AFRICA	93	91	2	0	0	
ISUZU F-Series	90	88	2	0	0	
ISUZU FX-Series	3	3	0	0	0	
IVECO		0	0	0	0	
JAC MOTORS SOUTH AFRICA		0	0	0	0	
MAN		0	0	0	0	
POWERSTAR	15	15	0	0	0	
POWERSTAR FT Series	15	15	0	0	0	
TATA	43	43	0	0	0	
TATA LPT	43	43	0	0	0	
TOYOTA	121	116	5	0	0	5
HINO 500 Series	121	116	5	0	0	5
UD TRUCKS SOUTHERN AFRICA	62	58	0	0	4	25
UD TRUCKS Croner	43	42	0	0	1	2
UD TRUCKS Kuzer	19	16	0	0	3	23
VECV SOUTH AFRICA	18	18	0	0	0	
EICHER Pro 2080	10	10	0	0	0	
EICHER Pro 6016	4	4	0	0	0	
EICHER Pro 6018	4	4	0	0	0	
* Sales are estimates ** Reported aggregate sales numbers only						

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	31	31	0	0	0	
DAF CF	8	8	0	0	0	
DAF XF	23	23	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	396	396	0	0	0	
FUSO XHCV	68	68	0	0	0	
MERCEDES Actros	262	262	0	0	0	
MERCEDES Arocs	66	66	0	0	0	
FAW TRUCKS	216	216	0	0	0	
FAW 28	23	23	0	0	0	
FAW CA 28	86	86	0	0	0	

FAW CA 33	95	95	0	0	0	
FAW CA 35	12	12	0	0	0	
ISUZU MOTORS SOUTH AFRICA	39	34	5	0	0	
ISUZU F-Series	28	28	0	0	0	
ISUZU FX-Series	11	6	5	0	0	
IVECO	18	18	0	0	0	2
IVECO Eurocargo		0	0	0	0	2
IVECO S-Way	17	17	0	0	0	
IVECO Trakker	1	1	0	0	0	
MAN	170	170	0	0	0	
MAN TGM	2	2	0	0	0	
MAN TGS	161	161	0	0	0	
VW Constellation	7	7	0	0	0	
POWERSTAR	49	49	0	0	0	
POWERSTAR BeiBen	45	45	0	0	0	
POWERSTAR FT Series	4	4	0	0	0	
SCANIA	232	232	0	0	0	5
SCANIA G-Series	164	164	0	0	0	5
SCANIA P-Series	14	14	0	0	0	
SCANIA R-Series	54	54	0	0	0	
TATA	11	11	0	0	0	
DAEWOO Commercials	7	7	0	0	0	
TATA Prima	4	4	0	0	0	
TOYOTA	27	27	0	0	0	
HINO 500 Series	27	27	0	0	0	
UD TRUCKS SOUTHERN AFRICA	180	178	0	0	2	3
UD TRUCKS Croner	43	42	0	0	1	1
UD TRUCKS Quester	122	122	0	0	0	2
UD TRUCKS Quon	15	14	0	0	1	
VECV SOUTH AFRICA	3	3	0	0	0	
EICHER Pro 6025	3	3	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	221	221	0	0	0	15
VOLVO FH	182	182	0	0	0	14
VOLVO FM	39	39	0	0	0	1

* Sales are estimates ** Reported aggregate sales numbers only

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	17	17	0	0	0	
MERCEDES Bus	17	17	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO		0	0	0	0	
MAN	20	20	0	0	0	
MAN Bus	5	5	0	0	0	
VW Volksbus	15	15	0	0	0	
SCANIA	6	6	0	0	0	
SCANIA Bus	6	6	0	0	0	
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only