

Nov 2022

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING THE FUTURE TOGETHER
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	13 903	10940	276	2201	486	5 590
VOLKSWAGEN GROUP SA	6 406	4644	214	1442	106	9 790
SUZUKI AUTO	4 287	3038	46	1190	13	20
NISSAN	3 167	2242	161	678	86	506
HYUNDAI AUTOMOTIVE SOUTH AFRICA	3 002	2497	0	505	0	
FORD MOTOR COMPANY	2 347	2079	68	0	200	4 299
HAVAL MOTORS SA	2 220	1593	0	626	1	38
ISUZU MOTORS SOUTH AFRICA	2 027	1626	259	111	31	423
KIA SOUTH AFRICA	1 892	1832	0	50	10	
RENAULT	1 801	1481	0	313	7	
CHERY AUTO SOUTH AFRICA	1 502	1502	0	0	0	
MAHINDRA	1 010	952	58	0	0	
MERCEDES-BENZ SA **	958	958	0	0	0	8 691
BMW GROUP *	760	760	0	0	0	4 800
DAIMLER TRUCK SOUTHERN AFRICA	600	600	0	0	0	30
STELLANTIS	519	499	0	0	20	1
MAZDA SOUTHERN AFRICA	455	451	0	0	4	
HONDA	338	238	0	100	0	23
MITSUBISHI MOTORS SA	329	252	0	69	8	55
FAW TRUCKS	290	290	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	277	277	0	0	0	12
SCANIA	231	231	0	0	0	1
UD TRUCKS SOUTHERN AFRICA	218	218	0	0	0	29
MAN	167	167	0	0	0	
JAGUAR LAND ROVER	136	132	0	0	4	
IVECO	89	34	55	0	0	
TATA	77	63	14	0	0	
POWERSTAR	74	74	0	0	0	
JAC MOTORS SOUTH AFRICA	72	72	0	0	0	
SUBARU	65	62	0	0	3	
VOLVO CARS	65	65	0	0	0	2
PORSCHE **	56	56	0	0	0	
VECV SOUTH AFRICA	35	35	0	0	0	
BABCOCK	24	24	0	0	0	
BENTLEY **	6	6	0	0	0	
SCUDERIA SOUTH AFRICA	6	6	0	0	0	
LAMBORGHINI SOUTH AFRICA **	2	2	0	0	0	
INDUSTRY TOTAL	49 413	39998	1151	7285	979	34 310

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021, commercial market split estimates are provided. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa

Passenger for Nov 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	8 072	5695	132	1985	260	122
VOLKSWAGEN GROUP SA	6 051	4377	126	1442	106	9 790
SUZUKI AUTO	4 113	2865	46	1190	12	19
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 693	2189	0	504	0	
RENAULT	1 779	1460	0	313	6	
KIA SOUTH AFRICA	1 727	1669	0	50	8	
CHERY AUTO SOUTH AFRICA	1 502	1502	0	0	0	
NISSAN	1 441	718	66	579	78	
HAVAL MOTORS SA	1 415	1147	0	267	1	30
BMW GROUP *	760	760	0	0	0	4 800
MERCEDES-BENZ SA **	752	752	0	0	0	8 691
STELLANTIS	460	440	0	0	20	1
MAZDA SOUTHERN AFRICA	446	442	0	0	4	
HONDA	338	238	0	100	0	23
FORD MOTOR COMPANY	309	272	0	0	37	
MAHINDRA	273	267	6	0	0	
MITSUBISHI MOTORS SA	265	189	0	69	7	21
JAGUAR LAND ROVER	136	132	0	0	4	
ISUZU MOTORS SOUTH AFRICA	127	47	0	76	4	23
SUBARU	65	62	0	0	3	
VOLVO CARS	65	65	0	0	0	2
PORSCHE **	56	56	0	0	0	
BENTLEY **	6	6	0	0	0	
SCUDERIA SOUTH AFRICA	6	6	0	0	0	
LAMBORGHINI SOUTH AFRICA **	2	2	0	0	0	
INDUSTRY TOTAL	32 859	25358	376	6575	550	23 522

Light CV < 3501kg for Nov 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	5 457	4878	140	216	223	5 466
FORD MOTOR COMPANY	2 032	1801	68	0	163	4 299
NISSAN	1 726	1524	95	99	8	506
ISUZU MOTORS SOUTH AFRICA	1 578	1290	231	35	22	396
HAVAL MOTORS SA	805	446	0	359	0	8
MAHINDRA	737	685	52	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	287	286	0	1	0	
VOLKSWAGEN GROUP SA	271	237	34	0	0	
SUZUKI AUTO	174	173	0	0	1	1
KIA SOUTH AFRICA	165	163	0	0	2	
MITSUBISHI MOTORS SA	64	63	0	0	1	34
JAC MOTORS SOUTH AFRICA	61	61	0	0	0	
STELLANTIS	56	56	0	0	0	
MERCEDES-BENZ SA **	33	33	0	0	0	
RENAULT	22	21	0	0	1	
MAZDA SOUTHERN AFRICA	9	9	0	0	0	
FAW TRUCKS		0	0	0	0	
INDUSTRY TOTAL	13 477	11726	620	710	421	10 710

Medium CV 3501-8500kg for Nov 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	256	255	0	0	1	1
MERCEDES-BENZ SA **	173	173	0	0	0	
ISUZU MOTORS SOUTH AFRICA	156	137	19	0	0	1
VOLKSWAGEN GROUP SA	84	30	54	0	0	
IVECO	77	22	55	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	47	47	0	0	0	30
TATA	33	33	0	0	0	
FAW TRUCKS	26	26	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	22	22	0	0	0	
JAC MOTORS SOUTH AFRICA	10	10	0	0	0	
POWERSTAR	7	7	0	0	0	
FORD MOTOR COMPANY	6	6	0	0	0	
STELLANTIS	3	3	0	0	0	
INDUSTRY TOTAL	900	771	128	0	1	32

Heavy CV 8501-16500kg for Nov 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	131	122	4	0	5	1
TOYOTA	102	96	4	0	2	1
FAW TRUCKS	83	83	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	71	71	0	0	0	
UD TRUCKS SOUTHERN AFRICA	62	62	0	0	0	11
TATA	39	25	14	0	0	
VECV SOUTH AFRICA	35	35	0	0	0	
POWERSTAR	22	22	0	0	0	
JAC MOTORS SOUTH AFRICA	1	1	0	0	0	
IVECO		0	0	0	0	
INDUSTRY TOTAL	546	517	22	0	7	13

Extra Heavy CV > 16500kg for Nov 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	460	460	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	272	272	0	0	0	12
SCANIA	229	229	0	0	0	1
FAW TRUCKS	181	181	0	0	0	
UD TRUCKS SOUTHERN AFRICA	156	156	0	0	0	18
MAN	116	116	0	0	0	
POWERSTAR	45	45	0	0	0	
ISUZU MOTORS SOUTH AFRICA	35	30	5	0	0	2
BABCOCK	24	24	0	0	0	
TOYOTA	16	16	0	0	0	
IVECO	12	12	0	0	0	
TATA	5	5	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	1 551	1546	5	0	0	33

Bus > 8500kg for Nov 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
MAN	51	51	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	22	22	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	5	5	0	0	0	
SCANIA	2	2	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	
INDUSTRY TOTAL	80	80	0	0	0	

Make Totals for Nov 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	13 515	10564	272	2201	478	5 588
VOLKSWAGEN	5 964	4231	207	1421	105	9 790
SUZUKI	4 287	3038	46	1190	13	20
NISSAN	3 167	2242	161	678	86	506
HYUNDAI	3 002	2497	0	505	0	
FORD	2 347	2079	68	0	200	4 299
ISUZU	2 027	1626	259	111	31	423
KIA	1 892	1832	0	50	10	
RENAULT	1 801	1481	0	313	7	
CHERY	1 502	1502	0	0	0	
HAVAL	1 415	1147	0	267	1	30
MAHINDRA	1 010	952	58	0	0	
MERCEDES**	980	980	0	0	0	8 691
GWM	805	446	0	359	0	8
BMW/MINI*	760	760	0	0	0	4 800
FUSO	578	578	0	0	0	30
MAZDA	455	451	0	0	4	
AUDI	442	413	7	21	1	
HONDA	338	238	0	100	0	23
HINO	332	324	4	0	4	2
MITSUBISHI	329	252	0	69	8	55
FAW	290	290	0	0	0	
VOLVO TRUCKS	272	272	0	0	0	12
SCANIA	231	231	0	0	0	1
UD TRUCKS	218	218	0	0	0	29
PEUGEOT	184	184	0	0	0	
MAN	167	167	0	0	0	
JEEP	134	134	0	0	0	1
LAND ROVER	132	130	0	0	2	
IVECO	89	34	55	0	0	
TATA TRUCK & BUS	75	61	14	0	0	
POWERSTAR	74	74	0	0	0	
JAC	72	72	0	0	0	
SUBARU	65	62	0	0	3	
VOLVO	65	65	0	0	0	2
OPEL	64	64	0	0	0	
CITROEN	62	52	0	0	10	
PORSCHE**	56	56	0	0	0	
LEXUS	56	52	0	0	4	
FIAT	50	50	0	0	0	
EICHER	35	35	0	0	0	
DAF	24	24	0	0	0	
ALFA ROMEO	24	14	0	0	10	
BENTLEY**	6	6	0	0	0	
FERRARI	6	6	0	0	0	
VOLVO BUS	5	5	0	0	0	
JAGUAR	4	2	0	0	2	
LAMBORGHINI**	2	2	0	0	0	
DAEWOO	2	2	0	0	0	
ABARTH	1	1	0	0	0	
INDUSTRY TOTAL	49 413	39998	1151	7285	979	34 310

RSA and Export Sales by Market

	Nov 2022		Var %		Nov 2021		Oct 2022		Nov 2022 YTD		Var %		Nov 2021 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	32 859	23 522	16.9%	89.2%	28 100	12 432	30 611	18 023	334 010	221 444	19.6%	35.0%	279 388	164 020
Light CV < 3501kg	13 477	10 710	20.8%	28.4%	11 154	8 339	12 748	10 679	125 238	104 283	0.9%	-7.1%	124 088	112 307
Medium CV 3501-8500kg	900	32	17.5%	220.0%	766	10	745	43	7 497	155	8.8%	36.0%	6 888	114
Heavy CV 8501-16500kg	546	13	15.4%	-40.9%	473	22	515	35	5 542	302	19.6%	108.3%	4 635	145
Extra Heavy CV > 16500kg	1 551	33	24.1%	22.2%	1 250	27	1 295	32	13 998	281	8.1%	16.1%	12 955	242
Bus > 8500kg	80		53.8%	-100.0%	52	1	67	2	610	51	2.5%	155.0%	595	20
INDUSTRY TOTAL	49 413	34 310	18.2%	64.7%	41 795	20 831	45 981	28 814	486 895	326 516	13.6%	17.9%	428 549	276 848

Dealer and Government Sales by Market

	Nov 2022		Var %		Nov 2021		Oct 2022		Nov 2022 YTD		Var %		Nov 2021 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	25 358	376	12.6%	3.3%	22 513	364	24 112	299	272 515	4 132	20.9%	11.0%	225 326	3 723
Light CV < 3501kg	11 726	620	17.8%	-6.8%	9 953	665	11 065	659	110 380	5 431	-0.6%	-13.6%	111 077	6 287
Medium CV 3501-8500kg	771	128	11.3%	93.9%	693	66	606	133	6 267	973	14.6%	-21.3%	5 470	1 236
Heavy CV 8501-16500kg	517	22	12.9%	46.7%	458	15	489	23	5 353	154	20.9%	-21.4%	4 428	196
Extra Heavy CV > 16500kg	1 546	5	25.2%	-58.3%	1 235	12	1 283	8	13 889	75	9.2%	-45.3%	12 718	137
Bus > 8500kg	80		53.8%	0.0%	52		67		610		14.0%	-100.0%	535	11
INDUSTRY TOTAL	39 998	1 151	14.6%	2.6%	34 904	1 122	37 622	1 122	409 014	10 765	13.8%	-7.1%	359 554	11 590

Rental and Single Sales by Market

	Nov 2022		Var %		Nov 2021		Oct 2022		Nov 2022 YTD		Var %		Nov 2021 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	6 575	550	49.6%	-33.7%	4 394	829	5 446	754	48 517	8 846	21.6%	-15.3%	39 892	10 447
Light CV < 3501kg	710	421	63.2%	316.8%	435	101	697	327	4 952	4 475	0.8%	147.1%	4 913	1 811
Medium CV 3501-8500kg		1	-100.0%	-50.0%	5	2	2	4	137	120	23.4%	69.0%	111	71
Heavy CV 8501-16500kg		7	0.0%	0.0%				3		35	-100.0%	288.9%	2	9
Extra Heavy CV > 16500kg			-100.0%	-100.0%	1	2		4	15	19	-79.2%	-32.1%	72	28
Bus > 8500kg			0.0%	0.0%							-100.0%	-100.0%	2	47
INDUSTRY TOTAL	7 285	979	50.7%	4.8%	4 835	934	6 145	1 092	53 621	13 495	19.2%	-15.3%	44 992	12 413

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BENTLEY **	6	6	0	0	0	
BENTLEY	6	6	0	0	0	
BMW GROUP *	760	760	0	0	0	4 800
BMW/MINI	760	760	0	0	0	4 800
CHERY AUTO SOUTH AFRICA	1 502	1502	0	0	0	
CHERY Tiggo 4 Pro	836	836	0	0	0	
CHERY Tiggo 7 Pro	354	354	0	0	0	
CHERY Tiggo 8 Pro	312	312	0	0	0	
FORD MOTOR COMPANY	309	272	0	0	37	
FORD EcoSport	295	258	0	0	37	
FORD Mustang	14	14	0	0	0	
HAVAL MOTORS SA	1 415	1147	0	267	1	30
HAVAL H6	555	505	0	50	0	21
HAVAL Jolion	860	642	0	217	1	9
HONDA	338	238	0	100	0	23
HONDA Amaze	175	105	0	70	0	
HONDA Ballade	34	4	0	30	0	12
HONDA BR-V	41	41	0	0	0	6
HONDA Civic	3	3	0	0	0	
HONDA CR-V	19	19	0	0	0	
HONDA Fit	29	29	0	0	0	5
HONDA HR-V	15	15	0	0	0	
HONDA WR-V	22	22	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 693	2189	0	504	0	
HYUNDAI Atos	256	256	0	0	0	
HYUNDAI Creta	236	170	0	66	0	
HYUNDAI Grand Creta	108	80	0	28	0	
HYUNDAI Grand i10	971	858	0	113	0	
HYUNDAI i20	430	260	0	170	0	
HYUNDAI i30	2	2	0	0	0	
HYUNDAI Kona	24	24	0	0	0	
HYUNDAI Santa Fe	11	11	0	0	0	
HYUNDAI Staria	103	76	0	27	0	
HYUNDAI Tucson	106	106	0	0	0	
HYUNDAI Venue	446	346	0	100	0	
ISUZU MOTORS SOUTH AFRICA	127	47	0	76	4	23
ISUZU MU-X	127	47	0	76	4	23
JAGUAR LAND ROVER	136	132	0	0	4	
JAGUAR E-PACE	1	1	0	0	0	
JAGUAR F-PACE	2	0	0	0	2	
JAGUAR F-Type	1	1	0	0	0	
L-R Defender	76	75	0	0	1	
L-R Discovery	2	2	0	0	0	
L-R Discovery Sport	1	1	0	0	0	
L-R Range Rover	6	6	0	0	0	
L-R Range Rover Evoque	9	8	0	0	1	
L-R Range Rover Sport	37	37	0	0	0	
L-R Range Rover Velar	1	1	0	0	0	
KIA SOUTH AFRICA	1 727	1669	0	50	8	
KIA Carnival	33	32	0	0	1	
KIA Pegas	244	243	0	0	1	
KIA Picanto	495	445	0	50	0	
KIA Rio	267	266	0	0	1	
KIA Seltos	192	191	0	0	1	
KIA Sonet	281	281	0	0	0	
KIA Sorento	22	22	0	0	0	
KIA Sportage	193	189	0	0	4	
LAMBORGHINI SOUTH AFRICA **	2	2	0	0	0	
LAMBORGHINI	2	2	0	0	0	
MAHINDRA	273	267	6	0	0	
MAHINDRA KUV	6	6	0	0	0	
MAHINDRA Scorpio	31	31	0	0	0	
MAHINDRA XUV300	199	193	6	0	0	
MAHINDRA XUV500	9	9	0	0	0	
MAHINDRA XUV700	28	28	0	0	0	
MAZDA SOUTHERN AFRICA	446	442	0	0	4	
MAZDA 2	92	90	0	0	2	
MAZDA 3	4	4	0	0	0	
MAZDA CX-3	119	118	0	0	1	
MAZDA CX-30	23	23	0	0	0	
MAZDA CX-5	208	207	0	0	1	
MERCEDES-BENZ SA **	752	752	0	0	0	8 691
MERCEDES	752	752	0	0	0	8 691
MITSUBISHI MOTORS SA	265	189	0	69	7	21
MITSUBISHI ASX	34	24	0	10	0	

MITSUBISHI Eclipse Cross	30	29	0	0	1	
MITSUBISHI Pajero Sport	58	57	0	0	1	15
MITSUBISHI Xpander	143	79	0	59	5	6
NISSAN	1 441	718	66	579	78	
NISSAN Almera	388	22	53	296	17	
NISSAN Magnite	888	571	13	248	56	
NISSAN Patrol SW	13	13	0	0	0	
NISSAN Qashqai	45	45	0	0	0	
NISSAN Terra	1	1	0	0	0	
NISSAN X-Trail	106	66	0	35	5	
PORSCHE **	56	56	0	0	0	
PORSCHE	56	56	0	0	0	
RENAULT	1 779	1460	0	313	6	
RENAULT Clio V	74	74	0	0	0	
RENAULT Duster	83	83	0	0	0	
RENAULT Kiger	290	290	0	0	0	
RENAULT Koleos	22	17	0	0	5	
RENAULT Kwid	662	525	0	137	0	
RENAULT Triber	648	471	0	176	1	
SCUDERIA SOUTH AFRICA	6	6	0	0	0	
FERRARI 296 GTB	1	1	0	0	0	
FERRARI 812	1	1	0	0	0	
FERRARI Portofino	1	1	0	0	0	
FERRARI Roma	2	2	0	0	0	
FERRARI SF90	1	1	0	0	0	
STELLANTIS	460	440	0	0	20	1
ABARTH 595	1	1	0	0	0	
ALFA Giulia	6	6	0	0	0	
ALFA Stelvio	2	2	0	0	0	
ALFA Tonale	16	6	0	0	10	
CITROEN C3	12	12	0	0	0	
CITROEN C3 Aircross	22	22	0	0	0	
CITROEN C5 Aircross	28	18	0	0	10	
FIAT 500	32	32	0	0	0	
FIAT 500X	13	13	0	0	0	
FIAT Tipo	1	1	0	0	0	
JEEP Grand Cherokee	23	23	0	0	0	
JEEP Renegade	8	8	0	0	0	
JEEP Wrangler	102	102	0	0	0	1
OPEL Combo Life	1	1	0	0	0	
OPEL Corsa	32	32	0	0	0	
OPEL Crossland	5	5	0	0	0	
OPEL Mokka	22	22	0	0	0	
OPEL Zafira	4	4	0	0	0	
PEUGEOT 2008	55	55	0	0	0	
PEUGEOT 208	60	60	0	0	0	
PEUGEOT 3008	14	14	0	0	0	
PEUGEOT 5008	1	1	0	0	0	
SUBARU	65	62	0	0	3	
SUBARU Forester	35	33	0	0	2	
SUBARU Outback	4	4	0	0	0	
SUBARU WRX	4	3	0	0	1	
SUBARU XV	22	22	0	0	0	
SUZUKI AUTO	4 113	2865	46	1190	12	19
SUZUKI Baleno	272	270	0	0	2	
SUZUKI Celerio	163	162	0	0	1	
SUZUKI Ciaz	31	24	7	0	0	13
SUZUKI Dzire	563	83	10	470	0	3
SUZUKI Ertiga	257	252	0	0	5	
SUZUKI Ignis	70	70	0	0	0	
SUZUKI Jimny	261	260	0	0	1	
SUZUKI S-Presso	122	122	0	0	0	
SUZUKI Swift	1 751	1006	23	720	2	
SUZUKI Vitara	25	25	0	0	0	
SUZUKI Vitara Brezza	598	591	6	0	1	3
TOYOTA	8 072	5695	132	1985	260	122
LEXUS ES	13	13	0	0	0	
LEXUS IS	1	1	0	0	0	
LEXUS LX	7	7	0	0	0	
LEXUS NX	15	12	0	0	3	
LEXUS RX	14	13	0	0	1	
LEXUS UX	6	6	0	0	0	
TOYOTA Agya	585	177	0	404	4	
TOYOTA C-HR	29	28	0	0	1	
TOYOTA Corolla	49	47	0	0	2	
TOYOTA Corolla Cross	2 109	1711	1	329	68	54
TOYOTA Corolla HB	34	32	0	0	2	
TOYOTA Corolla Quest	764	204	9	536	15	6
TOYOTA FJ Cruiser	21	21	0	0	0	
TOYOTA Fortuner	937	703	15	174	45	62
TOYOTA GR Yaris	3	3	0	0	0	
TOYOTA GR86	9	4	0	0	5	
TOYOTA Landcruiser 300	209	205	0	0	4	
TOYOTA Landcruiser SW	10	10	0	0	0	
TOYOTA Prado	205	202	1	0	2	
TOYOTA Prius	3	2	0	0	1	
TOYOTA Quantum	12	12	0	0	0	
TOYOTA RAV	55	42	0	4	9	
TOYOTA Rumion	326	237	0	85	4	
TOYOTA Starlet	1 322	856	24	374	68	
TOYOTA Urban Cruiser	1 334	1147	82	79	26	
VOLKSWAGEN GROUP SA	6 051	4377	126	1442	106	9 790

AUDI A1	41	41	0	0	0	
AUDI A3 Sedan	38	36	0	2	0	
AUDI A3 Sportback	54	54	0	0	0	
AUDI A4	36	25	1	10	0	
AUDI A4 Avant	1	1	0	0	0	
AUDI A5 Coupe/Cabriolet	3	3	0	0	0	
AUDI A5 Sportback	20	20	0	0	0	
AUDI A6	1	1	0	0	0	
AUDI A6 Avant	2	2	0	0	0	
AUDI A8	2	1	0	0	1	
AUDI e-tron Sportback	1	1	0	0	0	
AUDI Q2	30	21	0	9	0	
AUDI Q3	92	90	2	0	0	
AUDI Q3 Sportback	34	34	0	0	0	
AUDI Q5	33	29	4	0	0	
AUDI Q5 Sportback	22	22	0	0	0	
AUDI Q7	11	11	0	0	0	
AUDI Q8	6	6	0	0	0	
AUDI R8	1	1	0	0	0	
AUDI TT	14	14	0	0	0	
VW Caddy	4	4	0	0	0	
VW Caravelle	29	28	0	0	1	
VW Golf 8	24	22	2	0	0	
VW Kombi	36	29	0	7	0	
VW Polo	1 724	1128	26	566	4	9 790
VW Polo Sedan	243	148	59	36	0	
VW Polo Vivo	1 741	1327	32	379	3	
VW Taigo	127	126	0	0	1	
VW T-Cross	1 046	670	0	308	68	
VW Tiguan	332	247	0	81	4	
VW Touareg	27	20	0	0	7	
VW T-Roc	276	215	0	44	17	
VOLVO CARS	65	65	0	0	0	2
VOLVO XC40	35	35	0	0	0	1
VOLVO XC60	22	22	0	0	0	
VOLVO XC90	8	8	0	0	0	1

* Sales are estimates ** Reported aggregate sales numbers only

Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS		0	0	0	0	
FORD MOTOR COMPANY	2 032	1801	68	0	163	4 299
FORD Ranger	1 979	1748	68	0	163	4 299
FORD Tourneo Custom	28	28	0	0	0	
FORD Transit Custom	25	25	0	0	0	
HAVAL MOTORS SA	805	446	0	359	0	8
GWM P-Series	437	302	0	135	0	8
GWM Steed	368	144	0	224	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	287	286	0	1	0	
HYUNDAI Atos	2	2	0	0	0	
HYUNDAI Grand i10	66	66	0	0	0	
HYUNDAI H100 Bakkie	180	179	0	1	0	
HYUNDAI Staria	39	39	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1 578	1290	231	35	22	396
ISUZU D-MAX	1 578	1290	231	35	22	396
JAC MOTORS SOUTH AFRICA	61	61	0	0	0	
JAC T-Series	49	49	0	0	0	
JAC X-Series	12	12	0	0	0	
KIA SOUTH AFRICA	165	163	0	0	2	
KIA K2500	11	11	0	0	0	
KIA K2700	143	141	0	0	2	
KIA Picanto	11	11	0	0	0	
MAHINDRA	737	685	52	0	0	
MAHINDRA Bolero	39	39	0	0	0	
MAHINDRA KUV	1	1	0	0	0	
MAHINDRA Scorpio Pik-Up	697	645	52	0	0	
MAZDA SOUTHERN AFRICA	9	9	0	0	0	
MAZDA BT-50	9	9	0	0	0	
MERCEDES-BENZ SA **	33	33	0	0	0	
MERCEDES	33	33	0	0	0	
MITSUBISHI MOTORS SA	64	63	0	0	1	34
MITSUBISHI Triton	64	63	0	0	1	34
NISSAN	1 726	1524	95	99	8	506
NISSAN Navara	562	427	77	55	3	334
NISSAN NP200	1 164	1097	18	44	5	172
RENAULT	22	21	0	0	1	
RENAULT Trafic	3	3	0	0	0	
RENAULT Tribes Express	19	18	0	0	1	
STELLANTIS	56	56	0	0	0	
FIAT Fiorino	4	4	0	0	0	
JEEP Gladiator	1	1	0	0	0	
PEUGEOT Landtrek	45	45	0	0	0	
PEUGEOT Partner	6	6	0	0	0	
SUZUKI AUTO	174	173	0	0	1	1
SUZUKI Super Carry	174	173	0	0	1	1
TOYOTA	5 457	4878	140	216	223	5 466
HINO 200 Series	61	60	0	0	1	
TOYOTA Hi-Ace	1 944	1942	2	0	0	
TOYOTA Hi-Ace Bus	37	28	8	1	0	
TOYOTA Hilux	3 048	2539	92	196	221	5 466
TOYOTA Landcruiser PU	277	245	31	0	1	

TOYOTA Quantum	90	64	7	19	0
VOLKSWAGEN GROUP SA	271	237	34	0	0
VW Amarok	154	139	15	0	0
VW Caddy	63	63	0	0	0
VW Transporter Cr-Bus	36	17	19	0	0
VW Transporter PU	3	3	0	0	0
VW Transporter P-Van	15	15	0	0	0
* Sales are estimates ** Reported aggregate sales numbers only					

Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	47	47	0	0	0	30
FUSO Canter	47	47	0	0	0	30
FAW TRUCKS	26	26	0	0	0	
FAW 3.5 Ton	26	26	0	0	0	
FORD MOTOR COMPANY	6	6	0	0	0	
FORD Transit	6	6	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	22	22	0	0	0	
HYUNDAI EX-8	22	22	0	0	0	
ISUZU MOTORS SOUTH AFRICA	156	137	19	0	0	1
ISUZU N-Series	156	137	19	0	0	1
IVECO	77	22	55	0	0	
IVECO Daily	77	22	55	0	0	
JAC MOTORS SOUTH AFRICA	10	10	0	0	0	
JAC N-Series	10	10	0	0	0	
MERCEDES-BENZ SA **	173	173	0	0	0	
MERCEDES	173	173	0	0	0	
POWERSTAR	7	7	0	0	0	
POWERSTAR FT Series	7	7	0	0	0	
STELLANTIS	3	3	0	0	0	
PEUGEOT Boxer	3	3	0	0	0	
TATA	33	33	0	0	0	
TATA LPT	33	33	0	0	0	
TOYOTA	256	255	0	0	1	1
HINO 300 Series	153	152	0	0	1	1
TOYOTA Coaster	57	57	0	0	0	
TOYOTA Quantum	46	46	0	0	0	
VOLKSWAGEN GROUP SA	84	30	54	0	0	
VW Crafter	84	30	54	0	0	
* Sales are estimates ** Reported aggregate sales numbers only						

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	71	71	0	0	0	
FUSO HCV	71	71	0	0	0	
FAW TRUCKS	83	83	0	0	0	
FAW CA 15	48	48	0	0	0	
FAW CA 16	2	2	0	0	0	
FAW CA 8	33	33	0	0	0	
ISUZU MOTORS SOUTH AFRICA	131	122	4	0	5	1
ISUZU F-Series	123	118	0	0	5	1
ISUZU FX-Series	8	4	4	0	0	
IVECO		0	0	0	0	
JAC MOTORS SOUTH AFRICA	1	1	0	0	0	
JAC N-Series	1	1	0	0	0	
POWERSTAR	22	22	0	0	0	
POWERSTAR FT Series	22	22	0	0	0	
TATA	39	25	14	0	0	
TATA LPK	1	0	1	0	0	
TATA LPT	38	25	13	0	0	
TOYOTA	102	96	4	0	2	1
HINO 500 Series	102	96	4	0	2	1
UD TRUCKS SOUTHERN AFRICA	62	62	0	0	0	11
UD TRUCKS Croner	37	37	0	0	0	4
UD TRUCKS Kuzer	25	25	0	0	0	7
VECV SOUTH AFRICA	35	35	0	0	0	
EICHER Pro 2080	18	18	0	0	0	
EICHER Pro 6016	12	12	0	0	0	
EICHER Pro 6018	5	5	0	0	0	
* Sales are estimates ** Reported aggregate sales numbers only						

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	24	24	0	0	0	
DAF CF	5	5	0	0	0	
DAF XF	19	19	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	460	460	0	0	0	
FUSO/MERCEDES	460	460	0	0	0	
FAW TRUCKS	181	181	0	0	0	
FAW 28	11	11	0	0	0	
FAW CA 28	78	78	0	0	0	
FAW CA 33	86	86	0	0	0	
FAW CA 35	6	6	0	0	0	
ISUZU MOTORS SOUTH AFRICA	35	30	5	0	0	2
ISUZU F-Series	24	24	0	0	0	
ISUZU FX-Series	11	6	5	0	0	2
IVECO	12	12	0	0	0	
IVECO S-Way	9	9	0	0	0	
IVECO Trakker	3	3	0	0	0	

MAN	116	116	0	0	0	
MAN TGM	13	13	0	0	0	
MAN TGS	103	103	0	0	0	
POWERSTAR	45	45	0	0	0	
POWERSTAR BeiBen	44	44	0	0	0	
POWERSTAR FT Series	1	1	0	0	0	
SCANIA	229	229	0	0	0	1
SCANIA G-Series	181	181	0	0	0	1
SCANIA P-Series	17	17	0	0	0	
SCANIA R-Series	31	31	0	0	0	
TATA	5	5	0	0	0	
DAEWOO Commercials	2	2	0	0	0	
TATA Prima	3	3	0	0	0	
TOYOTA	16	16	0	0	0	
HINO 500 Series	16	16	0	0	0	
UD TRUCKS SOUTHERN AFRICA	156	156	0	0	0	18
UD TRUCKS Croner	24	24	0	0	0	
UD TRUCKS Quester	116	116	0	0	0	18
UD TRUCKS Quon	16	16	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	272	272	0	0	0	12
VOLVO FH	165	165	0	0	0	6
VOLVO FM	107	107	0	0	0	6

* Sales are estimates ** Reported aggregate sales numbers only

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	22	22	0	0	0	
MERCEDES Bus	22	22	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
MAN	51	51	0	0	0	
MAN Bus	51	51	0	0	0	
SCANIA	2	2	0	0	0	
SCANIA Bus	2	2	0	0	0	
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	5	5	0	0	0	
VOLVO Bus	5	5	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only