

Dec 2022

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING THE FUTURE TOGETHER
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	11 250	10445	135	500	170	3 259
VOLKSWAGEN GROUP SA	5 331	4467	153	680	31	5 447
SUZUKI AUTO	3 058	2702	25	330	1	4
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 770	2466	0	304	0	
NISSAN	2 144	1769	60	252	63	422
FORD MOTOR COMPANY	1 948	1816	47	0	85	5 553
RENAULT	1 868	1485	0	375	8	
HAVAL MOTORS SA	1 735	1497	0	238	0	65
KIA SOUTH AFRICA	1 650	1647	0	0	3	
ISUZU MOTORS SOUTH AFRICA	1 607	1427	130	40	10	191
MERCEDES-BENZ SA **	1 525	1525	0	0	0	9 405
CHERY AUTO SOUTH AFRICA	1 359	1359	0	0	0	
BMW GROUP	1 248	848	18	218	164	1 748
MAHINDRA	739	693	46	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	518	518	0	0	0	25
STELLANTIS	445	431	0	0	14	16
MAZDA SOUTHERN AFRICA	370	362	0	0	8	
HONDA	349	219	0	130	0	47
MITSUBISHI MOTORS SA	291	289	0	0	2	94
FAW TRUCKS	221	221	0	0	0	
SCANIA	216	216	0	0	0	2
JAGUAR LAND ROVER	211	160	0	0	51	
UD TRUCKS SOUTHERN AFRICA	179	178	0	0	1	12
VOLVO GROUP SOUTHERN AFRICA	165	165	0	0	0	10
PORSCHE *	128	128	0	0	0	
JAC MOTORS SOUTH AFRICA	85	85	0	0	0	
MAN	76	76	0	0	0	
VOLVO CARS	73	73	0	0	0	
SUBARU	62	62	0	0	0	
IVECO	61	49	12	0	0	2
TATA	50	50	0	0	0	
VECV SOUTH AFRICA	22	22	0	0	0	
BABCOCK	17	17	0	0	0	
POWERSTAR	8	8	0	0	0	
SCUDERIA SOUTH AFRICA	4	4	0	0	0	
INDUSTRY TOTAL	41 783	37479	626	3067	611	26 302

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021 to November 2022,commercial market split estimates were provided. As from December 2022, Daimler Trucks will provide standard detail. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa. Porsche, Bentley and Lamborghini, as of December 2022, are no longer reporting sales to naamsa. Estimated domestic new vehicle and export sales are provided for Porsche.

Passenger for Dec 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	6 411	5848	46	426	91	107
VOLKSWAGEN GROUP SA	5 075	4237	127	680	31	5 447
SUZUKI AUTO	2 930	2574	25	330	1	2
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 467	2163	0	304	0	
RENAULT	1 857	1474	0	375	8	
KIA SOUTH AFRICA	1 500	1497	0	0	3	
CHERY AUTO SOUTH AFRICA	1 359	1359	0	0	0	
BMW GROUP	1 248	848	18	218	164	1 748
MERCEDES-BENZ SA **	1 190	1190	0	0	0	9 405
HAVAL MOTORS SA	1 164	1158	0	6	0	50
NISSAN	1 070	724	47	238	61	
FORD MOTOR COMPANY	423	406	0	0	17	
MAZDA SOUTHERN AFRICA	366	358	0	0	8	
STELLANTIS	365	351	0	0	14	16
HONDA	349	219	0	130	0	47
MAHINDRA	246	246	0	0	0	
MITSUBISHI MOTORS SA	214	214	0	0	0	20
JAGUAR LAND ROVER	211	160	0	0	51	
PORSCHE *	128	128	0	0	0	
ISUZU MOTORS SOUTH AFRICA	81	71	0	10	0	2
VOLVO CARS	73	73	0	0	0	
SUBARU	62	62	0	0	0	
SCUDERIA SOUTH AFRICA	4	4	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA		0	0	0	0	
INDUSTRY TOTAL	28 793	25364	263	2717	449	16 844

Light CV < 3501kg for Dec 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	4 554	4318	89	74	73	3 152
FORD MOTOR COMPANY	1 519	1404	47	0	68	5 553
ISUZU MOTORS SOUTH AFRICA	1 183	1045	108	30	0	188
NISSAN	1 074	1045	13	14	2	422
HAVAL MOTORS SA	571	339	0	232	0	15
MAHINDRA	493	447	46	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	280	280	0	0	0	
VOLKSWAGEN GROUP SA	215	206	9	0	0	
KIA SOUTH AFRICA	150	150	0	0	0	
SUZUKI AUTO	128	128	0	0	0	2
STELLANTIS	80	80	0	0	0	
JAC MOTORS SOUTH AFRICA	78	78	0	0	0	
MITSUBISHI MOTORS SA	77	75	0	0	2	74
MERCEDES-BENZ SA **	21	21	0	0	0	
RENAULT	11	11	0	0	0	
MAZDA SOUTHERN AFRICA	4	4	0	0	0	
FAW TRUCKS		0	0	0	0	
INDUSTRY TOTAL	10 438	9631	312	350	145	9 406

Medium CV 3501-8500kg for Dec 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
MERCEDES-BENZ SA **	314	314	0	0	0	
ISUZU MOTORS SOUTH AFRICA	195	178	12	0	5	
TOYOTA	176	172	0	0	4	
VOLKSWAGEN GROUP SA	41	24	17	0	0	
IVECO	40	28	12	0	0	1
DAIMLER TRUCK SOUTHERN AFRICA	33	33	0	0	0	14
HYUNDAI AUTOMOTIVE SOUTH AFRICA	23	23	0	0	0	
TATA	19	19	0	0	0	
FAW TRUCKS	11	11	0	0	0	
JAC MOTORS SOUTH AFRICA	7	7	0	0	0	
FORD MOTOR COMPANY	6	6	0	0	0	
POWERSTAR		0	0	0	0	
STELLANTIS		0	0	0	0	
INDUSTRY TOTAL	865	815	41	0	9	15

Heavy CV 8501-16500kg for Dec 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	115	100	10	0	5	
TOYOTA	94	92	0	0	2	
FAW TRUCKS	75	75	0	0	0	
UD TRUCKS SOUTHERN AFRICA	53	53	0	0	0	4
DAIMLER TRUCK SOUTHERN AFRICA	43	43	0	0	0	7
TATA	25	25	0	0	0	
VECV SOUTH AFRICA	11	11	0	0	0	
POWERSTAR	1	1	0	0	0	
IVECO		0	0	0	0	
JAC MOTORS SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	417	400	10	0	7	11

Extra Heavy CV > 16500kg for Dec 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	413	413	0	0	0	4
SCANIA	206	206	0	0	0	2
VOLVO GROUP SOUTHERN AFRICA	163	163	0	0	0	10
FAW TRUCKS	135	135	0	0	0	
UD TRUCKS SOUTHERN AFRICA	126	125	0	0	1	8
MAN	45	45	0	0	0	
ISUZU MOTORS SOUTH AFRICA	33	33	0	0	0	1
IVECO	21	21	0	0	0	1
BABCOCK	17	17	0	0	0	
TOYOTA	15	15	0	0	0	
VECV SOUTH AFRICA	11	11	0	0	0	
POWERSTAR	7	7	0	0	0	
TATA	6	6	0	0	0	
INDUSTRY TOTAL	1 198	1197	0	0	1	26

Bus > 8500kg for Dec 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
MAN	31	31	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	29	29	0	0	0	
SCANIA	10	10	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	2	2	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	
INDUSTRY TOTAL	72	72	0	0	0	

Make Totals for Dec 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	10 900	10105	135	500	160	3 259
VOLKSWAGEN	4 776	4022	129	595	30	5 447
SUZUKI	3 058	2702	25	330	1	4
HYUNDAI	2 770	2466	0	304	0	
NISSAN	2 144	1769	60	252	63	422
FORD	1 948	1816	47	0	85	5 553
MERCEDES**	1 923	1923	0	0	0	9 408
RENAULT	1 868	1485	0	375	8	
KIA	1 650	1647	0	0	3	
ISUZU	1 607	1427	130	40	10	191
CHERY	1 359	1359	0	0	0	
HAVAL	1 164	1158	0	6	0	49
BMW	1 143	747	17	218	161	1 748
MAHINDRA	739	693	46	0	0	
GWM	571	339	0	232	0	16
AUDI	555	445	24	85	1	
MAZDA	370	362	0	0	8	
HONDA	349	219	0	130	0	47
MITSUBISHI	291	289	0	0	2	94
HINO	275	269	0	0	6	
FAW	221	221	0	0	0	
SCANIA	216	216	0	0	0	2
LAND ROVER	183	152	0	0	31	
UD TRUCKS	179	178	0	0	1	12
VOLVO TRUCKS	163	163	0	0	0	10
OPEL	154	140	0	0	14	
PORSCHE*	128	128	0	0	0	
FUSO	120	120	0	0	0	22
MINI	105	101	1	0	3	
PEUGEOT	101	101	0	0	0	
JEEP	95	95	0	0	0	16
JAC	85	85	0	0	0	
MAN	76	76	0	0	0	
LEXUS	75	71	0	0	4	
VOLVO	73	73	0	0	0	
SUBARU	62	62	0	0	0	
FIAT	62	62	0	0	0	
IVECO	61	49	12	0	0	2
TATA TRUCK & BUS	50	50	0	0	0	
JAGUAR	28	8	0	0	20	
CITROEN	26	26	0	0	0	
EICHER	22	22	0	0	0	
DAF	17	17	0	0	0	
POWERSTAR	8	8	0	0	0	
ALFA ROMEO	6	6	0	0	0	
FERRARI	4	4	0	0	0	
VOLVO BUS	2	2	0	0	0	
ABARTH	1	1	0	0	0	
DAEWOO		0	0	0	0	
INDUSTRY TOTAL	41 783	37479	626	3067	611	26 302

RSA and Export Sales by Market

	Dec 2022		Var %		Dec 2021		Nov 2022		Dec 2022 YTD		Var %		Dec 2021 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	28 793	16 844	15.4%	72.7%	24 953	9 754	33 148	23 522	363 092	238 288	19.3%	37.1%	304 341	173 774
Light CV < 3501kg	10 438	9 406	16.1%	-17.2%	8 989	11 360	13 467	9 342	135 666	112 321	1.9%	-9.2%	133 077	123 667
Medium CV 3501-8500kg	865	15	36.9%	66.7%	632	9	908	32	8 370	170	11.3%	38.2%	7 520	123
Heavy CV 8501-16500kg	417	11	20.2%	-54.2%	347	24	534	13	5 947	313	19.4%	85.2%	4 982	169
Extra Heavy CV > 16500kg	1 198	26	25.7%	4.0%	953	25	1 549	33	15 194	307	9.2%	15.0%	13 908	267
Bus > 8500kg	72		2.9%	0.0%	70		92		694	51	4.4%	155.0%	665	20
INDUSTRY TOTAL	41 783	26 302	16.2%	24.2%	35 944	21 172	49 698	32 942	528 963	351 450	13.9%	17.9%	464 493	298 020

Dealer and Government Sales by Market

	Dec 2022		Var %		Dec 2021		Nov 2022		Dec 2022 YTD		Var %		Dec 2021 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	25 364	263	12.9%	-28.3%	22 470	367	25 273	391	297 794	4 410	20.2%	7.8%	247 796	4 090
Light CV < 3501kg	9 631	312	10.4%	64.2%	8 721	190	11 710	616	119 995	5 739	0.2%	-11.4%	119 798	6 477
Medium CV 3501-8500kg	815	41	63.3%	-68.0%	499	128	752	137	7 063	1 023	18.3%	-25.0%	5 969	1 364
Heavy CV 8501-16500kg	400	10	16.6%	900.0%	343	1	506	23	5 742	165	20.4%	-16.2%	4 771	197
Extra Heavy CV > 16500kg	1 197		26.5%	-100.0%	946	5	1 539	8	15 079	78	10.4%	-45.1%	13 664	142
Bus > 8500kg	72		2.9%	0.0%	70		91		693		14.5%	-100.0%	605	11
INDUSTRY TOTAL	37 479	626	13.4%	-9.4%	33 049	691	39 871	1 175	446 366	11 415	13.7%	-7.1%	392 603	12 281

Rental and Single Sales by Market

	Dec 2022		Var %		Dec 2021		Nov 2022		Dec 2022 YTD		Var %		Dec 2021 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	2 717	449	51.4%	39.9%	1 795	321	6 781	703	51 440	9 448	23.4%	-12.3%	41 687	10 768
Light CV < 3501kg	350	145	34900.0%	88.3%	1	77	711	430	5 303	4 629	7.9%	145.2%	4 914	1 888
Medium CV 3501-8500kg	9		-100.0%	350.0%	3	2	15	4	152	132	33.3%	80.8%	114	73
Heavy CV 8501-16500kg	7		0.0%	133.3%		3		5		40	-100.0%	233.3%	2	12
Extra Heavy CV > 16500kg	1		0.0%	-50.0%		2		2	15	22	-79.2%	-26.7%	72	30
Bus > 8500kg			0.0%	0.0%			1		1		-50.0%	-100.0%	2	47
INDUSTRY TOTAL	3 067	611	70.5%	50.9%	1 799	405	7 508	1 144	56 911	14 271	21.6%	-12.3%	46 791	12 818

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BMW GROUP	1 248	848	18	218	164	1 748
BMW 1-Series	59	55	3	0	1	
BMW 2-Series	103	64	0	25	14	
BMW 3-Series	148	87	4	49	8	
BMW 4-Series	62	49	0	0	13	
BMW 5-Series	16	15	0	0	1	
BMW 7-Series	29	23	0	0	6	
BMW 8-Series	8	5	0	0	3	
BMW i3	1	1	0	0	0	
BMW i4	4	4	0	0	0	
BMW i7	6	3	0	0	3	
BMW iX	11	7	4	0	0	
BMW X1	100	81	1	0	18	
BMW X2	20	18	1	0	1	
BMW X3	395	194	0	144	57	1 748
BMW X4	43	42	0	0	1	
BMW X5	75	57	4	0	14	
BMW X6	33	22	0	0	11	
BMW X7	29	19	0	0	10	
BMW Z4	1	1	0	0	0	
MINI Countryman	54	52	0	0	2	
MINI Hatch 3-dr	45	43	1	0	1	
MINI Hatch 5-dr	6	6	0	0	0	
CHERY AUTO SOUTH AFRICA	1 359	1359	0	0	0	
CHERY Tiggo 4 Pro	857	857	0	0	0	
CHERY Tiggo 7 Pro	330	330	0	0	0	
CHERY Tiggo 8 Pro	172	172	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA		0	0	0	0	
FORD MOTOR COMPANY	423	406	0	0	17	
FORD EcoSport	280	263	0	0	17	
FORD Everest	124	124	0	0	0	
FORD Mustang	19	19	0	0	0	
HAVAL MOTORS SA	1 164	1158	0	6	0	50
GWM Ora Good Cat		0	0	0	0	1
HAVAL H6	430	429	0	1	0	25
HAVAL Jolion	734	729	0	5	0	24
HONDA	349	219	0	130	0	47
HONDA Amaze	127	77	0	50	0	
HONDA Ballade	3	3	0	0	0	10
HONDA BR-V	71	41	0	30	0	3
HONDA Civic	6	6	0	0	0	
HONDA CR-V	12	12	0	0	0	2
HONDA Fit	44	44	0	0	0	24
HONDA HR-V	1	1	0	0	0	8
HONDA WR-V	85	35	0	50	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 467	2163	0	304	0	
HYUNDAI Atos	342	342	0	0	0	
HYUNDAI Creta	133	133	0	0	0	
HYUNDAI Grand Creta	121	121	0	0	0	
HYUNDAI Grand i10	780	718	0	62	0	
HYUNDAI i20	339	251	0	88	0	
HYUNDAI i30	13	13	0	0	0	
HYUNDAI Kona	45	45	0	0	0	
HYUNDAI Palisade	3	3	0	0	0	
HYUNDAI Santa Fe	27	27	0	0	0	
HYUNDAI Staria	82	82	0	0	0	
HYUNDAI Tucson	83	77	0	6	0	
HYUNDAI Venue	499	351	0	148	0	
ISUZU MOTORS SOUTH AFRICA	81	71	0	10	0	2
ISUZU MU-X	81	71	0	10	0	2
JAGUAR LAND ROVER	211	160	0	0	51	
JAGUAR E-PACE	3	3	0	0	0	
JAGUAR F-PACE	20	4	0	0	16	
JAGUAR F-Type	5	1	0	0	4	
L-R Defender	118	104	0	0	14	
L-R Discovery	3	3	0	0	0	
L-R Discovery Sport	4	1	0	0	3	
L-R Range Rover	19	19	0	0	0	
L-R Range Rover Evoque	7	1	0	0	6	
L-R Range Rover Sport	22	22	0	0	0	
L-R Range Rover Velar	10	2	0	0	8	
KIA SOUTH AFRICA	1 500	1497	0	0	3	
KIA Carnival	32	31	0	0	1	
KIA Pegas	158	157	0	0	1	
KIA Picanto	485	485	0	0	0	
KIA Rio	206	206	0	0	0	
KIA Seltos	202	202	0	0	0	
KIA Sonet	284	284	0	0	0	
KIA Sorento	26	25	0	0	1	
KIA Sportage	107	107	0	0	0	
MAHINDRA	246	246	0	0	0	
MAHINDRA KUV	4	4	0	0	0	
MAHINDRA Scorpio	28	28	0	0	0	
MAHINDRA XUV300	142	142	0	0	0	
MAHINDRA XUV500	5	5	0	0	0	
MAHINDRA XUV700	67	67	0	0	0	
MAZDA SOUTHERN AFRICA	366	358	0	0	8	
MAZDA 2	74	71	0	0	3	

MAZDA 3	5	5	0	0	0	
MAZDA CX-3	115	112	0	0	3	
MAZDA CX-30	26	24	0	0	2	
MAZDA CX-5	146	146	0	0	0	
MERCEDES-BENZ SA **	1 190	1190	0	0	0	9 405
MERCEDES	1 190	1190	0	0	0	9 405
MITSUBISHI MOTORS SA	214	214	0	0	0	20
MITSUBISHI ASX	52	52	0	0	0	
MITSUBISHI Eclipse Cross	31	31	0	0	0	
MITSUBISHI Outlander		0	0	0	0	4
MITSUBISHI Pajero Sport	42	42	0	0	0	9
MITSUBISHI Xpander	89	89	0	0	0	7
NISSAN	1 070	724	47	238	61	
NISSAN Almera	149	41	43	53	12	
NISSAN Magnite	771	539	4	183	45	
NISSAN Micra 5	1	0	0	0	1	
NISSAN Patrol SW	15	15	0	0	0	
NISSAN Qashqai	59	56	0	0	3	
NISSAN Terra	1	1	0	0	0	
NISSAN X-Trail	74	72	0	2	0	
PORSCHE *	128	128	0	0	0	
PORSCHE	128	128	0	0	0	
RENAULT	1 857	1474	0	375	8	
RENAULT Captur	1	0	0	0	1	
RENAULT Clio V	46	46	0	0	0	
RENAULT Duster	21	21	0	0	0	
RENAULT Kiger	513	508	0	0	5	
RENAULT Koleos	7	7	0	0	0	
RENAULT Kwid	780	404	0	375	1	
RENAULT Megane	1	0	0	0	1	
RENAULT Triber	488	488	0	0	0	
SCUDERIA SOUTH AFRICA	4	4	0	0	0	
FERRARI 296 GTB	2	2	0	0	0	
FERRARI SF90	2	2	0	0	0	
STELLANTIS	365	351	0	0	14	16
ABARTH 595	1	1	0	0	0	
ALFA Giulia	1	1	0	0	0	
ALFA Stelvio	1	1	0	0	0	
ALFA Tonale	4	4	0	0	0	
CITROEN C3	1	1	0	0	0	
CITROEN C3 Aircross	22	22	0	0	0	
CITROEN C5 Aircross	3	3	0	0	0	
FIAT 500	25	25	0	0	0	
FIAT 500X	7	7	0	0	0	
FIAT Tipo	1	1	0	0	0	
JEEP Grand Cherokee	8	8	0	0	0	15
JEEP Renegade	8	8	0	0	0	
JEEP Wrangler	59	59	0	0	0	1
OPEL Combo Life	1	1	0	0	0	
OPEL Corsa	83	83	0	0	0	
OPEL Crossland	15	1	0	0	14	
OPEL Mokka	52	52	0	0	0	
OPEL Zafira	3	3	0	0	0	
PEUGEOT 2008	17	17	0	0	0	
PEUGEOT 208	47	47	0	0	0	
PEUGEOT 3008	4	4	0	0	0	
PEUGEOT 5008	2	2	0	0	0	
SUBARU	62	62	0	0	0	
SUBARU Forester	43	43	0	0	0	
SUBARU Outback	4	4	0	0	0	
SUBARU WRX	1	1	0	0	0	
SUBARU XV	14	14	0	0	0	
SUZUKI AUTO	2 930	2574	25	330	1	2
SUZUKI Baleno	385	385	0	0	0	
SUZUKI Celerio	274	144	0	130	0	
SUZUKI Ciaz	221	21	0	200	0	
SUZUKI Dzire	110	85	25	0	0	1
SUZUKI Ertiga	160	160	0	0	0	
SUZUKI Ignis	62	62	0	0	0	
SUZUKI Jimny	143	143	0	0	0	
SUZUKI S-Presso	342	342	0	0	0	
SUZUKI Swift	806	805	0	0	1	
SUZUKI Vitara	7	7	0	0	0	
SUZUKI Vitara Brezza	420	420	0	0	0	1
TOYOTA	6 411	5848	46	426	91	107
LEXUS ES	20	20	0	0	0	
LEXUS IS	5	5	0	0	0	
LEXUS LC	1	1	0	0	0	
LEXUS LX	4	3	0	0	1	
LEXUS NX	26	25	0	0	1	
LEXUS RX	13	13	0	0	0	
LEXUS UX	6	4	0	0	2	
TOYOTA 86	5	5	0	0	0	
TOYOTA Ayga	491	373	0	112	6	
TOYOTA C-HR	22	19	1	0	2	
TOYOTA Corolla	54	51	0	0	3	
TOYOTA Corolla Cross	1 834	1693	15	94	32	16
TOYOTA Corolla HB	30	28	0	0	2	
TOYOTA Corolla Quest	300	236	4	59	1	52
TOYOTA FJ Cruiser	11	11	0	0	0	
TOYOTA Fortuner	705	625	11	55	14	39
TOYOTA GR Yaris	3	3	0	0	0	

TOYOTA Landcruiser 300	376	371	0	0	5	
TOYOTA Landcruiser SW	15	15	0	0	0	
TOYOTA Prado	118	117	1	0	0	
TOYOTA Quantum	22	22	0	0	0	
TOYOTA RAV	104	89	1	11	3	
TOYOTA Rumion	265	264	0	0	1	
TOYOTA Starlet	1 036	938	9	73	16	
TOYOTA Urban Cruiser	945	917	4	22	2	
VOLKSWAGEN GROUP SA	5 075	4237	127	680	31	5 447
AUDI A1	27	27	0	0	0	
AUDI A3 Sedan	66	63	1	2	0	
AUDI A3 Sportback	77	77	0	0	0	
AUDI A4	113	30	19	64	0	
AUDI A4 Avant	1	1	0	0	0	
AUDI A5 Coupe/Cabriolet	4	4	0	0	0	
AUDI A5 Sportback	22	22	0	0	0	
AUDI A6	2	2	0	0	0	
AUDI A6 Avant	4	4	0	0	0	
AUDI A7 Sportback	1	1	0	0	0	
AUDI A8	1	1	0	0	0	
AUDI e-tron	2	2	0	0	0	
AUDI e-tron GT	1	1	0	0	0	
AUDI e-tron Sportback	1	1	0	0	0	
AUDI Q2	34	14	0	19	1	
AUDI Q3	97	97	0	0	0	
AUDI Q3 Sportback	33	33	0	0	0	
AUDI Q5	20	17	3	0	0	
AUDI Q5 Sportback	28	28	0	0	0	
AUDI Q7	7	6	1	0	0	
AUDI Q8	8	8	0	0	0	
AUDI TT	6	6	0	0	0	
VW Caddy	3	3	0	0	0	
VW Caravelle	41	41	0	0	0	
VW Golf 8	75	66	9	0	0	
VW Kombi	60	59	0	1	0	
VW Polo	1 365	1114	7	240	4	5 447
VW Polo Sedan	142	92	46	2	2	
VW Polo Vivo	1 421	1231	25	165	0	
VW Taigo	146	146	0	0	0	
VW T-Cross	689	637	14	27	11	
VW Tiguan	279	255	2	22	0	
VW Touareg	35	32	0	0	3	
VW T-Roc	264	116	0	138	10	
VOLVO CARS	73	73	0	0	0	
VOLVO XC40	59	59	0	0	0	
VOLVO XC60	10	10	0	0	0	
VOLVO XC90	4	4	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
Light CV < 3501kg						
FAW TRUCKS		0	0	0	0	
FORD MOTOR COMPANY	1 519	1404	47	0	68	5 553
FORD Ranger	1 495	1380	47	0	68	5 553
FORD Tourneo Custom	12	12	0	0	0	
FORD Transit Custom	12	12	0	0	0	
HAVAL MOTORS SA	571	339	0	232	0	15
GWM P-Series	292	276	0	16	0	14
GWM Steed	279	63	0	216	0	1
HYUNDAI AUTOMOTIVE SOUTH AFRICA	280	280	0	0	0	
HYUNDAI Atos	1	1	0	0	0	
HYUNDAI Grand i10	82	82	0	0	0	
HYUNDAI H100 Bakkie	167	167	0	0	0	
HYUNDAI Staria	30	30	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1 183	1045	108	30	0	188
ISUZU D-MAX	1 183	1045	108	30	0	188
JAC MOTORS SOUTH AFRICA	78	78	0	0	0	
JAC T-Series	56	56	0	0	0	
JAC X-Series	22	22	0	0	0	
KIA SOUTH AFRICA	150	150	0	0	0	
KIA K2500	31	31	0	0	0	
KIA K2700	101	101	0	0	0	
KIA Picanto	18	18	0	0	0	
MAHINDRA	493	447	46	0	0	
MAHINDRA Bolero	32	32	0	0	0	
MAHINDRA KUV	1	1	0	0	0	
MAHINDRA Scorpio Pik-Up	460	414	46	0	0	
MAZDA SOUTHERN AFRICA	4	4	0	0	0	
MAZDA BT-50	4	4	0	0	0	
MERCEDES-BENZ SA **	21	21	0	0	0	
MERCEDES	21	21	0	0	0	
MITSUBISHI MOTORS SA	77	75	0	0	2	74
MITSUBISHI Triton	77	75	0	0	2	74
NISSAN	1 074	1045	13	14	2	422
NISSAN Navara	356	339	10	5	2	328
NISSAN NP200	718	706	3	9	0	94
RENAULT	11	11	0	0	0	
RENAULT Trafic	2	2	0	0	0	
RENAULT Triber Express	9	9	0	0	0	
STELLANTIS	80	80	0	0	0	
FIAT Doblo Cargo	26	26	0	0	0	

FIAT Fiorino	3	3	0	0	0	
JEEP Gladiator	20	20	0	0	0	
PEUGEOT Landtrek	28	28	0	0	0	
PEUGEOT Partner	3	3	0	0	0	
SUZUKI AUTO	128	128	0	0	0	2
SUZUKI Super Carry	128	128	0	0	0	2
TOYOTA	4 554	4318	89	74	73	3 152
HINO 200 Series	57	57	0	0	0	
TOYOTA Hi-Ace	1 539	1539	0	0	0	
TOYOTA Hi-Ace Bus	19	19	0	0	0	
TOYOTA Hilux	2 556	2344	82	72	58	3 152
TOYOTA Landcruiser PU	314	296	3	0	15	
TOYOTA Quantum	69	63	4	2	0	
VOLKSWAGEN GROUP SA	215	206	9	0	0	
VW Amarok	115	115	0	0	0	
VW Caddy	65	65	0	0	0	
VW Transporter Cr-Bus	23	16	7	0	0	
VW Transporter PU	1	1	0	0	0	
VW Transporter P-Van	11	9	2	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	33	33	0	0	0	14
FUSO Canter	33	33	0	0	0	14
FAW TRUCKS	11	11	0	0	0	
FAW 3.5 Ton	11	11	0	0	0	
FORD MOTOR COMPANY	6	6	0	0	0	
FORD Transit	6	6	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	23	23	0	0	0	
HYUNDAI EX-8	23	23	0	0	0	
ISUZU MOTORS SOUTH AFRICA	195	178	12	0	5	
ISUZU N-Series	195	178	12	0	5	
IVECO	40	28	12	0	0	1
IVECO Daily	40	28	12	0	0	1
JAC MOTORS SOUTH AFRICA	7	7	0	0	0	
JAC N-Series	7	7	0	0	0	
MERCEDES-BENZ SA **	314	314	0	0	0	
MERCEDES	314	314	0	0	0	
POWERSTAR		0	0	0	0	
STELLANTIS		0	0	0	0	
TATA	19	19	0	0	0	
TATA LPT	19	19	0	0	0	
TOYOTA	176	172	0	0	4	
HINO 300 Series	109	105	0	0	4	
TOYOTA Coaster	28	28	0	0	0	
TOYOTA Quantum	39	39	0	0	0	
VOLKSWAGEN GROUP SA	41	24	17	0	0	
VW Crafter	41	24	17	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	43	43	0	0	0	7
FUSO Canter	41	41	0	0	0	6
MERCEDES Unimog	2	2	0	0	0	1
FAW TRUCKS	75	75	0	0	0	
FAW CA 15	48	48	0	0	0	
FAW CA 16	1	1	0	0	0	
FAW CA 8	26	26	0	0	0	
ISUZU MOTORS SOUTH AFRICA	115	100	10	0	5	
ISUZU F-Series	110	95	10	0	5	
ISUZU FX-Series	5	5	0	0	0	
IVECO		0	0	0	0	
JAC MOTORS SOUTH AFRICA		0	0	0	0	
POWERSTAR	1	1	0	0	0	
POWERSTAR FT Series	1	1	0	0	0	
TATA	25	25	0	0	0	
TATA LPT	25	25	0	0	0	
TOYOTA	94	92	0	0	2	
HINO 500 Series	94	92	0	0	2	
UD TRUCKS SOUTHERN AFRICA	53	53	0	0	0	4
UD TRUCKS Croner	39	39	0	0	0	4
UD TRUCKS Kuzer	14	14	0	0	0	
VECV SOUTH AFRICA	11	11	0	0	0	
EICHER Pro 2080	11	11	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	17	17	0	0	0	
DAF XF	17	17	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	413	413	0	0	0	4
FUSO XHCV	46	46	0	0	0	2
MERCEDES Trucks	367	367	0	0	0	2
FAW TRUCKS	135	135	0	0	0	
FAW CA 28	65	65	0	0	0	
FAW CA 33	69	69	0	0	0	
FAW CA 35	1	1	0	0	0	

ISUZU MOTORS SOUTH AFRICA	33	33	0	0	0	1
ISUZU F-Series	30	30	0	0	0	1
ISUZU FX-Series	3	3	0	0	0	
IVECO	21	21	0	0	0	1
IVECO Stralis	1	1	0	0	0	
IVECO S-Way	20	20	0	0	0	
IVECO Trakker		0	0	0	0	1
MAN	45	45	0	0	0	
MAN TGM	1	1	0	0	0	
MAN TGS	44	44	0	0	0	
POWERSTAR	7	7	0	0	0	
POWERSTAR BeiBen	6	6	0	0	0	
POWERSTAR FT Series	1	1	0	0	0	
SCANIA	206	206	0	0	0	2
SCANIA G-Series	191	191	0	0	0	2
SCANIA P-Series	10	10	0	0	0	
SCANIA R-Series	5	5	0	0	0	
TATA	6	6	0	0	0	
TATA Prima	6	6	0	0	0	
TOYOTA	15	15	0	0	0	
HINO 500 Series	14	14	0	0	0	
HINO 700 Series	1	1	0	0	0	
UD TRUCKS SOUTHERN AFRICA	126	125	0	0	1	8
UD TRUCKS Croner	23	23	0	0	0	3
UD TRUCKS Quester	91	90	0	0	1	5
UD TRUCKS Quon	12	12	0	0	0	
VECV SOUTH AFRICA	11	11	0	0	0	
EICHER Pro 6025	11	11	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	163	163	0	0	0	10
VOLVO FH	91	91	0	0	0	10
VOLVO FM	72	72	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	29	29	0	0	0	
MERCEDES Bus	29	29	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
MAN	31	31	0	0	0	
MAN Bus	31	31	0	0	0	
SCANIA	10	10	0	0	0	
SCANIA Bus	10	10	0	0	0	
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	2	2	0	0	0	
VOLVO Bus	2	2	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only