

Jan 2023

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING **THE FUTURE TOGETHER**
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	12 532	9951	312	1763	506	7 352
VOLKSWAGEN GROUP SA	5 081	4038	80	856	107	5 315
SUZUKI AUTO	4 357	3325	129	876	27	5
NISSAN	2 927	2035	136	679	77	278
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 525	2211	0	314	0	
RENAULT	2 051	1687	0	362	2	
KIA SOUTH AFRICA	1 686	1423	0	256	7	
FORD MOTOR COMPANY	1 661	1553	5	0	103	1 682
HAVAL MOTORS SA	1 565	1519	0	39	7	39
ISUZU MOTORS SOUTH AFRICA	1 527	1348	90	64	25	301
CHERY AUTO SOUTH AFRICA	1 327	1327	0	0	0	
BMW GROUP *	1 231	1231	0	0	0	4 700
MAHINDRA	1 161	1034	127	0	0	
MERCEDES-BENZ SA **	588	588	0	0	0	773
MAZDA SOUTHERN AFRICA	401	387	0	0	14	
STELLANTIS	400	377	0	0	23	2
MITSUBISHI MOTORS SA	319	253	0	50	16	18
JAGUAR LAND ROVER	315	304	0	0	11	
DAIMLER TRUCK SOUTHERN AFRICA	210	210	0	0	0	7
FAW TRUCKS	205	205	0	0	0	
HONDA	200	170	30	0	0	13
SCANIA	172	172	0	0	0	2
VOLVO GROUP SOUTHERN AFRICA	163	163	0	0	0	15
UD TRUCKS SOUTHERN AFRICA	158	158	0	0	0	31
MAN	124	124	0	0	0	
VOLVO CARS	105	94	0	0	11	1
JAC MOTORS SOUTH AFRICA	95	95	0	0	0	
PORSCHE *	93	93	0	0	0	
TATA	80	74	6	0	0	
POWERSTAR	76	76	0	0	0	
SUBARU	72	71	0	0	1	
IVECO	61	16	45	0	0	2
VECV SOUTH AFRICA	22	22	0	0	0	
BABCOCK	10	10	0	0	0	
SCUDERIA SOUTH AFRICA	9	9	0	0	0	
INDUSTRY TOTAL	43 509	36353	960	5259	937	20 536

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021 to November 2022,commercial market split estimates were provided. As from December 2022, Daimler Trucks will provide standard detail. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa. Porsche, Bentley and Lamborghini, as of December 2022, are no longer reporting sales to naamsa. Estimated domestic new vehicle and export sales are provided for Porsche.

Passenger for Jan 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	7 595	5585	110	1593	307	384
VOLKSWAGEN GROUP SA	4 864	3847	60	856	101	5 315
SUZUKI AUTO	4 213	3181	129	876	27	5
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 281	1967	0	314	0	
RENAULT	2 036	1672	0	362	2	
NISSAN	1 690	856	103	658	73	
KIA SOUTH AFRICA	1 579	1316	0	256	7	
CHERY AUTO SOUTH AFRICA	1 327	1327	0	0	0	
BMW GROUP *	1 231	1231	0	0	0	4 700
HAVAL MOTORS SA	1 192	1152	0	37	3	14
MERCEDES-BENZ SA **	533	533	0	0	0	773
MAZDA SOUTHERN AFRICA	394	380	0	0	14	
FORD MOTOR COMPANY	370	285	0	0	85	
STELLANTIS	318	296	0	0	22	2
JAGUAR LAND ROVER	315	304	0	0	11	
MAHINDRA	294	294	0	0	0	
MITSUBISHI MOTORS SA	254	190	0	50	14	10
HONDA	200	170	30	0	0	13
ISUZU MOTORS SOUTH AFRICA	107	65	0	39	3	10
VOLVO CARS	105	94	0	0	11	1
PORSCHE *	93	93	0	0	0	
SUBARU	72	71	0	0	1	
SCUDERIA SOUTH AFRICA	9	9	0	0	0	
INDUSTRY TOTAL	31 072	24918	432	5041	681	11 227

Light CV < 3501kg for Jan 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	4 674	4103	202	170	199	6 959
FORD MOTOR COMPANY	1 287	1264	5	0	18	1 682
ISUZU MOTORS SOUTH AFRICA	1 273	1140	87	25	21	291
NISSAN	1 237	1179	33	21	4	278
MAHINDRA	867	740	127	0	0	
HAVAL MOTORS SA	373	367	0	2	4	25
HYUNDAI AUTOMOTIVE SOUTH AFRICA	222	222	0	0	0	
VOLKSWAGEN GROUP SA	180	173	1	0	6	
SUZUKI AUTO	144	144	0	0	0	
KIA SOUTH AFRICA	107	107	0	0	0	
JAC MOTORS SOUTH AFRICA	87	87	0	0	0	
STELLANTIS	77	76	0	0	1	
MITSUBISHI MOTORS SA	65	63	0	0	2	8
RENAULT	15	15	0	0	0	
MAZDA SOUTHERN AFRICA	7	7	0	0	0	
MERCEDES-BENZ SA **	7	7	0	0	0	
INDUSTRY TOTAL	10 622	9694	455	218	255	9 243

Medium CV 3501-8500kg for Jan 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	162	162	0	0	0	3
ISUZU MOTORS SOUTH AFRICA	78	75	3	0	0	
IVECO	59	14	45	0	0	
MERCEDES-BENZ SA **	48	48	0	0	0	
VOLKSWAGEN GROUP SA	37	18	19	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	22	22	0	0	0	
TATA	17	17	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	12	12	0	0	0	2
FAW TRUCKS	11	11	0	0	0	
JAC MOTORS SOUTH AFRICA	6	6	0	0	0	
STELLANTIS	5	5	0	0	0	
FORD MOTOR COMPANY	4	4	0	0	0	
POWERSTAR		0	0	0	0	
INDUSTRY TOTAL	461	394	67	0	0	5

Heavy CV 8501-16500kg for Jan 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	85	85	0	0	0	6
TATA	59	53	6	0	0	
ISUZU MOTORS SOUTH AFRICA	48	47	0	0	1	
FAW TRUCKS	47	47	0	0	0	
UD TRUCKS SOUTHERN AFRICA	42	42	0	0	0	17
VECV SOUTH AFRICA	21	21	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	18	18	0	0	0	5
POWERSTAR	9	9	0	0	0	
JAC MOTORS SOUTH AFRICA	2	2	0	0	0	
IVECO		0	0	0	0	
MAN		0	0	0	0	
INDUSTRY TOTAL	331	324	6	0	1	28

Extra Heavy CV > 16500kg for Jan 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	173	173	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	163	163	0	0	0	15
FAW TRUCKS	147	147	0	0	0	
SCANIA	147	147	0	0	0	1
UD TRUCKS SOUTHERN AFRICA	116	116	0	0	0	11
MAN	109	109	0	0	0	
POWERSTAR	67	67	0	0	0	
ISUZU MOTORS SOUTH AFRICA	21	21	0	0	0	
TOYOTA	16	16	0	0	0	
BABCOCK	10	10	0	0	0	
TATA	4	4	0	0	0	
IVECO	2	2	0	0	0	2
VECV SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	976	976	0	0	0	29

Bus > 8500kg for Jan 2023

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
SCANIA	25	25	0	0	0	1
MAN	15	15	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	7	7	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	3
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	
INDUSTRY TOTAL	47	47	0	0	0	4

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	12 272	9695	312	1763	502	7 343
VOLKSWAGEN	4 435	3473	77	781	104	5 315
SUZUKI	4 357	3325	129	876	27	5
NISSAN	2 927	2035	136	679	77	278
HYUNDAI	2 525	2211	0	314	0	
RENAULT	2 051	1687	0	362	2	
KIA	1 686	1423	0	256	7	
FORD	1 661	1553	5	0	103	1 682
ISUZU	1 527	1348	90	64	25	301
CHERY	1 327	1327	0	0	0	
BMW/MINI*	1 231	1231	0	0	0	4 700
HAVAL	1 192	1152	0	37	3	14
MAHINDRA	1 161	1034	127	0	0	
MERCEDES**	730	730	0	0	0	777
AUDI	647	566	3	75	3	
MAZDA	401	387	0	0	14	
GWM	373	367	0	2	4	25
MITSUBISHI	319	253	0	50	16	18
LAND ROVER	299	288	0	0	11	
HINO	209	209	0	0	0	9
FAW	205	205	0	0	0	
HONDA	200	170	30	0	0	13
SCANIA	172	172	0	0	0	2
VOLVO TRUCKS	163	163	0	0	0	15
UD TRUCKS	158	158	0	0	0	31
PEUGEOT	132	132	0	0	0	
MAN	123	123	0	0	0	
VOLVO	105	94	0	0	11	1
JAC	95	95	0	0	0	
PORSCHE*	93	93	0	0	0	
OPEL	93	81	0	0	12	
TATA TRUCK & BUS	80	74	6	0	0	
FIAT	79	69	0	0	10	
POWERSTAR	76	76	0	0	0	
SUBARU	72	71	0	0	1	
JEEP	72	71	0	0	1	2
FUSO	68	68	0	0	0	3
IVECO	61	16	45	0	0	2
LEXUS	51	47	0	0	4	
EICHER	22	22	0	0	0	
JAGUAR	16	16	0	0	0	
CITROEN	16	16	0	0	0	
DAF	10	10	0	0	0	
FERRARI	9	9	0	0	0	
ALFA ROMEO	8	8	0	0	0	
VOLVO BUS		0	0	0	0	
ABARTH		0	0	0	0	
DAEWOO		0	0	0	0	
INDUSTRY TOTAL	43 509	36353	960	5259	937	20 536

RSA and Export Sales by Market

	Jan 2023		Var %		Jan 2022		Dec 2022		Jan 2023 YTD		Var %		Jan 2022 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	31 072	11 227	2.9%	-8.8%	30 199	12 314	28 738	16 846	31 072	11 227	2.9%	-8.8%	30 199	12 314
Light CV < 3501kg	10 622	9 243	10.4%	8.1%	9 624	8 554	10 485	9 397	10 622	9 243	10.4%	8.1%	9 624	8 554
Medium CV 3501-8500kg	461	5	2.9%	-28.6%	448	7	803	15	461	5	2.9%	-28.6%	448	7
Heavy CV 8501-16500kg	331	28	-2.4%	100.0%	339	14	427	11	331	28	-2.4%	100.0%	339	14
Extra Heavy CV > 16500kg	976	29	12.3%	141.7%	869	12	1 198	26	976	29	12.3%	141.7%	869	12
Bus > 8500kg	47	4	95.8%	100.0%	24	2	72		47	4	95.8%	100.0%	24	2
INDUSTRY TOTAL	43 509	20 536	4.8%	-1.8%	41 503	20 903	41 723	26 295	43 509	20 536	4.8%	-1.8%	41 503	20 903

Dealer and Government Sales by Market

	Jan 2023		Var %		Jan 2022		Dec 2022		Jan 2023 YTD		Var %		Jan 2022 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	24 918	432	1.6%	6.1%	24 528	407	24 932	267	24 918	432	1.6%	6.1%	24 528	407
Light CV < 3501kg	9 694	455	12.3%	-0.7%	8 630	458	9 656	316	9 694	455	12.3%	-0.7%	8 630	458
Medium CV 3501-8500kg	394	67	26.3%	-46.8%	312	126	746	39	394	67	26.3%	-46.8%	312	126
Heavy CV 8501-16500kg	324	6	0.0%	-45.5%	324	11	422	1	324	6	0.0%	-45.5%	324	11
Extra Heavy CV > 16500kg	976		12.7%	-100.0%	866	2	1 190	2	976		12.7%	-100.0%	866	2
Bus > 8500kg	47		95.8%	0.0%	24		72		47		95.8%	0.0%	24	
INDUSTRY TOTAL	36 353	960	4.8%	-4.4%	34 684	1 004	37 018	625	36 353	960	4.8%	-4.4%	34 684	1 004

Rental and Single Sales by Market

	Jan 2023		Var %		Jan 2022		Dec 2022		Jan 2023 YTD		Var %		Jan 2022 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	5 041	681	6.3%	30.7%	4 743	521	2 807	732	5 041	681	6.3%	30.7%	4 743	521
Light CV < 3501kg	218	255	-44.7%	79.6%	394	142	358	155	218	255	-44.7%	79.6%	394	142
Medium CV 3501-8500kg			-100.0%	0.0%	10		11	7			-100.0%	0.0%	10	
Heavy CV 8501-16500kg		1	0.0%	-75.0%		4	1	3		1	0.0%	-75.0%		4
Extra Heavy CV > 16500kg			0.0%	-100.0%		1		6			0.0%	-100.0%		1
Bus > 8500kg			0.0%	0.0%							0.0%	0.0%		
INDUSTRY TOTAL	5 259	937	2.2%	40.3%	5 147	668	3 177	903	5 259	937	2.2%	30.7%	5 147	668

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BMW GROUP *	1 231	1231	0	0	0	4 700
BMW/MINI	1 231	1231	0	0	0	4 700
CHERY AUTO SOUTH AFRICA	1 327	1327	0	0	0	
CHERY Tiggo 4 Pro	850	850	0	0	0	
CHERY Tiggo 7 Pro	320	320	0	0	0	
CHERY Tiggo 8 Pro	157	157	0	0	0	
FORD MOTOR COMPANY	370	285	0	0	85	
FORD EcoSport	336	252	0	0	84	
FORD Everest	16	16	0	0	0	
FORD Mustang	18	17	0	0	1	
HAVAL MOTORS SA	1 192	1152	0	37	3	14
HAVAL H2		0	0	0	0	1
HAVAL H6	475	460	0	15	0	6
HAVAL H9	2	2	0	0	0	
HAVAL Jolion	715	690	0	22	3	7
HONDA	200	170	30	0	0	13
HONDA Amaze	55	55	0	0	0	
HONDA Ballade	4	4	0	0	0	
HONDA BR-V	45	15	30	0	0	1
HONDA Civic	3	3	0	0	0	
HONDA CR-V	12	12	0	0	0	
HONDA Fit	48	48	0	0	0	12
HONDA WR-V	33	33	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 281	1967	0	314	0	
HYUNDAI Atos	219	219	0	0	0	
HYUNDAI Creta	193	193	0	0	0	
HYUNDAI Grand Creta	130	130	0	0	0	
HYUNDAI Grand i10	569	464	0	105	0	
HYUNDAI i20	509	382	0	127	0	
HYUNDAI i30	6	6	0	0	0	
HYUNDAI Kona	37	37	0	0	0	
HYUNDAI Palisade	1	1	0	0	0	
HYUNDAI Santa Fe	20	20	0	0	0	
HYUNDAI Staria	94	65	0	29	0	
HYUNDAI Tucson	160	160	0	0	0	
HYUNDAI Venue	343	290	0	53	0	
ISUZU MOTORS SOUTH AFRICA	107	65	0	39	3	10
ISUZU MU-X	107	65	0	39	3	10
JAGUAR LAND ROVER	315	304	0	0	11	
JAGUAR E-PACE	6	6	0	0	0	
JAGUAR F-PACE	9	9	0	0	0	
JAGUAR I-PACE	1	1	0	0	0	
L-R Defender	131	129	0	0	2	
L-R Discovery	1	1	0	0	0	
L-R Discovery Sport	13	12	0	0	1	
L-R Range Rover	54	53	0	0	1	
L-R Range Rover Evoque	16	16	0	0	0	
L-R Range Rover Sport	77	70	0	0	7	
L-R Range Rover Velar	7	7	0	0	0	
KIA SOUTH AFRICA	1 579	1316	0	256	7	
KIA Carnival	12	12	0	0	0	
KIA Pegas	188	188	0	0	0	
KIA Picanto	640	383	0	256	1	
KIA Rio	141	140	0	0	1	
KIA Seltos	181	179	0	0	2	
KIA Sonet	357	355	0	0	2	
KIA Sorento	17	17	0	0	0	
Kia Sportage	43	42	0	0	1	
MAHINDRA	294	294	0	0	0	
MAHINDRA KUV	10	10	0	0	0	
MAHINDRA Scorpio	36	36	0	0	0	
MAHINDRA XUV300	159	159	0	0	0	
MAHINDRA XUV500	4	4	0	0	0	
MAHINDRA XUV700	85	85	0	0	0	
MAZDA SOUTHERN AFRICA	394	380	0	0	14	
MAZDA 2	88	87	0	0	1	
MAZDA 3	19	19	0	0	0	
MAZDA CX-3	86	83	0	0	3	
MAZDA CX-30	32	31	0	0	1	
MAZDA CX-5	169	160	0	0	9	
MERCEDES-BENZ SA **	533	533	0	0	0	773
MERCEDES	533	533	0	0	0	773
MITSUBISHI MOTORS SA	254	190	0	50	14	10
MITSUBISHI ASX	48	47	0	0	1	
MITSUBISHI Eclipse Cross	40	33	0	0	7	
MITSUBISHI Outlander	3	1	0	0	2	
MITSUBISHI Pajero Sport	34	32	0	0	2	4
MITSUBISHI Xpander	129	77	0	50	2	6
NISSAN	1 690	856	103	658	73	
NISSAN Almera	785	173	95	511	6	
NISSAN Magnite	756	534	8	147	67	
NISSAN Patrol SW	11	11	0	0	0	
NISSAN Qashqai	72	72	0	0	0	
NISSAN X-Trail	66	66	0	0	0	
PORSCHE *	93	93	0	0	0	
PORSCHE	93	93	0	0	0	
RENAULT	2 036	1672	0	362	2	
RENAULT Clio V	33	33	0	0	0	

RENAULT Duster	100	100	0	0	0	
RENAULT Kiger	632	632	0	0	0	
RENAULT Koleos	5	4	0	0	1	
RENAULT Kwid	657	315	0	342	0	
RENAULT Megane	3	3	0	0	0	
RENAULT Tribler	606	585	0	20	1	
SCUDERIA SOUTH AFRICA	9	9	0	0	0	
FERRARI 296 GTB	4	4	0	0	0	
FERRARI 296 GTS	1	1	0	0	0	
FERRARI 812	2	2	0	0	0	
FERRARI SF90	2	2	0	0	0	
STELLANTIS	318	296	0	0	22	2
ALFA Giulia	2	2	0	0	0	
ALFA Stelvio	3	3	0	0	0	
ALFA Tonale	3	3	0	0	0	
CITROEN C3	7	7	0	0	0	
CITROEN C3 Aircross	3	3	0	0	0	
CITROEN C5 Aircross	6	6	0	0	0	
FIAT 500	36	36	0	0	0	
FIAT 500X	32	22	0	0	10	
FIAT Tipo	2	2	0	0	0	
JEEP Grand Cherokee	12	12	0	0	0	2
JEEP Renegade	12	12	0	0	0	
JEEP Wrangler	16	16	0	0	0	
OPEL Combo Life	1	1	0	0	0	
OPEL Corsa	14	14	0	0	0	
OPEL Crossland	6	6	0	0	0	
OPEL Grandland X	12	0	0	0	12	
OPEL Mokka	44	44	0	0	0	
OPEL Zafira	2	2	0	0	0	
PEUGEOT 2008	33	33	0	0	0	
PEUGEOT 208	54	54	0	0	0	
PEUGEOT 3008	17	17	0	0	0	
PEUGEOT 5008	1	1	0	0	0	
SUBARU	72	71	0	0	1	
SUBARU Forester	46	45	0	0	1	
SUBARU Outback	2	2	0	0	0	
SUBARU WRX	2	2	0	0	0	
SUBARU XV	22	22	0	0	0	
SUZUKI AUTO	4 213	3181	129	876	27	5
SUZUKI Baleno	652	652	0	0	0	
SUZUKI Celerio	285	115	0	170	0	
SUZUKI Ciaz	53	16	37	0	0	
SUZUKI Dzire	510	157	83	250	20	5
SUZUKI Ertiga	118	118	0	0	0	
SUZUKI Ignis	69	69	0	0	0	
SUZUKI Jimny	200	199	1	0	0	
SUZUKI S-Presso	432	430	0	0	2	
SUZUKI Swift	1 499	1038	0	456	5	
SUZUKI Vitara	8	8	0	0	0	
SUZUKI Vitara Brezza	387	379	8	0	0	
TOYOTA	7 595	5585	110	1593	307	384
LEXUS ES	8	7	0	0	1	
LEXUS IS	6	6	0	0	0	
LEXUS LC	2	2	0	0	0	
LEXUS LX	3	3	0	0	0	
LEXUS NX	14	12	0	0	2	
LEXUS RX	8	7	0	0	1	
LEXUS UX	10	10	0	0	0	
TOYOTA Agya	252	197	0	24	31	
TOYOTA C-HR	82	63	1	0	18	
TOYOTA Corolla	78	62	13	0	3	
TOYOTA Corolla Cross	2 042	1503	38	425	76	153
TOYOTA Corolla HB	50	47	0	0	3	
TOYOTA Corolla Quest	433	237	8	166	22	4
TOYOTA FJ Cruiser	18	18	0	0	0	
TOYOTA Fortuner	710	537	9	131	33	227
TOYOTA GR Yaris	6	6	0	0	0	
TOYOTA GR86	9	7	0	0	2	
TOYOTA Landcruiser 300	308	299	1	0	8	
TOYOTA Landcruiser SW	26	26	0	0	0	
TOYOTA Prado	162	154	1	0	7	
TOYOTA Prius	2	1	0	0	1	
TOYOTA Quantum	16	16	0	0	0	
TOYOTA RAV	140	90	2	32	16	
TOYOTA Rumion	334	290	0	38	6	
TOYOTA Starlet	2 037	1187	29	777	44	
TOYOTA Urban Cruiser	839	798	8	0	33	
VOLKSWAGEN GROUP SA	4 864	3847	60	856	101	5 315
AUDI A1	78	78	0	0	0	
AUDI A3 Sedan	74	52	0	21	1	
AUDI A3 Sportback	77	72	0	4	1	
AUDI A4	68	30	3	35	0	
AUDI A4 Avant	3	3	0	0	0	
AUDI A5 Coupe/Cabriolet	3	3	0	0	0	
AUDI A5 Sportback	20	19	0	0	1	
AUDI A6	2	2	0	0	0	
AUDI A6 Avant	3	3	0	0	0	
AUDI A7 Sportback	1	1	0	0	0	
AUDI A8	1	1	0	0	0	
AUDI e-tron GT	2	2	0	0	0	
AUDI e-tron Sportback	1	1	0	0	0	
AUDI Q2	65	50	0	15	0	

AUDI Q3	97	97	0	0	0	
AUDI Q3 Sportback	53	53	0	0	0	
AUDI Q5	37	37	0	0	0	
AUDI Q5 Sportback	26	26	0	0	0	
AUDI Q7	8	8	0	0	0	
AUDI Q8	16	16	0	0	0	
AUDI R8	1	1	0	0	0	
AUDI TT	11	11	0	0	0	
VW Caddy	10	10	0	0	0	
VW Caravelle	26	26	0	0	0	
VW Golf 8	77	77	0	0	0	
VW Kombi	51	39	5	7	0	
VW Polo	1 144	803	18	283	40	5 315
VW Polo Sedan	100	69	7	23	1	
VW Polo Vivo	1 054	781	19	252	2	
VW Taigo	186	186	0	0	0	
VW T-Cross	874	723	1	119	31	
VW Tiguan	396	349	7	18	22	
VW Touareg	32	30	0	0	2	
VW T-Roc	267	188	0	79	0	

VOLVO CARS	105	94	0	0	11	1
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VOLVO XC40	71	67	0	0	4	
VOLVO XC60	23	23	0	0	0	1
VOLVO XC90	11	4	0	0	7	

* Sales are estimates ** Reported aggregate sales numbers only

Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FORD MOTOR COMPANY	1 287	1264	5	0	18	1 682
FORD Ranger	1 269	1246	5	0	18	1 682
FORD Tourneo Custom	5	5	0	0	0	
FORD Transit Custom	13	13	0	0	0	
HAVAL MOTORS SA	373	367	0	2	4	25
GWM P-Series	286	282	0	2	2	23
GWM Steed	87	85	0	0	2	2
HYUNDAI AUTOMOTIVE SOUTH AFRICA	222	222	0	0	0	
HYUNDAI Atos	1	1	0	0	0	
HYUNDAI Grand i10	44	44	0	0	0	
HYUNDAI H100 Bakkie	171	171	0	0	0	
HYUNDAI Staria	6	6	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1 273	1140	87	25	21	291
ISUZU D-MAX	1 273	1140	87	25	21	291
JAC MOTORS SOUTH AFRICA	87	87	0	0	0	
JAC T-Series	32	32	0	0	0	
JAC X-Series	55	55	0	0	0	
KIA SOUTH AFRICA	107	107	0	0	0	
KIA K2500	8	8	0	0	0	
KIA K2700	85	85	0	0	0	
KIA Picanto	14	14	0	0	0	
MAHINDRA	867	740	127	0	0	
MAHINDRA Bolero	47	47	0	0	0	
MAHINDRA KUV	1	1	0	0	0	
MAHINDRA Scorpio Pik-Up	819	692	127	0	0	
MAZDA SOUTHERN AFRICA	7	7	0	0	0	
MAZDA BT-50	7	7	0	0	0	
MERCEDES-BENZ SA **	7	7	0	0	0	
MERCEDES	7	7	0	0	0	
MITSUBISHI MOTORS SA	65	63	0	0	2	8
MITSUBISHI Triton	65	63	0	0	2	8
NISSAN	1 237	1179	33	21	4	278
NISSAN Navara	351	334	13	0	4	207
NISSAN NP200	886	845	20	21	0	71
RENAULT	15	15	0	0	0	
RENAULT Trafic	7	7	0	0	0	
RENAULT Triber Express	8	8	0	0	0	
STELLANTIS	77	76	0	0	1	
FIAT Doblo Cargo	5	5	0	0	0	
FIAT Fiorino	4	4	0	0	0	
JEEP Gladiator	32	31	0	0	1	
OPEL Combo	8	8	0	0	0	
OPEL Vivaro	6	6	0	0	0	
PEUGEOT Landtrek	19	19	0	0	0	
PEUGEOT Partner	3	3	0	0	0	
SUZUKI AUTO	144	144	0	0	0	
SUZUKI Super Carry	144	144	0	0	0	
TOYOTA	4 674	4103	202	170	199	6 959
HINO 200 Series	40	40	0	0	0	
TOYOTA Hi-Ace	1 257	1224	33	0	0	
TOYOTA Hi-Ace Bus	37	20	12	5	0	
TOYOTA Hilux	2 769	2300	147	143	179	6 959
TOYOTA Landcruiser PU	468	445	4	0	19	
TOYOTA Quantum	103	74	6	22	1	
VOLKSWAGEN GROUP SA	180	173	1	0	6	
VW Amarok	51	50	0	0	1	
VW Caddy	99	94	0	0	5	
VW Transporter Cr-Bus	10	9	1	0	0	
VW Transporter PU	6	6	0	0	0	
VW Transporter P-Van	14	14	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
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DAIMLER TRUCK SOUTHERN AFRICA	12	12	0	0	0	2
FUSO Canter	12	12	0	0	0	2
FAW TRUCKS	11	11	0	0	0	
FAW 3.5 Ton	11	11	0	0	0	
FORD MOTOR COMPANY	4	4	0	0	0	
FORD Transit	4	4	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	22	22	0	0	0	
HYUNDAI EX-8	22	22	0	0	0	
ISUZU MOTORS SOUTH AFRICA	78	75	3	0	0	
ISUZU N-Series	78	75	3	0	0	
IVECO	59	14	45	0	0	
IVECO Daily	59	14	45	0	0	
JAC MOTORS SOUTH AFRICA	6	6	0	0	0	
JAC N-Series	6	6	0	0	0	
MERCEDES-BENZ SA **	48	48	0	0	0	
MERCEDES	48	48	0	0	0	
POWERSTAR		0	0	0	0	
STELLANTIS	5	5	0	0	0	
PEUGEOT Boxer	5	5	0	0	0	
TATA	17	17	0	0	0	
TATA LPT	17	17	0	0	0	
TOYOTA	162	162	0	0	0	3
HINO 300 Series	68	68	0	0	0	3
TOYOTA Coaster	39	39	0	0	0	
TOYOTA Quantum	55	55	0	0	0	
VOLKSWAGEN GROUP SA	37	18	19	0	0	
VW Crafter	37	18	19	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	18	18	0	0	0	5
FUSO Canter	4	4	0	0	0	
FUSO HCV	13	13	0	0	0	1
MERCEDES Unimog	1	1	0	0	0	4
FAW TRUCKS	47	47	0	0	0	
FAW CA 15	28	28	0	0	0	
FAW CA 8	19	19	0	0	0	
ISUZU MOTORS SOUTH AFRICA	48	47	0	0	1	
ISUZU F-Series	48	47	0	0	1	
IVECO		0	0	0	0	
JAC MOTORS SOUTH AFRICA	2	2	0	0	0	
JAC N-Series	2	2	0	0	0	
MAN		0	0	0	0	
POWERSTAR	9	9	0	0	0	
POWERSTAR FT Series	9	9	0	0	0	
TATA	59	53	6	0	0	
TATA LPK	1	1	0	0	0	
TATA LPT	58	52	6	0	0	
TOYOTA	85	85	0	0	0	6
HINO 500 Series	85	85	0	0	0	6
UD TRUCKS SOUTHERN AFRICA	42	42	0	0	0	17
UD TRUCKS Croner	31	31	0	0	0	13
UD TRUCKS Kuzer	11	11	0	0	0	4
VECV SOUTH AFRICA	21	21	0	0	0	
EICHER Pro 2080	10	10	0	0	0	
EICHER Pro 6016	5	5	0	0	0	
EICHER Pro 6018	6	6	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	10	10	0	0	0	
DAF CF	2	2	0	0	0	
DAF XF	8	8	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	173	173	0	0	0	
FUSO XHCV	39	39	0	0	0	
MERCEDES Actros	128	128	0	0	0	
MERCEDES Arocs	6	6	0	0	0	
FAW TRUCKS	147	147	0	0	0	
FAW 28	5	5	0	0	0	
FAW CA 28	103	103	0	0	0	
FAW CA 33	34	34	0	0	0	
FAW CA 35	5	5	0	0	0	
ISUZU MOTORS SOUTH AFRICA	21	21	0	0	0	
ISUZU F-Series	20	20	0	0	0	
ISUZU FX-Series	1	1	0	0	0	
IVECO	2	2	0	0	0	2
IVECO S-Way	2	2	0	0	0	
IVECO Trakker		0	0	0	0	2
MAN	109	109	0	0	0	
MAN TGM	4	4	0	0	0	
MAN TGS	105	105	0	0	0	
POWERSTAR	67	67	0	0	0	
POWERSTAR BeiBen	64	64	0	0	0	
POWERSTAR FT Series	3	3	0	0	0	
SCANIA	147	147	0	0	0	1
SCANIA G-Series	75	75	0	0	0	1

SCANIA P-Series	11	11	0	0	0	
SCANIA R-Series	61	61	0	0	0	
TATA	4	4	0	0	0	
TATA Prima	4	4	0	0	0	
TOYOTA	16	16	0	0	0	
HINO 500 Series	16	16	0	0	0	
UD TRUCKS SOUTHERN AFRICA	116	116	0	0	0	11
UD TRUCKS Croner	14	14	0	0	0	4
UD TRUCKS Quester	86	86	0	0	0	7
UD TRUCKS Quon	16	16	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	
EICHER Pro 6025	1	1	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	163	163	0	0	0	15
VOLVO FH	147	147	0	0	0	
VOLVO FM	16	16	0	0	0	15

* Sales are estimates ** Reported aggregate sales numbers only

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	7	7	0	0	0	
MERCEDES Bus	7	7	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
MAN	15	15	0	0	0	
MAN Bus	14	14	0	0	0	
VW Volksbus	1	1	0	0	0	
SCANIA	25	25	0	0	0	1
SCANIA Bus	25	25	0	0	0	1
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	3
UD TRUCKS Bus		0	0	0	0	3
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only