

Sep 2022

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING THE FUTURE TOGETHER
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	12 059	9931	315	1559	254	7 264
VOLKSWAGEN GROUP SA	6 750	4876	229	1585	60	9 656
SUZUKI AUTO	4 355	3126	132	1093	4	9
HYUNDAI AUTOMOTIVE SOUTH AFRICA	3 146	2624	0	522	0	
NISSAN	2 649	2318	18	247	66	662
RENAULT	2 601	1939	0	661	1	
ISUZU MOTORS SOUTH AFRICA	2 287	1949	205	129	4	341
FORD MOTOR COMPANY	2 212	2025	35	0	152	9 829
KIA SOUTH AFRICA	2 086	1679	0	400	7	
CHERY AUTO SOUTH AFRICA	1 352	1352	0	0	0	
BMW GROUP	1 095	782	37	132	144	7 014
HAVAL MOTORS SA	1 066	857	0	201	8	29
MAHINDRA	1 030	994	36	0	0	
MERCEDES-BENZ SA **	852	852	0	0	0	6 501
STELLANTIS	597	492	0	100	5	25
DAIMLER TRUCK SOUTHERN AFRICA	424	424	0	0	0	5
MAZDA SOUTHERN AFRICA	412	405	0	0	7	
MITSUBISHI MOTORS SA	360	256	0	85	19	46
JAGUAR LAND ROVER	319	280	0	9	30	
HONDA	303	255	0	48	0	17
VOLVO GROUP SOUTHERN AFRICA	269	263	0	6	0	17
UD TRUCKS SOUTHERN AFRICA	253	253	0	0	0	50
FAW TRUCKS	249	249	0	0	0	
SCANIA	231	231	0	0	0	7
MAN	163	163	0	0	0	
JAC MOTORS SOUTH AFRICA	138	138	0	0	0	
IVECO	95	20	75	0	0	
VOLVO CARS	78	69	0	0	9	2
POWERSTAR	77	77	0	0	0	
TATA	77	73	4	0	0	
PORSCHE **	68	68	0	0	0	
SUBARU	59	58	0	0	1	
VECV SOUTH AFRICA	40	40	0	0	0	
BABCOCK	22	22	0	0	0	
BENTLEY **	6	6	0	0	0	
LAMBORGHINI SOUTH AFRICA **	3	3	0	0	0	
SCUDERIA SOUTH AFRICA	3	3	0	0	0	
INDUSTRY TOTAL	47 786	39152	1086	6777	771	41 474

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021, commercial market split estimates are provided. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa

Passenger for Sep 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	6 648	4969	159	1283	237	432
VOLKSWAGEN GROUP SA	6 367	4541	186	1585	55	9 656
SUZUKI AUTO	4 241	3012	132	1093	4	7
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 896	2374	0	522	0	
RENAULT	2 588	1927	0	661	0	
KIA SOUTH AFRICA	1 892	1486	0	400	6	
CHERY AUTO SOUTH AFRICA	1 352	1352	0	0	0	
BMW GROUP	1 095	782	37	132	144	7 014
NISSAN	1 001	737	18	199	47	
MERCEDES-BENZ SA **	693	693	0	0	0	6 501
HAVAL MOTORS SA	665	657	0	0	8	16
STELLANTIS	559	454	0	100	5	25
FORD MOTOR COMPANY	506	418	0	0	88	
MAZDA SOUTHERN AFRICA	405	398	0	0	7	
MAHINDRA	331	327	4	0	0	
JAGUAR LAND ROVER	319	280	0	9	30	
HONDA	303	255	0	48	0	17
MITSUBISHI MOTORS SA	288	188	0	85	15	10
VOLVO CARS	78	69	0	0	9	2
PORSCHE **	68	68	0	0	0	
SUBARU	59	58	0	0	1	
ISUZU MOTORS SOUTH AFRICA	26	26	0	0	0	
BENTLEY **	6	6	0	0	0	
LAMBORGHINI SOUTH AFRICA **	3	3	0	0	0	
SCUDERIA SOUTH AFRICA	3	3	0	0	0	
INDUSTRY TOTAL	32 392	25083	536	6117	656	23 680

Light CV < 3501kg for Sep 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	5 055	4610	155	276	14	6 820
ISUZU MOTORS SOUTH AFRICA	1 968	1643	192	129	4	329
FORD MOTOR COMPANY	1 697	1598	35	0	64	9 829
NISSAN	1 648	1581	0	48	19	662
MAHINDRA	699	667	32	0	0	
HAVAL MOTORS SA	401	200	0	201	0	13
VOLKSWAGEN GROUP SA	314	284	25	0	5	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	207	207	0	0	0	
KIA SOUTH AFRICA	194	193	0	0	1	
JAC MOTORS SOUTH AFRICA	129	129	0	0	0	
SUZUKI AUTO	114	114	0	0	0	2
MITSUBISHI MOTORS SA	72	68	0	0	4	36
STELLANTIS	31	31	0	0	0	
MERCEDES-BENZ SA **	23	23	0	0	0	
RENAULT	13	12	0	0	1	
MAZDA SOUTHERN AFRICA	7	7	0	0	0	
FAW TRUCKS	1	1	0	0	0	
INDUSTRY TOTAL	12 573	11368	439	654	112	17 691

Medium CV 3501-8500kg for Sep 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	255	252	1	0	2	10
ISUZU MOTORS SOUTH AFRICA	174	162	12	0	0	2
MERCEDES-BENZ SA **	136	136	0	0	0	
IVECO	94	19	75	0	0	
VOLKSWAGEN GROUP SA	69	51	18	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	43	43	0	0	0	
TATA	37	33	4	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	34	34	0	0	0	5
FAW TRUCKS	14	14	0	0	0	
FORD MOTOR COMPANY	9	9	0	0	0	
JAC MOTORS SOUTH AFRICA	8	8	0	0	0	
STELLANTIS	7	7	0	0	0	
POWERSTAR	2	2	0	0	0	
INDUSTRY TOTAL	882	770	110	0	2	17

Heavy CV 8501-16500kg for Sep 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
UD TRUCKS SOUTHERN AFRICA	99	99	0	0	0	47
ISUZU MOTORS SOUTH AFRICA	93	92	1	0	0	8
TOYOTA	85	84	0	0	1	1
FAW TRUCKS	83	83	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	49	49	0	0	0	
VECV SOUTH AFRICA	34	34	0	0	0	
TATA	31	31	0	0	0	
POWERSTAR	15	15	0	0	0	
JAC MOTORS SOUTH AFRICA	1	1	0	0	0	
IVECO		0	0	0	0	
INDUSTRY TOTAL	490	488	1	0	1	56

Extra Heavy CV > 16500kg for Sep 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	325	325	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	268	262	0	6	0	17
SCANIA	215	215	0	0	0	6
UD TRUCKS SOUTHERN AFRICA	154	154	0	0	0	1
FAW TRUCKS	151	151	0	0	0	
MAN	114	114	0	0	0	
POWERSTAR	60	60	0	0	0	
ISUZU MOTORS SOUTH AFRICA	26	26	0	0	0	2
BABCOCK	22	22	0	0	0	
TOYOTA	16	16	0	0	0	1
TATA	9	9	0	0	0	
VECV SOUTH AFRICA	6	6	0	0	0	
IVECO	1	1	0	0	0	
INDUSTRY TOTAL	1 367	1361	0	6	0	27

Bus > 8500kg for Sep 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
MAN	49	49	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	16	16	0	0	0	
SCANIA	16	16	0	0	0	1
VOLVO GROUP SOUTHERN AFRICA	1	1	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO		0	0	0	0	
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	2
INDUSTRY TOTAL	82	82	0	0	0	3

Make Totals for Sep 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	11 699	9584	315	1554	246	7 252
VOLKSWAGEN	6 162	4362	215	1525	60	9 656
SUZUKI	4 355	3126	132	1093	4	9
HYUNDAI	3 146	2624	0	522	0	
NISSAN	2 649	2318	18	247	66	662
RENAULT	2 601	1939	0	661	1	
ISUZU	2 287	1949	205	129	4	341
FORD	2 212	2025	35	0	152	9 829
KIA	2 086	1679	0	400	7	
CHERY	1 352	1352	0	0	0	
MAHINDRA	1 030	994	36	0	0	
BMW	923	637	37	132	117	7 014
MERCEDES**	868	868	0	0	0	6 501
HAVAL	665	657	0	0	8	16
AUDI	588	514	14	60	0	
MAZDA	412	405	0	0	7	
FUSO	408	408	0	0	0	5
GWM	401	200	0	201	0	13
MITSUBISHI	360	256	0	85	19	46
HINO	303	301	0	0	2	12
HONDA	303	255	0	48	0	17
LAND ROVER	293	263	0	9	21	
VOLVO TRUCKS	268	262	0	6	0	17
UD TRUCKS	253	253	0	0	0	50
FAW	249	249	0	0	0	
SCANIA	231	231	0	0	0	7
OPEL	225	170	0	50	5	
PEUGEOT	205	155	0	50	0	
MINI	172	145	0	0	27	
MAN	163	163	0	0	0	
JAC	138	138	0	0	0	
JEEP	118	118	0	0	0	25
IVECO	95	20	75	0	0	
VOLVO	78	69	0	0	9	2
POWERSTAR	77	77	0	0	0	
TATA TRUCK & BUS	75	71	4	0	0	
PORSCHE**	68	68	0	0	0	
SUBARU	59	58	0	0	1	
LEXUS	57	46	0	5	6	
EICHER	40	40	0	0	0	
FIAT	31	31	0	0	0	
JAGUAR	26	17	0	0	9	
DAF	22	22	0	0	0	
CITROEN	9	9	0	0	0	
BENTLEY**	6	6	0	0	0	
ALFA ROMEO	5	5	0	0	0	
ABARTH	4	4	0	0	0	
LAMBORGHINI**	3	3	0	0	0	
FERRARI	3	3	0	0	0	
DAEWOO	2	2	0	0	0	
VOLVO BUS	1	1	0	0	0	
INDUSTRY TOTAL	47 786	39152	1086	6777	771	41 474

RSA and Export Sales by Market

	Sep 2022		Var %		Sep 2021		Aug 2022		Sep 2022 YTD		Var %		Sep 2021 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	32 392	23 680	9.7%	64.2%	29 537	14 419	31 206	17 609	271 173	180 354	21.3%	30.5%	223 572	138 198
Light CV < 3501kg	12 573	17 691	14.9%	204.7%	10 941	5 806	13 289	10 743	98 998	82 901	-2.7%	-9.9%	101 786	91 984
Medium CV 3501-8500kg	882	17	15.3%	88.9%	765	9	700	10	5 863	85	6.0%	-9.6%	5 530	94
Heavy CV 8501-16500kg	490	56	3.6%	366.7%	473	12	559	25	4 462	255	20.7%	136.1%	3 698	108
Extra Heavy CV > 16500kg	1 367	27	0.7%	3.8%	1 357	26	1 516	21	10 987	216	5.5%	2.9%	10 416	210
Bus > 8500kg	82	3	10.8%	0.0%	74	3	76	2	453	49	-9.6%	206.3%	501	16
INDUSTRY TOTAL	47 786	41 474	10.8%	104.6%	43 147	20 275	47 346	28 410	391 936	263 860	13.4%	14.4%	345 503	230 610

Dealer and Government Sales by Market

	Sep 2022		Var %		Sep 2021		Aug 2022		Sep 2022 YTD		Var %		Sep 2021 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	25 083	536	8.5%	19.6%	23 125	448	26 626	103	223 560	3 427	23.5%	9.7%	181 069	3 123
Light CV < 3501kg	11 368	439	13.2%	-0.5%	10 046	441	11 031	428	87 624	4 147	-4.2%	-17.3%	91 422	5 016
Medium CV 3501-8500kg	770	110	43.4%	-46.6%	537	206	579	100	4 918	703	16.1%	-37.4%	4 237	1 123
Heavy CV 8501-16500kg	488	1	6.8%	-93.8%	457	16	555	3	4 329	108	22.7%	-32.5%	3 527	160
Extra Heavy CV > 16500kg	1 361		1.6%	-100.0%	1 339	17	1 503	10	10 903	55	6.9%	-53.4%	10 202	118
Bus > 8500kg	82		20.6%	-100.0%	68	6	76		453		2.7%	-100.0%	441	11
INDUSTRY TOTAL	39 152	1 086	10.1%	-4.2%	35 572	1 134	40 370	644	331 787	8 440	14.1%	-11.6%	290 898	9 551

Rental and Single Sales by Market

	Sep 2022		Var %		Sep 2021		Aug 2022		Sep 2022 YTD		Var %		Sep 2021 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	6 117	656	22.3%	-32.0%	5 000	964	3 647	830	36 583	7 603	20.1%	-14.8%	30 460	8 920
Light CV < 3501kg	654	112	76.3%	34.9%	371	83	411	1 419	3 539	3 688	-5.6%	130.5%	3 748	1 600
Medium CV 3501-8500kg		2	-100.0%	-50.0%	18	4	12	9	132	110	26.9%	66.7%	104	66
Heavy CV 8501-16500kg		1	0.0%	0.0%				1		25	-100.0%	177.8%	2	9
Extra Heavy CV > 16500kg	6		0.0%	-100.0%		1	2	1	15	14	-78.9%	-44.0%	71	25
Bus > 8500kg			0.0%	0.0%							-100.0%	-100.0%	2	47
INDUSTRY TOTAL	6 777	771	25.8%	-26.7%	5 389	1 052	4 072	2 260	40 269	11 440	17.1%	-14.8%	34 387	10 667

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BENTLEY **	6	6	0	0	0	
BENTLEY	6	6	0	0	0	
BMW GROUP	1 095	782	37	132	144	7 014
BMW 1-Series	102	80	0	20	2	
BMW 2-Series	108	76	0	27	5	
BMW 3-Series	210	108	24	58	20	
BMW 4-Series	87	69	0	6	12	
BMW 5-Series	17	14	0	0	3	
BMW 8-Series	13	7	0	0	6	
BMW i3	3	3	0	0	0	
BMW i4	5	5	0	0	0	
BMW iX	12	12	0	0	0	
BMW X1	44	21	3	13	7	
BMW X2	23	20	0	0	3	
BMW X3	95	85	3	0	7	7 014
BMW X4	34	32	0	0	2	
BMW X5	106	64	7	8	27	
BMW X6	27	21	0	0	6	
BMW X7	28	11	0	0	17	
BMW Z4	9	9	0	0	0	
MINI Clubman	5	4	0	0	1	
MINI Countryman	75	63	0	0	12	
MINI Hatch 3-dr	82	68	0	0	14	
MINI Hatch 5-dr	10	10	0	0	0	
CHERY AUTO SOUTH AFRICA	1 352	1352	0	0	0	
CHERY Tiggo 4 Pro	773	773	0	0	0	
CHERY Tiggo 7 Pro	342	342	0	0	0	
CHERY Tiggo 8 Pro	237	237	0	0	0	
FORD MOTOR COMPANY	506	418	0	0	88	
FORD EcoSport	464	401	0	0	63	
FORD Everest	26	3	0	0	23	
FORD Mustang	16	14	0	0	2	
HAVAL MOTORS SA	665	657	0	0	8	16
HAVAL H6	298	292	0	0	6	8
HAVAL H9	5	5	0	0	0	
HAVAL Jolion	362	360	0	0	2	8
HONDA	303	255	0	48	0	17
HONDA Amaze	57	57	0	0	0	
HONDA Ballade	8	8	0	0	0	
HONDA BR-V	53	53	0	0	0	
HONDA Civic	3	3	0	0	0	
HONDA CR-V	19	19	0	0	0	1
HONDA Fit	42	42	0	0	0	6
HONDA HR-V	3	3	0	0	0	10
HONDA WR-V	118	70	0	48	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 896	2374	0	522	0	
HYUNDAI Atos	560	560	0	0	0	
HYUNDAI Creta	289	189	0	100	0	
HYUNDAI Grand Creta	240	171	0	69	0	
HYUNDAI Grand i10	584	519	0	65	0	
HYUNDAI i20	344	295	0	49	0	
HYUNDAI i30	7	7	0	0	0	
HYUNDAI Kona	58	58	0	0	0	
HYUNDAI Palisade	8	8	0	0	0	
HYUNDAI Santa Fe	17	17	0	0	0	
HYUNDAI Staria	134	71	0	63	0	
HYUNDAI Tucson	89	89	0	0	0	
HYUNDAI Venue	566	390	0	176	0	
ISUZU MOTORS SOUTH AFRICA	26	26	0	0	0	
ISUZU MU-X	26	26	0	0	0	
JAGUAR LAND ROVER	319	280	0	9	30	
JAGUAR E-PACE	5	5	0	0	0	
JAGUAR F-PACE	17	12	0	0	5	
JAGUAR F-Type	3	0	0	0	3	
JAGUAR I-PACE	1	0	0	0	1	
L-R Defender	203	180	0	9	14	
L-R Discovery	8	8	0	0	0	
L-R Discovery Sport	8	8	0	0	0	
L-R Range Rover	33	33	0	0	0	
L-R Range Rover Evoque	18	18	0	0	0	
L-R Range Rover Sport	10	6	0	0	4	
L-R Range Rover Velar	13	10	0	0	3	
KIA SOUTH AFRICA	1 892	1486	0	400	6	
KIA Carnival	34	33	0	0	1	
KIA Pegas	175	175	0	0	0	
KIA Picanto	842	441	0	400	1	

KIA Rio	270	270	0	0	0	
KIA Seltos	175	175	0	0	0	
KIA Sonet	233	232	0	0	1	
KIA Sorento	33	30	0	0	3	
KIA Sportage	130	130	0	0	0	
LAMBORGHINI SOUTH AFRICA **	3	3	0	0	0	
LAMBORGHINI	3	3	0	0	0	
MAHINDRA	331	327	4	0	0	
MAHINDRA KUV	40	36	4	0	0	
MAHINDRA Scorpio	61	61	0	0	0	
MAHINDRA XUV300	216	216	0	0	0	
MAHINDRA XUV500	14	14	0	0	0	
MAZDA SOUTHERN AFRICA	405	398	0	0	7	
MAZDA 2	99	99	0	0	0	
MAZDA 3	16	16	0	0	0	
MAZDA CX-3	31	31	0	0	0	
MAZDA CX-30	47	47	0	0	0	
MAZDA CX-5	212	205	0	0	7	
MERCEDES-BENZ SA **	693	693	0	0	0	6 501
MERCEDES	693	693	0	0	0	6 501
MITSUBISHI MOTORS SA	288	188	0	85	15	10
MITSUBISHI ASX	75	34	0	35	6	
MITSUBISHI Eclipse Cross	90	35	0	50	5	
MITSUBISHI Outlander	1	1	0	0	0	
MITSUBISHI Pajero Sport	56	55	0	0	1	5
MITSUBISHI Xpander	66	63	0	0	3	5
NISSAN	1 001	737	18	199	47	
NISSAN Almera	283	75	18	175	15	
NISSAN Magnite	471	442	0	24	5	
NISSAN Patrol SW	5	5	0	0	0	
NISSAN Qashqai	160	133	0	0	27	
NISSAN Terra	2	2	0	0	0	
NISSAN X-Trail	80	80	0	0	0	
PORSCHE **	68	68	0	0	0	
PORSCHE	68	68	0	0	0	
RENAULT	2 588	1927	0	661	0	
RENAULT Clio V	19	19	0	0	0	
RENAULT Duster	36	36	0	0	0	
RENAULT Kiger	731	731	0	0	0	
RENAULT Koleos	13	13	0	0	0	
RENAULT Kwid	1 077	546	0	531	0	
RENAULT Triber	712	582	0	130	0	
SCUDERIA SOUTH AFRICA	3	3	0	0	0	
FERRARI F8	3	3	0	0	0	
STELLANTIS	559	454	0	100	5	25
ABARTH 595	4	4	0	0	0	
ALFA Stelvio	5	5	0	0	0	
CITROEN C3	3	3	0	0	0	
CITROEN C3 Aircross	6	6	0	0	0	
FIAT 500	8	8	0	0	0	
FIAT 500X	10	10	0	0	0	
FIAT Tipo	5	5	0	0	0	
JEEP Grand Cherokee	43	43	0	0	0	22
JEEP Renegade	18	18	0	0	0	3
JEEP Wrangler	55	55	0	0	0	
OPEL Combo Life	1	1	0	0	0	
OPEL Corsa	29	24	0	0	5	
OPEL Crossland	25	25	0	0	0	
OPEL Mokka	143	93	0	50	0	
OPEL Zafira	27	27	0	0	0	
PEUGEOT 2008	27	27	0	0	0	
PEUGEOT 208	135	85	0	50	0	
PEUGEOT 3008	15	15	0	0	0	
SUBARU	59	58	0	0	1	
SUBARU Forester	49	48	0	0	1	
SUBARU Outback	4	4	0	0	0	
SUBARU WRX	1	1	0	0	0	
SUBARU XV	5	5	0	0	0	
SUZUKI AUTO	4 241	3012	132	1093	4	7
SUZUKI Baleno	333	332	0	0	1	
SUZUKI Celerio	321	133	0	188	0	
SUZUKI Ciaz	141	19	0	122	0	
SUZUKI Dzire	415	68	66	281	0	2
SUZUKI Ertiga	285	283	0	0	2	
SUZUKI Ignis	67	67	0	0	0	
SUZUKI Jimny	268	267	1	0	0	2
SUZUKI S-Presso	340	340	0	0	0	
SUZUKI Swift	1 332	829	0	502	1	
SUZUKI Vitara	6	6	0	0	0	
SUZUKI Vitara Brezza	733	668	65	0	0	3
TOYOTA	6 648	4969	159	1283	237	432
LEXUS ES	17	11	0	5	1	
LEXUS IS	1	1	0	0	0	
LEXUS NX	28	23	0	0	5	
LEXUS RX	6	6	0	0	0	
LEXUS UX	5	5	0	0	0	
TOYOTA Agya	594	400	1	180	13	
TOYOTA C-HR	53	45	2	0	6	
TOYOTA Corolla	53	48	0	0	5	
TOYOTA Corolla Cross	1 434	1156	2	255	21	238
TOYOTA Corolla HB	39	35	0	0	4	

TOYOTA Corolla Quest	510	231	12	243	24	3
TOYOTA FJ Cruiser	26	23	0	0	3	
TOYOTA Fortuner	636	557	8	57	14	191
TOYOTA GR Yaris	4	3	0	0	1	
TOYOTA Landcruiser 300	67	67	0	0	0	
TOYOTA Landcruiser SW	12	12	0	0	0	
TOYOTA Prado	292	276	1	1	14	
TOYOTA Quantum	9	8	0	1	0	
TOYOTA RAV	107	62	0	19	26	
TOYOTA Rumion	23	23	0	0	0	
TOYOTA Starlet	786	550	63	159	14	
TOYOTA Urban Cruiser	1 946	1427	70	363	86	

VOLKSWAGEN GROUP SA	6 367	4541	186	1585	55	9 656
AUDI A1	27	27	0	0	0	
AUDI A3 Sedan	97	65	7	25	0	
AUDI A3 Sportback	146	127	0	19	0	
AUDI A4	23	23	0	0	0	
AUDI A4 Avant	3	3	0	0	0	
AUDI A5 Coupe/Cabriolet	4	4	0	0	0	
AUDI A5 Sportback	11	11	0	0	0	
AUDI A6	3	3	0	0	0	
AUDI A6 Avant	2	2	0	0	0	
AUDI A7 Sportback	1	1	0	0	0	
AUDI e-tron GT	1	1	0	0	0	
AUDI e-tron Sportback	3	3	0	0	0	
AUDI Q2	35	32	0	3	0	
AUDI Q3	81	68	1	12	0	
AUDI Q3 Sportback	35	35	0	0	0	
AUDI Q5	51	45	6	0	0	
AUDI Q5 Sportback	27	27	0	0	0	
AUDI Q7	15	15	0	0	0	
AUDI Q8	14	13	0	1	0	
AUDI R8	1	1	0	0	0	
AUDI TT	8	8	0	0	0	
VW Caddy	11	11	0	0	0	
VW Caravelle	38	38	0	0	0	
VW Golf 8	23	14	9	0	0	
VW Kombi	94	26	0	68	0	
VW Polo	1 371	962	5	403	1	9 656
VW Polo Sedan	101	101	0	0	0	
VW Polo Vivo	2 473	1369	158	935	11	
VW Taigo	209	209	0	0	0	
VW T-Cross	814	717	0	95	2	
VW Tiguan	281	272	0	9	0	
VW Touareg	17	17	0	0	0	
VW T-Roc	347	291	0	15	41	

VOLVO CARS	78	69	0	0	9	2
VOLVO S90	1	1	0	0	0	
VOLVO XC40	40	40	0	0	0	1
VOLVO XC60	12	12	0	0	0	
VOLVO XC90	25	16	0	0	9	1

* Sales are estimates ** Reported aggregate sales numbers only

Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	1	1	0	0	0	
FAW 1.5 Ton	1	1	0	0	0	
FORD MOTOR COMPANY	1 697	1598	35	0	64	9 829
FORD Ranger	1 604	1505	35	0	64	9 829
FORD Tourneo Custom	32	32	0	0	0	
FORD Transit	61	61	0	0	0	
HAVAL MOTORS SA	401	200	0	201	0	13
GWM P-Series	36	36	0	0	0	12
GWM Steed	365	164	0	201	0	1
HYUNDAI AUTOMOTIVE SOUTH AFRICA	207	207	0	0	0	
HYUNDAI Atos	15	15	0	0	0	
HYUNDAI Grand i10	15	15	0	0	0	
HYUNDAI H100 Bakkie	154	154	0	0	0	
HYUNDAI Staria	23	23	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1 968	1643	192	129	4	329
ISUZU D-MAX	1 968	1643	192	129	4	329
JAC MOTORS SOUTH AFRICA	129	129	0	0	0	
JAC T-Series	72	72	0	0	0	
JAC X-Series	57	57	0	0	0	
KIA SOUTH AFRICA	194	193	0	0	1	
KIA K2500	21	21	0	0	0	
KIA K2700	169	168	0	0	1	
KIA Picanto	4	4	0	0	0	
MAHINDRA	699	667	32	0	0	
MAHINDRA Bolero	32	32	0	0	0	
MAHINDRA KUV	1	1	0	0	0	
MAHINDRA Scorpio Pik-Up	666	634	32	0	0	
MAZDA SOUTHERN AFRICA	7	7	0	0	0	
MAZDA BT-50	7	7	0	0	0	
MERCEDES-BENZ SA **	23	23	0	0	0	
MERCEDES	23	23	0	0	0	
MITSUBISHI MOTORS SA	72	68	0	0	4	36
MITSUBISHI Triton	72	68	0	0	4	36
NISSAN	1 648	1581	0	48	19	662
NISSAN Hardbody		0	0	0	0	1
NISSAN Navara	450	442	0	0	8	596
NISSAN NP200	1 198	1139	0	48	11	65

RENAULT	13	12	0	0	1	
RENAULT Triber Express	13	12	0	0	1	
STELLANTIS	31	31	0	0	0	
FIAT Fiorino	8	8	0	0	0	
JEEP Gladiator	2	2	0	0	0	
PEUGEOT Landtrek	21	21	0	0	0	
SUZUKI AUTO	114	114	0	0	0	2
SUZUKI Super Carry	114	114	0	0	0	2
TOYOTA	5 055	4610	155	276	14	6 820
HINO 200 Series	60	59	0	0	1	
TOYOTA Hi-Ace	1 526	1514	10	0	2	
TOYOTA Hi-Ace Bus	33	19	10	3	1	
TOYOTA Hilux	2 842	2551	63	221	7	6 820
TOYOTA Landcruiser PU	403	383	15	2	3	
TOYOTA Quantum	191	84	57	50	0	
VOLKSWAGEN GROUP SA	314	284	25	0	5	
VW Amarok	168	153	10	0	5	
VW Caddy	96	96	0	0	0	
VW Transporter Cr-Bus	29	14	15	0	0	
VW Transporter PU	12	12	0	0	0	
VW Transporter P-Van	9	9	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	34	34	0	0	0	5
FUSO Canter	34	34	0	0	0	5
FAW TRUCKS	14	14	0	0	0	
FAW 3.5 Ton	14	14	0	0	0	
FORD MOTOR COMPANY	9	9	0	0	0	
FORD Transit	9	9	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	43	43	0	0	0	
HYUNDAI EX-8	43	43	0	0	0	
ISUZU MOTORS SOUTH AFRICA	174	162	12	0	0	2
ISUZU N-Series	174	162	12	0	0	2
IVECO	94	19	75	0	0	
IVECO Daily	94	19	75	0	0	
JAC MOTORS SOUTH AFRICA	8	8	0	0	0	
JAC N-Series	8	8	0	0	0	
MERCEDES-BENZ SA **	136	136	0	0	0	
MERCEDES	136	136	0	0	0	
POWERSTAR	2	2	0	0	0	
POWERSTAR FT Series	2	2	0	0	0	
STELLANTIS	7	7	0	0	0	
PEUGEOT Boxer	7	7	0	0	0	
TATA	37	33	4	0	0	
TATA LPT	37	33	4	0	0	
TOYOTA	255	252	1	0	2	10
HINO 300 Series	142	142	0	0	0	10
TOYOTA Coaster	56	56	0	0	0	
TOYOTA Quantum	57	54	1	0	2	
VOLKSWAGEN GROUP SA	69	51	18	0	0	
VW Crafter	69	51	18	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	49	49	0	0	0	
FUSO HCV	49	49	0	0	0	
FAW TRUCKS	83	83	0	0	0	
FAW CA 15	44	44	0	0	0	
FAW CA 16	3	3	0	0	0	
FAW CA 8	36	36	0	0	0	
ISUZU MOTORS SOUTH AFRICA	93	92	1	0	0	8
ISUZU F-Series	87	86	1	0	0	8
ISUZU FX-Series	6	6	0	0	0	
IVECO		0	0	0	0	
JAC MOTORS SOUTH AFRICA	1	1	0	0	0	
JAC N-Series	1	1	0	0	0	
POWERSTAR	15	15	0	0	0	
POWERSTAR FT Series	15	15	0	0	0	
TATA	31	31	0	0	0	
TATA LPT	31	31	0	0	0	
TOYOTA	85	84	0	0	1	1
HINO 500 Series	85	84	0	0	1	1
UD TRUCKS SOUTHERN AFRICA	99	99	0	0	0	47
UD TRUCKS Croner	66	66	0	0	0	11
UD TRUCKS Kuzer	33	33	0	0	0	36
VECV SOUTH AFRICA	34	34	0	0	0	
EICHER Pro 2080	13	13	0	0	0	
EICHER Pro 6016	15	15	0	0	0	
EICHER Pro 6018	6	6	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	22	22	0	0	0	
DAF CF	15	15	0	0	0	
DAF XF	7	7	0	0	0	

DAIMLER TRUCK SOUTHERN AFRICA	325	325	0	0	0	
FUSO/MERCEDES	325	325	0	0	0	
FAW TRUCKS	151	151	0	0	0	
FAW 28	12	12	0	0	0	
FAW CA 28	73	73	0	0	0	
FAW CA 33	62	62	0	0	0	
FAW CA 35	4	4	0	0	0	
ISUZU MOTORS SOUTH AFRICA	26	26	0	0	0	2
ISUZU F-Series	26	26	0	0	0	2
IVECO	1	1	0	0	0	
IVECO S-Way	1	1	0	0	0	
MAN	114	114	0	0	0	
MAN TGM	9	9	0	0	0	
MAN TGS	105	105	0	0	0	
POWERSTAR	60	60	0	0	0	
POWERSTAR BeiBen	59	59	0	0	0	
POWERSTAR FT Series	1	1	0	0	0	
SCANIA	215	215	0	0	0	6
SCANIA G-Series	166	166	0	0	0	5
SCANIA P-Series	15	15	0	0	0	1
SCANIA R-Series	34	34	0	0	0	
TATA	9	9	0	0	0	
DAEWOO Commercials	2	2	0	0	0	
TATA Prima	7	7	0	0	0	
TOYOTA	16	16	0	0	0	1
HINO 500 Series	15	15	0	0	0	1
HINO 700 Series	1	1	0	0	0	
UD TRUCKS SOUTHERN AFRICA	154	154	0	0	0	1
UD TRUCKS Croner	67	67	0	0	0	
UD TRUCKS Quester	56	56	0	0	0	1
UD TRUCKS Quon	31	31	0	0	0	
VECV SOUTH AFRICA	6	6	0	0	0	
EICHER Pro 6025	6	6	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	268	262	0	6	0	17
VOLVO FH	204	198	0	6	0	8
VOLVO FM	64	64	0	0	0	9

* Sales are estimates ** Reported aggregate sales numbers only

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	16	16	0	0	0	
MERCEDES Bus	16	16	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO		0	0	0	0	
MAN	49	49	0	0	0	
MAN Bus	49	49	0	0	0	
SCANIA	16	16	0	0	0	1
SCANIA Bus	16	16	0	0	0	1
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	2
UD TRUCKS Bus		0	0	0	0	2
VOLVO GROUP SOUTHERN AFRICA	1	1	0	0	0	
VOLVO Bus	1	1	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only