

Feb 2023

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING THE FUTURE TOGETHER
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	11 560	9567	345	1386	262	5 353
VOLKSWAGEN GROUP SA	5 288	3763	254	888	383	7 778
SUZUKI AUTO	4 309	3401	647	242	19	
NISSAN	3 172	2099	488	512	73	404
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 715	2264	0	451	0	
FORD MOTOR COMPANY	2 499	2289	4	0	206	3 923
RENAULT	2 112	1723	0	361	28	
ISUZU MOTORS SOUTH AFRICA	2 057	1668	323	52	14	594
KIA SOUTH AFRICA	1 843	1832	0	0	11	
HAVAL MOTORS SA	1 538	1481	0	49	8	59
BMW GROUP *	1 392	1392	0	0	0	5 300
CHERY AUTO SOUTH AFRICA	1 381	1381	0	0	0	
MAHINDRA	1 201	1017	184	0	0	
MERCEDES-BENZ SA **	753	753	0	0	0	6 892
HONDA	354	277	0	77	0	3
MAZDA SOUTHERN AFRICA	344	328	0	0	16	
DAIMLER TRUCK SOUTHERN AFRICA	331	331	0	0	0	19
MITSUBISHI MOTORS SA	315	255	0	55	5	26
STELLANTIS	312	292	0	0	20	8
FAW TRUCKS	268	268	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	236	236	0	0	0	14
SCANIA	229	229	0	0	0	16
JAGUAR LAND ROVER	196	187	0	0	9	
UD TRUCKS SOUTHERN AFRICA	166	165	1	0	0	20
MAN	151	151	0	0	0	
PORSCHE *	109	109	0	0	0	
IVECO	98	47	51	0	0	
VOLVO CARS	95	94	0	0	1	
JAC MOTORS SOUTH AFRICA	81	81	0	0	0	
TATA	70	65	5	0	0	
SUBARU	70	69	0	0	1	
POWERSTAR *	69	69	0	0	0	
VECV SOUTH AFRICA	25	25	0	0	0	
BABCOCK	12	12	0	0	0	
SCUDERIA SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	45 352	37921	2302	4073	1056	30 409

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021 to November 2022,commercial market split estimates were provided. As from December 2022, Daimler Trucks will provide standard detail. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa. Porsche, Bentley and Lamborghini, as of December 2022, are no longer reporting sales to naamsa. Estimated domestic new vehicle and export sales are provided for Porsche.

Passenger for Feb 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	5 971	4688	35	1103	145	48
VOLKSWAGEN GROUP SA	5 028	3547	221	888	372	7 778
SUZUKI AUTO	4 151	3245	647	242	17	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 458	2007	0	451	0	
RENAULT	2 102	1713	0	361	28	
KIA SOUTH AFRICA	1 637	1626	0	0	11	
BMW GROUP *	1 392	1392	0	0	0	5 300
CHERY AUTO SOUTH AFRICA	1 381	1381	0	0	0	
NISSAN	1 299	619	195	441	44	
HAVAL MOTORS SA	1 178	1163	0	7	8	28
FORD MOTOR COMPANY	681	560	0	0	121	
MERCEDES-BENZ SA **	665	665	0	0	0	6 892
HONDA	354	277	0	77	0	3
MAZDA SOUTHERN AFRICA	337	322	0	0	15	
MAHINDRA	315	299	16	0	0	
MITSUBISHI MOTORS SA	255	195	0	55	5	8
STELLANTIS	218	198	0	0	20	8
JAGUAR LAND ROVER	196	187	0	0	9	
PORSCHE *	109	109	0	0	0	
VOLVO CARS	95	94	0	0	1	
ISUZU MOTORS SOUTH AFRICA	83	54	0	29	0	14
SUBARU	70	69	0	0	1	
SCUDERIA SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	29 976	24411	1114	3654	797	20 079

Light CV < 3501kg for Feb 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	5 251	4548	305	281	117	5 297
NISSAN	1 873	1480	293	71	29	404
FORD MOTOR COMPANY	1 814	1725	4	0	85	3 923
ISUZU MOTORS SOUTH AFRICA	1 747	1404	306	23	14	571
MAHINDRA	886	718	168	0	0	
HAVAL MOTORS SA	360	318	0	42	0	31
HYUNDAI AUTOMOTIVE SOUTH AFRICA	239	239	0	0	0	
KIA SOUTH AFRICA	206	206	0	0	0	
VOLKSWAGEN GROUP SA	200	182	8	0	10	
SUZUKI AUTO	158	156	0	0	2	
STELLANTIS	80	80	0	0	0	
JAC MOTORS SOUTH AFRICA	73	73	0	0	0	
MITSUBISHI MOTORS SA	60	60	0	0	0	18
RENAULT	10	10	0	0	0	
MERCEDES-BENZ SA **	8	8	0	0	0	
MAZDA SOUTHERN AFRICA	7	6	0	0	1	
INDUSTRY TOTAL	12 972	11213	1084	417	258	10 244

Medium CV 3501-8500kg for Feb 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	219	215	2	2	0	8
ISUZU MOTORS SOUTH AFRICA	125	120	5	0	0	8
MERCEDES-BENZ SA **	80	80	0	0	0	
IVECO	75	24	51	0	0	
VOLKSWAGEN GROUP SA	60	34	25	0	1	
DAIMLER TRUCK SOUTHERN AFRICA	47	47	0	0	0	17
TATA	23	23	0	0	0	
FAW TRUCKS	22	22	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	18	18	0	0	0	
STELLANTIS	14	14	0	0	0	
JAC MOTORS SOUTH AFRICA	7	7	0	0	0	
FORD MOTOR COMPANY	4	4	0	0	0	
POWERSTAR *	3	3	0	0	0	
INDUSTRY TOTAL	697	611	83	2	1	33

Heavy CV 8501-16500kg for Feb 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	98	95	3	0	0	
FAW TRUCKS	97	97	0	0	0	
ISUZU MOTORS SOUTH AFRICA	74	65	9	0	0	1
TATA	45	40	5	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	42	42	0	0	0	2
UD TRUCKS SOUTHERN AFRICA	36	36	0	0	0	5
VECV SOUTH AFRICA	25	25	0	0	0	
POWERSTAR *	17	17	0	0	0	
JAC MOTORS SOUTH AFRICA	1	1	0	0	0	
IVECO		0	0	0	0	
MAN		0	0	0	0	
INDUSTRY TOTAL	435	418	17	0	0	8

Extra Heavy CV > 16500kg for Feb 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
VOLVO GROUP SOUTHERN AFRICA	235	235	0	0	0	14
SCANIA	228	228	0	0	0	12
DAIMLER TRUCK SOUTHERN AFRICA	225	225	0	0	0	
FAW TRUCKS	149	149	0	0	0	
MAN	145	145	0	0	0	
UD TRUCKS SOUTHERN AFRICA	130	129	1	0	0	14
POWERSTAR *	49	49	0	0	0	
ISUZU MOTORS SOUTH AFRICA	28	25	3	0	0	
TOYOTA	21	21	0	0	0	
IVECO	20	20	0	0	0	
BABCOCK	12	12	0	0	0	
TATA	2	2	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	1 244	1240	4	0	0	40

Bus > 8500kg for Feb 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	17	17	0	0	0	
MAN	6	6	0	0	0	
IVECO	3	3	0	0	0	
SCANIA	1	1	0	0	0	4
VOLVO GROUP SOUTHERN AFRICA	1	1	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	1
INDUSTRY TOTAL	28	28	0	0	0	5

Make Totals for Feb 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	11 230	9240	342	1386	262	5 345
VOLKSWAGEN	4 726	3350	236	774	366	7 778
SUZUKI	4 309	3401	647	242	19	
NISSAN	3 172	2099	488	512	73	404
HYUNDAI	2 715	2264	0	451	0	
FORD	2 499	2289	4	0	206	3 923
RENAULT	2 112	1723	0	361	28	
ISUZU	2 057	1668	323	52	14	594
KIA	1 843	1832	0	0	11	
BMW/MINI*	1 392	1392	0	0	0	5 300
CHERY	1 381	1381	0	0	0	
MAHINDRA	1 201	1017	184	0	0	
HAVAL	1 178	1163	0	7	8	28
MERCEDES**	964	964	0	0	0	6 892
AUDI	564	415	18	114	17	
GWM	360	318	0	42	0	31
HONDA	354	277	0	77	0	3
MAZDA	344	328	0	0	16	
MITSUBISHI	315	255	0	55	5	26
HINO	287	284	3	0	0	8
FAW	268	268	0	0	0	
VOLVO TRUCKS	235	235	0	0	0	14
SCANIA	229	229	0	0	0	16
LAND ROVER	190	182	0	0	8	
UD TRUCKS	166	165	1	0	0	20
MAN	149	149	0	0	0	
FUSO	120	120	0	0	0	19
PORSCHE*	109	109	0	0	0	
IVECO	98	47	51	0	0	
VOLVO	95	94	0	0	1	
PEUGEOT	95	90	0	0	5	
JAC	81	81	0	0	0	
FIAT	75	65	0	0	10	
OPEL	73	68	0	0	5	
TATA TRUCK & BUS	70	65	5	0	0	
SUBARU	70	69	0	0	1	
POWERSTAR*	69	69	0	0	0	
JEEP	55	55	0	0	0	8
LEXUS	43	43	0	0	0	
EICHER	25	25	0	0	0	
DAF	12	12	0	0	0	
CITROEN	12	12	0	0	0	
JAGUAR	6	5	0	0	1	
ALFA ROMEO	2	2	0	0	0	
VOLVO BUS	1	1	0	0	0	
FERRARI	1	1	0	0	0	
ABARTH		0	0	0	0	
DAEWOO		0	0	0	0	
INDUSTRY TOTAL	45 352	37921	2302	4073	1056	30 409

RSA and Export Sales by Market

	Feb 2023		Var %		Feb 2022		Jan 2023		Feb 2023 YTD		Var %		Feb 2022 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	29 976	20 079	1.1%	-16.4%	29 657	24 021	31 651	11 226	61 627	31 305	3.0%	-13.8%	59 856	36 335
Light CV < 3501kg	12 972	10 244	5.6%	-0.6%	12 289	10 308	10 623	9 136	23 595	19 380	7.7%	2.7%	21 913	18 862
Medium CV 3501-8500kg	697	33	26.7%	1000.0%	550	3	459	5	1 156	38	15.8%	280.0%	998	10
Heavy CV 8501-16500kg	435	8	-15.9%	-42.9%	517	14	335	28	770	36	-10.0%	28.6%	856	28
Extra Heavy CV > 16500kg	1 244	40	4.9%	566.7%	1 186	6	967	29	2 211	69	7.6%	283.3%	2 055	18
Bus > 8500kg	28	5	12.0%	0.0%	25		47	4	75	9	53.1%	350.0%	49	2
INDUSTRY TOTAL	45 352	30 409	2.6%	-11.5%	44 224	34 352	44 082	20 428	89 434	50 837	4.3%	-8.0%	85 727	55 255

Dealer and Government Sales by Market

	Feb 2023		Var %		Feb 2022		Jan 2023		Feb 2023 YTD		Var %		Feb 2022 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	24 411	1 114	1.1%	62.9%	24 135	684	24 846	454	49 257	1 568	1.2%	43.7%	48 663	1 091
Light CV < 3501kg	11 213	1 084	3.9%	35.0%	10 792	803	9 669	455	20 882	1 539	7.5%	22.0%	19 422	1 261
Medium CV 3501-8500kg	611	83	30.6%	40.7%	468	59	383	71	994	154	27.4%	-16.8%	780	185
Heavy CV 8501-16500kg	418	17	-14.7%	-32.0%	490	25	327	7	745	24	-8.5%	-33.3%	814	36
Extra Heavy CV > 16500kg	1 240	4	5.0%	0.0%	1 181	4	965	1	2 205	5	7.7%	-16.7%	2 047	6
Bus > 8500kg	28		12.0%	0.0%	25		47		75		53.1%	0.0%	49	
INDUSTRY TOTAL	37 921	2 302	2.2%	46.2%	37 091	1 575	36 237	988	74 158	3 290	3.3%	27.6%	71 775	2 579

Rental and Single Sales by Market

	Feb 2023		Var %		Feb 2022		Jan 2023		Feb 2023 YTD		Var %		Feb 2022 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	3 654	797	-11.8%	14.8%	4 144	694	5 379	972	9 033	1 769	1.6%	45.6%	8 887	1 215
Light CV < 3501kg	417	258	-24.2%	79.2%	550	144	218	281	635	539	-32.7%	88.5%	944	286
Medium CV 3501-8500kg	2	1	-90.0%	-66.7%	20	3	3	2	5	3	-83.3%	0.0%	30	3
Heavy CV 8501-16500kg			0.0%	-100.0%		2		1		1	0.0%	-83.3%		6
Extra Heavy CV > 16500kg			0.0%	-100.0%		1		1		1	0.0%	-50.0%		2
Bus > 8500kg			0.0%	0.0%							0.0%	0.0%		
INDUSTRY TOTAL	4 073	1 056	-13.6%	25.1%	4 714	844	5 600	1 257	9 673	2 313	-1.9%	45.6%	9 861	1 512

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BMW GROUP *	1 392	1392	0	0	0	5 300
BMW/MINI	1 392	1392	0	0	0	5 300
CHERY AUTO SOUTH AFRICA	1 381	1381	0	0	0	
CHERY Tiggo 4 Pro	962	962	0	0	0	
CHERY Tiggo 7 Pro	261	261	0	0	0	
CHERY Tiggo 8 Pro	158	158	0	0	0	
FORD MOTOR COMPANY	681	560	0	0	121	
FORD EcoSport	356	235	0	0	121	
FORD Everest	304	304	0	0	0	
FORD Mustang	21	21	0	0	0	
HAVAL MOTORS SA	1 178	1163	0	7	8	28
HAVAL H6	441	441	0	0	0	10
HAVAL H9		0	0	0	0	1
HAVAL Jolion	737	722	0	7	8	17
HONDA	354	277	0	77	0	3
HONDA Amaze	105	55	0	50	0	
HONDA Ballade	2	2	0	0	0	3
HONDA BR-V	88	61	0	27	0	
HONDA Civic	4	4	0	0	0	
HONDA CR-V	11	11	0	0	0	
HONDA Fit	80	80	0	0	0	
HONDA HR-V	2	2	0	0	0	
HONDA WR-V	62	62	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 458	2007	0	451	0	
HYUNDAI Atos	184	184	0	0	0	
HYUNDAI Creta	221	166	0	55	0	
HYUNDAI Grand Creta	94	94	0	0	0	
HYUNDAI Grand i10	760	514	0	246	0	
HYUNDAI i20	482	428	0	54	0	
HYUNDAI i30	9	9	0	0	0	
HYUNDAI Kona	50	50	0	0	0	
HYUNDAI Palisade	24	24	0	0	0	
HYUNDAI Santa Fe	14	14	0	0	0	
HYUNDAI Staria	101	65	0	36	0	
HYUNDAI Tucson	112	112	0	0	0	
HYUNDAI Venue	407	347	0	60	0	
ISUZU MOTORS SOUTH AFRICA	83	54	0	29	0	14
ISUZU MU-X	83	54	0	29	0	14
JAGUAR LAND ROVER	196	187	0	0	9	
JAGUAR E-PACE	1	0	0	0	1	
JAGUAR F-PACE	4	4	0	0	0	
JAGUAR I-PACE	1	1	0	0	0	
L-R Defender	112	105	0	0	7	
L-R Discovery	1	1	0	0	0	
L-R Discovery Sport	7	6	0	0	1	
L-R Range Rover	28	28	0	0	0	
L-R Range Rover Evoque	4	4	0	0	0	
L-R Range Rover Sport	36	36	0	0	0	
L-R Range Rover Velar	2	2	0	0	0	
KIA SOUTH AFRICA	1 637	1626	0	0	11	
KIA Carnival	19	19	0	0	0	
KIA Pegas	130	130	0	0	0	
KIA Picanto	453	452	0	0	1	
KIA Rio	243	242	0	0	1	
KIA Seltos	264	259	0	0	5	
KIA Sonet	419	417	0	0	2	
KIA Sorento	29	28	0	0	1	
Kia Sportage	80	79	0	0	1	
MAHINDRA	315	299	16	0	0	
MAHINDRA KUV	7	7	0	0	0	
MAHINDRA Scorpio	17	17	0	0	0	
MAHINDRA Scorpio-N	91	91	0	0	0	
MAHINDRA XUV300	144	128	16	0	0	
MAHINDRA XUV700	56	56	0	0	0	
MAZDA SOUTHERN AFRICA	337	322	0	0	15	
MAZDA 2	71	63	0	0	8	
MAZDA 3	21	21	0	0	0	
MAZDA CX-3	80	77	0	0	3	
MAZDA CX-30	31	31	0	0	0	
MAZDA CX-5	134	130	0	0	4	
MERCEDES-BENZ SA **	665	665	0	0	0	6 892
MERCEDES	665	665	0	0	0	6 892
MITSUBISHI MOTORS SA	255	195	0	55	5	8
MITSUBISHI ASX	66	62	0	0	4	
MITSUBISHI Eclipse Cross	113	57	0	55	1	1
MITSUBISHI Pajero Sport	31	31	0	0	0	6
MITSUBISHI Xpander	45	45	0	0	0	1
NISSAN	1 299	619	195	441	44	
NISSAN Almera	542	60	95	361	26	
NISSAN Magnite	551	437	100	0	14	
NISSAN Patrol SW	14	14	0	0	0	
NISSAN Qashqai	64	62	0	0	2	
NISSAN Terra	1	1	0	0	0	
NISSAN X-Trail	127	45	0	80	2	
PORSCHE *	109	109	0	0	0	
PORSCHE	109	109	0	0	0	
RENAULT	2 102	1713	0	361	28	
RENAULT Captur	13	0	0	0	13	

RENAULT Clio V	29	29	0	0	0	
RENAULT Duster	116	110	0	0	6	
RENAULT Kiger	714	709	0	0	5	
RENAULT Koleos	10	9	0	0	1	
RENAULT Kwid	405	281	0	121	3	
RENAULT Triber	815	575	0	240	0	
SCUDERIA SOUTH AFRICA	1	1	0	0	0	
FERRARI SF90	1	1	0	0	0	
STELLANTIS	218	198	0	0	20	8
ALFA Stelvio	1	1	0	0	0	
ALFA Tonale	1	1	0	0	0	
CITROEN C3	2	2	0	0	0	
CITROEN C3 Aircross	7	7	0	0	0	
CITROEN C5 Aircross	3	3	0	0	0	
FIAT 500	30	30	0	0	0	
FIAT 500X	5	5	0	0	0	
FIAT Tipo	25	15	0	0	10	
JEEP Grand Cherokee	12	12	0	0	0	7
JEEP Renegade	10	10	0	0	0	
JEEP Wrangler	14	14	0	0	0	1
OPEL Combo Life	7	7	0	0	0	
OPEL Corsa	24	24	0	0	0	
OPEL Crossland	3	3	0	0	0	
OPEL Mokka	25	20	0	0	5	
PEUGEOT 2008	25	20	0	0	5	
PEUGEOT 208	15	15	0	0	0	
PEUGEOT 3008	7	7	0	0	0	
PEUGEOT 5008	2	2	0	0	0	
SUBARU	70	69	0	0	1	
SUBARU Forester	40	39	0	0	1	
SUBARU WRX	1	1	0	0	0	
SUBARU XV	29	29	0	0	0	
SUZUKI AUTO	4 151	3245	647	242	17	
SUZUKI Baleno	656	655	1	0	0	
SUZUKI Celerio	127	98	28	0	1	
SUZUKI Ciaz	450	26	319	100	5	
SUZUKI Dzire	290	124	160	1	5	
SUZUKI Ertiga	251	251	0	0	0	
SUZUKI Ignis	53	51	2	0	0	
SUZUKI Jimny	129	129	0	0	0	
SUZUKI S-Presso	501	498	0	0	3	
SUZUKI Swift	1 367	1086	137	141	3	
SUZUKI Vitara	9	9	0	0	0	
SUZUKI Vitara Brezza	318	318	0	0	0	
TOYOTA	5 971	4688	35	1103	145	48
LEXUS ES	11	11	0	0	0	
LEXUS IS	3	3	0	0	0	
LEXUS LX	7	7	0	0	0	
LEXUS NX	13	13	0	0	0	
LEXUS RC-F	1	1	0	0	0	
LEXUS RX	6	6	0	0	0	
LEXUS UX	2	2	0	0	0	
TOYOTA Agya	220	184	0	31	5	
TOYOTA C-HR	40	34	0	0	6	
TOYOTA Corolla	63	59	3	0	1	
TOYOTA Corolla Cross	1 683	1423	19	210	31	18
TOYOTA Corolla HB	28	27	0	0	1	
TOYOTA Corolla Quest	798	250	10	529	9	1
TOYOTA FJ Cruiser	20	20	0	0	0	
TOYOTA Fortuner	524	433	2	78	11	29
TOYOTA GR Yaris	4	4	0	0	0	
TOYOTA GR86	4	3	0	0	1	
TOYOTA Landcruiser 300	140	138	0	1	1	
TOYOTA Landcruiser SW	24	24	0	0	0	
TOYOTA Prado	123	122	0	0	1	
TOYOTA Quantum	14	14	0	0	0	
TOYOTA RAV	104	75	0	21	8	
TOYOTA Rumion	342	329	0	0	13	
TOYOTA Starlet	1 311	1028	1	233	49	
TOYOTA Urban Cruiser	486	478	0	0	8	
VOLKSWAGEN GROUP SA	5 028	3547	221	888	372	7 778
AUDI A1	70	65	0	0	5	
AUDI A3 Sedan	59	31	0	26	2	
AUDI A3 Sportback	59	54	0	0	5	
AUDI A4	100	27	16	54	3	
AUDI A4 Avant	3	3	0	0	0	
AUDI A5 Coupe/Cabriolet	1	1	0	0	0	
AUDI A5 Sportback	13	13	0	0	0	
AUDI A6	4	4	0	0	0	
AUDI A6 Avant	4	3	0	0	1	
AUDI Q2	73	39	0	34	0	
AUDI Q3	66	66	0	0	0	
AUDI Q3 Sportback	9	9	0	0	0	
AUDI Q5	34	33	1	0	0	
AUDI Q5 Sportback	33	33	0	0	0	
AUDI Q7	11	10	1	0	0	
AUDI Q8	16	15	0	0	1	
AUDI R8	1	1	0	0	0	
AUDI TT	8	8	0	0	0	
VW Caddy	15	9	0	0	6	
VW Caravelle	11	11	0	0	0	
VW Golf 8	40	40	0	0	0	
VW Kombi	35	27	0	8	0	

VW Polo	815	561	17	132	105	7 778
VW Polo Sedan	275	204	70	0	1	
VW Polo Vivo	1 513	1059	110	341	3	
VW Taigo	138	137	1	0	0	
VW T-Cross	889	588	2	166	133	
VW Tiguan	455	273	2	91	89	
VW Touareg	25	22	0	0	3	
VW T-Roc	253	201	1	36	15	
VOLVO CARS	95	94	0	0	1	
VOLVO XC40	78	77	0	0	1	
VOLVO XC60	11	11	0	0	0	
VOLVO XC90	6	6	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FORD MOTOR COMPANY	1 814	1725	4	0	85	3 923
FORD Ranger	1 806	1717	4	0	85	3 923
FORD Tourneo Custom	4	4	0	0	0	
FORD Transit Custom	4	4	0	0	0	
HAVAL MOTORS SA	360	318	0	42	0	31
GWM P-Series	245	208	0	37	0	30
GWM Steed	115	110	0	5	0	1
HYUNDAI AUTOMOTIVE SOUTH AFRICA	239	239	0	0	0	
HYUNDAI Atos	4	4	0	0	0	
HYUNDAI Grand i10	50	50	0	0	0	
HYUNDAI H100 Bakkie	167	167	0	0	0	
HYUNDAI Staria	18	18	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1 747	1404	306	23	14	571
ISUZU D-MAX	1 747	1404	306	23	14	571
JAC MOTORS SOUTH AFRICA	73	73	0	0	0	
JAC T-Series	43	43	0	0	0	
JAC X-Series	30	30	0	0	0	
KIA SOUTH AFRICA	206	206	0	0	0	
KIA K2500	50	50	0	0	0	
KIA K2700	147	147	0	0	0	
KIA Picanto	9	9	0	0	0	
MAHINDRA	886	718	168	0	0	
MAHINDRA Bolero	42	42	0	0	0	
MAHINDRA Scorpio Pik-Up	844	676	168	0	0	
MAZDA SOUTHERN AFRICA	7	6	0	0	1	
MAZDA BT-50	7	6	0	0	1	
MERCEDES-BENZ SA **	8	8	0	0	0	
MERCEDES	8	8	0	0	0	
MITSUBISHI MOTORS SA	60	60	0	0	0	18
MITSUBISHI Triton	60	60	0	0	0	18
NISSAN	1 873	1480	293	71	29	404
NISSAN Navara	581	290	271	0	20	402
NISSAN NP200	1 292	1190	22	71	9	2
RENAULT	10	10	0	0	0	
RENAULT Trafic	4	4	0	0	0	
RENAULT Triber Express	6	6	0	0	0	
STELLANTIS	80	80	0	0	0	
FIAT Doblo Cargo	13	13	0	0	0	
FIAT Fiorino	2	2	0	0	0	
JEEP Gladiator	19	19	0	0	0	
OPEL Combo	1	1	0	0	0	
OPEL Vivaro	13	13	0	0	0	
PEUGEOT Landtrek	29	29	0	0	0	
PEUGEOT Partner	3	3	0	0	0	
SUZUKI AUTO	158	156	0	0	2	
SUZUKI Super Carry	158	156	0	0	2	
TOYOTA	5 251	4548	305	281	117	5 297
HINO 200 Series	53	53	0	0	0	
TOYOTA Hi-Ace	1 313	1311	2	0	0	
TOYOTA Hi-Ace Bus	29	18	4	7	0	
TOYOTA Hilux	3 335	2676	283	260	116	5 297
TOYOTA Landcruiser PU	393	381	11	0	1	
TOYOTA Quantum	128	109	5	14	0	
VOLKSWAGEN GROUP SA	200	182	8	0	10	
VW Amarok	58	58	0	0	0	
VW Caddy	127	109	8	0	10	
VW Transporter Cr-Bus	9	9	0	0	0	
VW Transporter PU	1	1	0	0	0	
VW Transporter P-Van	5	5	0	0	0	

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Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	47	47	0	0	0	17
FUSO Canter	47	47	0	0	0	17
FAW TRUCKS	22	22	0	0	0	
FAW 3.5 Ton	22	22	0	0	0	
FORD MOTOR COMPANY	4	4	0	0	0	
FORD Transit	4	4	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	18	18	0	0	0	
HYUNDAI EX-8	18	18	0	0	0	
ISUZU MOTORS SOUTH AFRICA	125	120	5	0	0	8
ISUZU N-Series	125	120	5	0	0	8
IVECO	75	24	51	0	0	

IVECO Daily	75	24	51	0	0	0
JAC MOTORS SOUTH AFRICA	7	7	0	0	0	
JAC N-Series	7	7	0	0	0	
MERCEDES-BENZ SA **	80	80	0	0	0	
MERCEDES	80	80	0	0	0	
POWERSTAR *	3	3	0	0	0	
POWERSTAR FT Series	3	3	0	0	0	
STELLANTIS	14	14	0	0	0	
PEUGEOT Boxer	14	14	0	0	0	
TATA	23	23	0	0	0	
TATA LPT	23	23	0	0	0	
TOYOTA	219	215	2	2	0	8
HINO 300 Series	115	115	0	0	0	8
TOYOTA Coaster	51	49	0	2	0	
TOYOTA Quantum	53	51	2	0	0	
VOLKSWAGEN GROUP SA	60	34	25	0	1	
VW Crafter	60	34	25	0	1	

* Sales are estimates ** Reported aggregate sales numbers only

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	42	42	0	0	0	2
FUSO Canter	13	13	0	0	0	
FUSO HCV	29	29	0	0	0	2
FAW TRUCKS	97	97	0	0	0	
FAW CA 15	56	56	0	0	0	
FAW CA 8	41	41	0	0	0	
ISUZU MOTORS SOUTH AFRICA	74	65	9	0	0	1
ISUZU F-Series	68	59	9	0	0	1
ISUZU FX-Series	6	6	0	0	0	
IVECO		0	0	0	0	
JAC MOTORS SOUTH AFRICA	1	1	0	0	0	
JAC N-Series	1	1	0	0	0	
MAN		0	0	0	0	
POWERSTAR *	17	17	0	0	0	
POWERSTAR FT Series	17	17	0	0	0	
TATA	45	40	5	0	0	
TATA LPT	45	40	5	0	0	
TOYOTA	98	95	3	0	0	
HINO 500 Series	98	95	3	0	0	
UD TRUCKS SOUTHERN AFRICA	36	36	0	0	0	5
UD TRUCKS Croner	30	30	0	0	0	4
UD TRUCKS Kuzer	6	6	0	0	0	1
VECV SOUTH AFRICA	25	25	0	0	0	
EICHER Pro 2080	19	19	0	0	0	
EICHER Pro 6016	2	2	0	0	0	
EICHER Pro 6018	4	4	0	0	0	

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Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	12	12	0	0	0	
DAF XF	12	12	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	225	225	0	0	0	
FUSO XHCV	31	31	0	0	0	
MERCEDES Actros	185	185	0	0	0	
MERCEDES Arocs	9	9	0	0	0	
FAW TRUCKS	149	149	0	0	0	
FAW 28	3	3	0	0	0	
FAW CA 28	87	87	0	0	0	
FAW CA 33	46	46	0	0	0	
FAW CA 35	13	13	0	0	0	
ISUZU MOTORS SOUTH AFRICA	28	25	3	0	0	
ISUZU F-Series	21	21	0	0	0	
ISUZU FX-Series	7	4	3	0	0	
IVECO	20	20	0	0	0	
IVECO Stralis	1	1	0	0	0	
IVECO S-Way	19	19	0	0	0	
MAN	145	145	0	0	0	
MAN TGM	6	6	0	0	0	
MAN TGS	138	138	0	0	0	
VW Constellation	1	1	0	0	0	
POWERSTAR *	49	49	0	0	0	
POWERSTAR BeiBen	49	49	0	0	0	
SCANIA	228	228	0	0	0	12
SCANIA G-Series	181	181	0	0	0	12
SCANIA P-Series	17	17	0	0	0	
SCANIA R-Series	30	30	0	0	0	
TATA	2	2	0	0	0	
TATA Prima	2	2	0	0	0	
TOYOTA	21	21	0	0	0	
HINO 500 Series	21	21	0	0	0	
UD TRUCKS SOUTHERN AFRICA	130	129	1	0	0	14
UD TRUCKS Croner	25	24	1	0	0	
UD TRUCKS Quester	92	92	0	0	0	14
UD TRUCKS Quon	13	13	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	235	235	0	0	0	14

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