

Jul 2022

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING **THE FUTURE TOGETHER**
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	7 110	4274	82	1209	1545	7
VOLKSWAGEN GROUP SA	6 204	5326	30	620	228	11 526
SUZUKI AUTO	4 734	3460	67	1049	158	13
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 965	2648	0	317	0	
NISSAN	2 625	2178	92	323	32	593
RENAULT	2 552	2136	0	396	20	
FORD MOTOR COMPANY	2 473	2327	44	0	102	6 613
KIA SOUTH AFRICA	2 087	1973	0	112	2	
ISUZU MOTORS SOUTH AFRICA	1 951	1782	82	82	5	441
BMW GROUP *	1 512	1512	0	0	0	3 700
HAVAL MOTORS SA	1 502	1336	0	165	1	27
MAHINDRA	1 327	1316	11	0	0	
CHERY AUTO SOUTH AFRICA	1 262	1262	0	0	0	
STELLANTIS	904	746	0	120	38	11
MERCEDES-BENZ SA **	902	902	0	0	0	8 147
DAIMLER TRUCKS SOUTHERN AFRICA	452	452	0	0	0	5
MAZDA SOUTHERN AFRICA	421	409	0	0	12	
HONDA	297	184	0	105	8	25
MITSUBISHI MOTORS SA	289	260	0	20	9	66
JAGUAR LAND ROVER	275	260	0	6	9	
VOLVO GROUP SOUTHERN AFRICA	258	258	0	0	0	12
UD TRUCKS SOUTHERN AFRICA	241	241	0	0	0	47
FAW TRUCKS	237	237	0	0	0	
SCANIA	172	172	0	0	0	6
JAC MOTORS SOUTH AFRICA	152	152	0	0	0	
VOLVO CARS	128	107	0	0	21	3
PORSCHE **	115	115	0	0	0	
MAN	114	114	0	0	0	
TATA	72	59	13	0	0	
SUBARU	69	64	0	0	5	
IVECO	68	35	33	0	0	
VECV SOUTH AFRICA	50	50	0	0	0	
POWERSTAR	32	32	0	0	0	
BABCOCK	27	27	0	0	0	
BENTLEY **	6	6	0	0	0	
LAMBORGHINI SOUTH AFRICA **	4	4	0	0	0	
SCUDERIA SOUTH AFRICA	4	4	0	0	0	
INDUSTRY TOTAL	43 593	36420	454	4524	2195	31 242

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021, commercial market split estimates are provided. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa

Passenger for Jul 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
VOLKSWAGEN GROUP SA	5 892	5025	21	620	226	11 526
TOYOTA	5 105	3341	5	1131	628	
SUZUKI AUTO	4 677	3403	67	1049	158	9
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 644	2327	0	317	0	
RENAULT	2 537	2121	0	396	20	
KIA SOUTH AFRICA	1 927	1813	0	112	2	
BMW GROUP *	1 512	1512	0	0	0	3 700
CHERY AUTO SOUTH AFRICA	1 262	1262	0	0	0	
HAVAL MOTORS SA	858	847	0	10	1	11
NISSAN	851	504	67	263	17	
MERCEDES-BENZ SA **	795	795	0	0	0	8 147
STELLANTIS	743	595	0	110	38	11
FORD MOTOR COMPANY	631	603	0	0	28	26
MAHINDRA	432	432	0	0	0	
MAZDA SOUTHERN AFRICA	395	385	0	0	10	
HONDA	297	184	0	105	8	25
JAGUAR LAND ROVER	275	260	0	6	9	
MITSUBISHI MOTORS SA	233	204	0	20	9	20
VOLVO CARS	128	107	0	0	21	3
PORSCHE **	115	115	0	0	0	
SUBARU	69	64	0	0	5	
ISUZU MOTORS SOUTH AFRICA	63	52	0	11	0	1
BENTLEY **	6	6	0	0	0	
LAMBORGHINI SOUTH AFRICA **	4	4	0	0	0	
SCUDERIA SOUTH AFRICA	4	4	0	0	0	
INDUSTRY TOTAL	31 455	25965	160	4150	1180	23 479

Light CV < 3501kg for Jul 2022

* Sales are estimates ** Reported aggregate sales numbers only

FORD MOTOR COMPANY
 NISSAN
 ISUZU MOTORS SOUTH AFRICA
 TOYOTA
 MAHINDRA
 HAVAL MOTORS SA
 HYUNDAI AUTOMOTIVE SOUTH AFRICA
 VOLKSWAGEN GROUP SA
 KIA SOUTH AFRICA
 STELLANTIS
 JAC MOTORS SOUTH AFRICA
 SUZUKI AUTO
 MITSUBISHI MOTORS SA
 MAZDA SOUTHERN AFRICA
 RENAULT
 MERCEDES-BENZ SA **
 FAW TRUCKS

RSA	Dealer	Gov	Rental	Single	Export
1 842	1724	44	0	74	6 587
1 774	1674	25	60	15	593
1 602	1452	74	71	5	421
1 602	651	68	35	848	3
895	884	11	0	0	
644	489	0	155	0	16
293	293	0	0	0	
273	268	3	0	2	
160	160	0	0	0	
145	135	0	10	0	
144	144	0	0	0	
57	57	0	0	0	4
56	56	0	0	0	46
26	24	0	0	2	
15	15	0	0	0	
13	13	0	0	0	
6	6	0	0	0	
9 547	8045	225	331	946	7 670

INDUSTRY TOTAL**Medium CV 3501-8500kg for Jul 2022**

* Sales are estimates ** Reported aggregate sales numbers only

TOYOTA
 ISUZU MOTORS SOUTH AFRICA
 MERCEDES-BENZ SA **
 IVECO
 DAIMLER TRUCKS SOUTHERN AFRICA
 VOLKSWAGEN GROUP SA
 HYUNDAI AUTOMOTIVE SOUTH AFRICA
 TATA
 FAW TRUCKS
 STELLANTIS
 JAC MOTORS SOUTH AFRICA
 POWERSTAR
 FORD MOTOR COMPANY

RSA	Dealer	Gov	Rental	Single	Export
307	189	8	43	67	3
153	151	2	0	0	13
94	94	0	0	0	
57	25	32	0	0	
39	39	0	0	0	5
39	33	6	0	0	
28	28	0	0	0	
27	27	0	0	0	
16	16	0	0	0	
16	16	0	0	0	
8	8	0	0	0	
6	6	0	0	0	
	0	0	0	0	
790	632	48	43	67	21

INDUSTRY TOTAL**Heavy CV 8501-16500kg for Jul 2022**

* Sales are estimates ** Reported aggregate sales numbers only

ISUZU MOTORS SOUTH AFRICA
 FAW TRUCKS
 UD TRUCKS SOUTHERN AFRICA
 TOYOTA
 DAIMLER TRUCKS SOUTHERN AFRICA
 VECV SOUTH AFRICA
 TATA
 POWERSTAR
 IVECO
 JAC MOTORS SOUTH AFRICA
 MAN

RSA	Dealer	Gov	Rental	Single	Export
101	95	6	0	0	6
83	83	0	0	0	
76	76	0	0	0	43
73	72	0	0	1	1
51	51	0	0	0	
42	42	0	0	0	
31	18	13	0	0	
14	14	0	0	0	
	0	0	0	0	
	0	0	0	0	
	0	0	0	0	
471	451	19	0	1	50

INDUSTRY TOTAL**Extra Heavy CV > 16500kg for Jul 2022**

* Sales are estimates ** Reported aggregate sales numbers only

DAIMLER TRUCKS SOUTHERN AFRICA
 VOLVO GROUP SOUTHERN AFRICA
 UD TRUCKS SOUTHERN AFRICA
 SCANIA
 FAW TRUCKS
 MAN
 ISUZU MOTORS SOUTH AFRICA
 BABCOCK
 TOYOTA
 POWERSTAR
 TATA
 VECV SOUTH AFRICA
 IVECO

RSA	Dealer	Gov	Rental	Single	Export
342	342	0	0	0	
258	258	0	0	0	12
165	165	0	0	0	4
164	164	0	0	0	2
132	132	0	0	0	
104	104	0	0	0	
32	32	0	0	0	
27	27	0	0	0	
23	21	1	0	1	
12	12	0	0	0	
10	10	0	0	0	
8	8	0	0	0	
4	3	1	0	0	
1 281	1278	2	0	1	18

INDUSTRY TOTAL**Bus > 8500kg for Jul 2022**

* Sales are estimates ** Reported aggregate sales numbers only

DAIMLER TRUCKS SOUTHERN AFRICA
 MAN
 SCANIA
 IVECO
 TATA
 ISUZU MOTORS SOUTH AFRICA
 UD TRUCKS SOUTHERN AFRICA
 VOLVO GROUP SOUTHERN AFRICA

RSA	Dealer	Gov	Rental	Single	Export
20	20	0	0	0	
10	10	0	0	0	
8	8	0	0	0	4
7	7	0	0	0	
4	4	0	0	0	
	0	0	0	0	
	0	0	0	0	
	0	0	0	0	
49	49	0	0	0	4

INDUSTRY TOTAL

Make Totals for Jul 2022

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	6 798	3970	80	1209	1539	3
VOLKSWAGEN	5 526	4713	27	563	223	11 526
SUZUKI	4 734	3460	67	1049	158	13
HYUNDAI	2 965	2648	0	317	0	
NISSAN	2 625	2178	92	323	32	593
RENAULT	2 552	2136	0	396	20	
FORD	2 473	2327	44	0	102	6 613
KIA	2 087	1973	0	112	2	
ISUZU	1 951	1782	82	82	5	441
BMW/MINI*	1 512	1512	0	0	0	3 700
MAHINDRA	1 327	1316	11	0	0	
CHERY	1 262	1262	0	0	0	
MERCEDES**	922	922	0	0	0	8 147
HAVAL	858	847	0	10	1	10
AUDI	679	614	3	57	5	
GWM	644	489	0	155	0	17
OPEL	497	383	0	110	4	
FUSO	432	432	0	0	0	5
MAZDA	421	409	0	0	12	
HONDA	297	184	0	105	8	25
MITSUBISHI	289	260	0	20	9	66
HINO	267	262	1	0	4	4
VOLVO TRUCKS	258	258	0	0	0	12
LAND ROVER	254	240	0	6	8	
UD TRUCKS	241	241	0	0	0	47
FAW	237	237	0	0	0	
PEUGEOT	228	212	0	10	6	
SCANIA	172	172	0	0	0	6
JAC	152	152	0	0	0	
VOLVO	128	107	0	0	21	3
PORSCHE**	115	115	0	0	0	
MAN	113	113	0	0	0	
FIAT	103	77	0	0	26	3
SUBARU	69	64	0	0	5	
IVECO	68	35	33	0	0	
TATA TRUCK & BUS	65	52	13	0	0	
EICHER	50	50	0	0	0	
JEEP	49	49	0	0	0	7
LEXUS	45	42	1	0	2	
POWERSTAR	32	32	0	0	0	
DAF	27	27	0	0	0	
JAGUAR	21	20	0	0	1	
CITROEN	19	19	0	0	0	
DAEWOO	7	7	0	0	0	
BENTLEY**	6	6	0	0	0	
ALFA ROMEO	5	3	0	0	2	1
LAMBORGHINI**	4	4	0	0	0	
FERRARI	4	4	0	0	0	
ABARTH	3	3	0	0	0	
VOLVO BUS		0	0	0	0	
INDUSTRY TOTAL	43 593	36420	454	4524	2195	31 242

RSA and Export Sales by Market

	Jul 2022		Var %		Jul 2021		Jun 2022		Jul 2022 YTD		Var %		Jul 2021 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	31 455	23 479	50.2%	577.2%	20 938	3 467	29 544	23 713	207 764	139 091	24.6%	23.9%	166 758	112 241
Light CV < 3501kg	9 547	7 670	-6.9%	-1.0%	10 257	7 745	8 875	7 440	73 131	57 407	-7.5%	-27.8%	79 100	79 502
Medium CV 3501-8500kg	790	21	33.0%	23.5%	594	17	687	8	4 298	59	6.2%	-18.1%	4 047	72
Heavy CV 8501-16500kg	471	50	21.7%	614.3%	387	7	563	31	3 430	174	24.2%	112.2%	2 761	82
Extra Heavy CV > 16500kg	1 281	18	18.7%	28.6%	1 079	14	1 314	9	8 205	168	5.4%	-0.6%	7 786	169
Bus > 8500kg	49	4	-14.0%	100.0%	57	2	69	15	305	46	-17.8%	411.1%	371	9
INDUSTRY TOTAL	43 593	31 242	30.9%	177.7%	33 312	11 252	41 052	31 216	297 133	196 945	13.9%	2.5%	260 823	192 075

Dealer and Government Sales by Market

	Jul 2022		Var %		Jul 2021		Jun 2022		Jul 2022 YTD		Var %		Jul 2021 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	25 965	160	52.4%	-52.4%	17 039	336	24 607	153	172 485	2 761	26.8%	12.1%	136 013	2 462
Light CV < 3501kg	8 045	225	-13.0%	-17.9%	9 242	274	7 739	275	65 232	3 277	-8.6%	-19.1%	71 380	4 051
Medium CV 3501-8500kg	632	48	42.3%	-60.0%	444	120	570	72	3 613	472	15.9%	-41.6%	3 118	808
Heavy CV 8501-16500kg	451	19	23.2%	5.6%	366	18	537	17	3 296	111	25.7%	-14.0%	2 622	129
Extra Heavy CV > 16500kg	1 278	2	21.1%	-75.0%	1 055	8	1 307	4	8 144	42	6.9%	-52.3%	7 617	88
Bus > 8500kg	49		-10.9%	-100.0%	55	2	69		305		-4.1%	-100.0%	318	4
INDUSTRY TOTAL	36 420	454	29.1%	-40.1%	28 201	758	34 829	521	253 075	6 663	14.5%	-11.7%	221 068	7 542

Rental and Single Sales by Market

	Jul 2022		Var %		Jul 2021		Jun 2022		Jul 2022 YTD		Var %		Jul 2021 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	4 150	1 180	62.4%	17.2%	2 556	1 007	3 334	1 450	26 670	5 848	24.5%	-14.8%	21 418	6 865
Light CV < 3501kg	331	946	-24.4%	212.2%	438	303	229	632	2 472	2 150	6.5%	59.6%	2 322	1 347
Medium CV 3501-8500kg	43	67	616.7%	179.2%	6	24	26	19	117	96	74.6%	77.8%	67	54
Heavy CV 8501-16500kg		1	-100.0%	0.0%	2	1		9		23	-100.0%	187.5%	2	8
Extra Heavy CV > 16500kg		1	-100.0%	-66.7%	13	3		3	7	12	-87.9%	-47.8%	58	23
Bus > 8500kg			0.0%	0.0%							-100.0%	-100.0%	2	47
INDUSTRY TOTAL	4 524	2 195	50.0%	64.1%	3 015	1 338	3 589	2 113	29 266	8 129	22.6%	-14.8%	23 869	8 344

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BENTLEY **	6	6	0	0	0	
BENTLEY	6	6	0	0	0	
BMW GROUP *	1 512	1512	0	0	0	3 700
BMW/MINI	1 512	1512	0	0	0	3 700
CHERY AUTO SOUTH AFRICA	1 262	1262	0	0	0	
CHERY Tiggo 4 Pro	689	689	0	0	0	
CHERY Tiggo 7 Pro	372	372	0	0	0	
CHERY Tiggo 8 Pro	201	201	0	0	0	
FORD MOTOR COMPANY	631	603	0	0	28	26
FORD EcoSport	563	539	0	0	24	
FORD Everest	49	45	0	0	4	26
FORD Figo	1	1	0	0	0	
FORD Mustang	18	18	0	0	0	
HAVAL MOTORS SA	858	847	0	10	1	11
GWM ORA GOOD CAT		0	0	0	0	1
HAVAL H2	1	1	0	0	0	
HAVAL H6	229	229	0	0	0	6
HAVAL H9	6	6	0	0	0	
HAVAL Jolion	622	611	0	10	1	4
HONDA	297	184	0	105	8	25
HONDA Amaze	128	48	0	80	0	
HONDA Ballade	61	36	0	25	0	
HONDA BR-V	3	1	0	0	2	
HONDA Civic	23	17	0	0	6	5
HONDA CR-V	20	20	0	0	0	5
HONDA Fit	13	13	0	0	0	1
HONDA HR-V	26	26	0	0	0	5
HONDA WR-V	23	23	0	0	0	9
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 644	2327	0	317	0	
HYUNDAI Atos	615	575	0	40	0	
HYUNDAI Creta	228	178	0	50	0	
HYUNDAI Grand Creta	92	92	0	0	0	
HYUNDAI Grand i10	242	242	0	0	0	
HYUNDAI i20	299	299	0	0	0	
HYUNDAI i30	12	12	0	0	0	
HYUNDAI Kona	88	88	0	0	0	
HYUNDAI Palisade	12	12	0	0	0	
HYUNDAI Santa Fe	29	29	0	0	0	
HYUNDAI Staria	179	118	0	61	0	
HYUNDAI Tucson	146	146	0	0	0	
HYUNDAI Venue	702	536	0	166	0	
ISUZU MOTORS SOUTH AFRICA	63	52	0	11	0	1
ISUZU MU-X	63	52	0	11	0	1
JAGUAR LAND ROVER	275	260	0	6	9	
JAGUAR E-PACE	6	6	0	0	0	
JAGUAR F-PACE	14	13	0	0	1	
JAGUAR XF	1	1	0	0	0	
L-R Defender	162	160	0	0	2	
L-R Discovery	7	7	0	0	0	
L-R Discovery Sport	13	8	0	3	2	
L-R Range Rover	13	11	0	0	2	
L-R Range Rover Evoque	36	35	0	0	1	
L-R Range Rover Sport	16	12	0	3	1	
L-R Range Rover Velar	7	7	0	0	0	
KIA SOUTH AFRICA	1 927	1813	0	112	2	
KIA Carnival	93	29	0	64	0	
KIA Pegas	120	120	0	0	0	
KIA Picanto	601	552	0	48	1	
KIA Rio	294	294	0	0	0	
KIA Seltos	176	175	0	0	1	
KIA Sonet	578	578	0	0	0	
KIA Sorento	32	32	0	0	0	
KIA Sportage	33	33	0	0	0	
LAMBORGHINI SOUTH AFRICA **	4	4	0	0	0	
LAMBORGHINI	4	4	0	0	0	
MAHINDRA	432	432	0	0	0	
MAHINDRA KUV	115	115	0	0	0	
MAHINDRA Scorpio	43	43	0	0	0	
MAHINDRA XUV300	273	273	0	0	0	
MAHINDRA XUV500	1	1	0	0	0	
MAZDA SOUTHERN AFRICA	395	385	0	0	10	
MAZDA 2	98	97	0	0	1	
MAZDA 3	11	11	0	0	0	
MAZDA CX-3	92	88	0	0	4	
MAZDA CX-30	29	27	0	0	2	

MAZDA CX-5	165	162	0	0	3	
MERCEDES-BENZ SA **	795	795	0	0	0	8 147
MERCEDES	795	795	0	0	0	8 147
MITSUBISHI MOTORS SA	233	204	0	20	9	20
MITSUBISHI ASX	37	32	0	0	5	1
MITSUBISHI Eclipse Cross	36	16	0	20	0	
MITSUBISHI Outlander	2	2	0	0	0	4
MITSUBISHI Pajero Sport	102	101	0	0	1	14
MITSUBISHI Xpander	56	53	0	0	3	1
NISSAN	851	504	67	263	17	
NISSAN Almera	382	129	64	186	3	
NISSAN GT-R	1	1	0	0	0	
NISSAN Magnite	313	301	0	0	12	
NISSAN Micra 5	5	5	0	0	0	
NISSAN Patrol SW	8	8	0	0	0	
NISSAN Terra	10	8	0	0	2	
NISSAN X-Trail	132	52	3	77	0	
PORSCHE **	115	115	0	0	0	
PORSCHE	115	115	0	0	0	
RENAULT	2 537	2121	0	396	20	
RENAULT Clio V	57	57	0	0	0	
RENAULT Duster	98	84	0	0	14	
RENAULT Kiger	1 099	1097	0	0	2	
RENAULT Koleos	15	13	0	0	2	
RENAULT Kwid	836	452	0	384	0	
RENAULT Triber	432	418	0	12	2	
SCUDERIA SOUTH AFRICA	4	4	0	0	0	
FERRARI 812	1	1	0	0	0	
FERRARI F8	1	1	0	0	0	
FERRARI Roma	2	2	0	0	0	
STELLANTIS	743	595	0	110	38	11
ABARTH 595	3	3	0	0	0	
ALFA Giulia	1	0	0	0	1	
ALFA Stelvio	4	3	0	0	1	1
CITROEN C3	4	4	0	0	0	
CITROEN C3 Aircross	8	8	0	0	0	
CITROEN C5 Aircross	7	7	0	0	0	
FIAT 500	23	22	0	0	1	
FIAT 500X	19	14	0	0	5	
FIAT Tipo	45	25	0	0	20	3
JEEP Renegade	16	16	0	0	0	6
JEEP Wrangler	6	6	0	0	0	1
OPEL Combo Life	3	2	0	0	1	
OPEL Corsa	200	95	0	105	0	
OPEL Crossland	207	206	0	0	1	
OPEL Grandland X	2	0	0	0	2	
OPEL Mokka	35	35	0	0	0	
OPEL Zafira	6	1	0	5	0	
PEUGEOT 2008	44	43	0	0	1	
PEUGEOT 208	72	72	0	0	0	
PEUGEOT 3008	37	32	0	0	5	
PEUGEOT 5008	1	1	0	0	0	
SUBARU	69	64	0	0	5	
SUBARU Forester	11	11	0	0	0	
SUBARU Outback	16	16	0	0	0	
SUBARU WRX	25	20	0	0	5	
SUBARU XV	17	17	0	0	0	
SUZUKI AUTO	4 677	3403	67	1049	158	9
SUZUKI Baleno	466	466	0	0	0	
SUZUKI Celerio	390	170	0	200	20	
SUZUKI Ciaz	23	23	0	0	0	
SUZUKI Dzire	426	106	0	300	20	
SUZUKI Ertiga	257	256	0	0	1	
SUZUKI Ignis	60	60	0	0	0	
SUZUKI Jimny	317	304	0	0	13	9
SUZUKI S-Presso	563	365	0	99	99	
SUZUKI Swift	1 521	1047	21	450	3	
SUZUKI Vitara	18	18	0	0	0	
SUZUKI Vitara Brezza	636	588	46	0	2	
TOYOTA	5 105	3341	5	1131	628	
LEXUS ES	14	14	0	0	0	
LEXUS IS	7	6	0	0	1	
LEXUS LS	1	0	0	0	1	
LEXUS LX	5	5	0	0	0	
LEXUS NX	6	6	0	0	0	
LEXUS RX	6	6	0	0	0	
LEXUS UX	6	5	1	0	0	
TOYOTA 86	1	0	0	0	1	
TOYOTA Agya	455	214	0	233	8	
TOYOTA C-HR	58	41	0	0	17	
TOYOTA Corolla	81	79	1	0	1	
TOYOTA Corolla Cross	119	36	0	0	83	
TOYOTA Corolla HB	49	48	0	0	1	
TOYOTA Corolla Quest	306	25	0	0	281	
TOYOTA FJ Cruiser	14	14	0	0	0	
TOYOTA Fortuner	151	60	1	0	90	
TOYOTA GR Yaris	8	8	0	0	0	
TOYOTA Landcruiser 300	101	91	0	2	8	
TOYOTA Landcruiser SW	9	9	0	0	0	
TOYOTA Prado	109	107	0	0	2	
TOYOTA Prius	3	3	0	0	0	
TOYOTA Quantum	10	9	0	1	0	

TOYOTA RAV	192	139	0	13	40	
TOYOTA Rumion	276	191	0	38	47	
TOYOTA Starlet	1 264	858	0	402	4	
TOYOTA Urban Cruiser	1 854	1367	2	442	43	
VOLKSWAGEN GROUP SA	5 892	5025	21	620	226	11 526
AUDI A1	44	44	0	0	0	
AUDI A3 Sedan	50	39	0	7	4	
AUDI A3 Sportback	100	66	0	34	0	
AUDI A4	25	23	2	0	0	
AUDI A4 Avant	1	1	0	0	0	
AUDI A5 Coupe/Cabriolet	5	5	0	0	0	
AUDI A5 Sportback	12	12	0	0	0	
AUDI A6	2	2	0	0	0	
AUDI A6 Avant	3	3	0	0	0	
AUDI A7 Sportback	1	1	0	0	0	
AUDI A8	1	1	0	0	0	
AUDI e-tron	4	4	0	0	0	
AUDI e-tron GT	2	2	0	0	0	
AUDI e-tron Sportback	4	4	0	0	0	
AUDI Q2	116	105	0	11	0	
AUDI Q3	127	122	0	5	0	
AUDI Q3 Sportback	39	38	0	0	1	
AUDI Q5	54	53	1	0	0	
AUDI Q5 Sportback	50	50	0	0	0	
AUDI Q7	10	10	0	0	0	
AUDI Q8	19	19	0	0	0	
AUDI R8	1	1	0	0	0	
AUDI TT	9	9	0	0	0	
VW Caddy	11	11	0	0	0	
VW Caravelle	23	23	0	0	0	
VW Golf 8	75	75	0	0	0	
VW Kombi	44	16	4	24	0	
VW Polo	1 166	1009	1	155	1	11 526
VW Polo Sedan	32	12	0	0	20	
VW Polo Vivo	1 820	1531	10	278	1	
VW Taigo	528	410	0	0	118	
VW T-Cross	1 007	940	1	12	54	
VW Tiguan	296	195	2	94	5	
VW Touareg	15	15	0	0	0	
VW T-Roc	196	174	0	0	22	
VOLVO CARS	128	107	0	0	21	3
VOLVO XC40	31	31	0	0	0	1
VOLVO XC60	69	68	0	0	1	1
VOLVO XC90	28	8	0	0	20	1

* Sales are estimates ** Reported aggregate sales numbers only

Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	6	6	0	0	0	
FAW 1.5 Ton	6	6	0	0	0	
FORD MOTOR COMPANY	1 842	1724	44	0	74	6 587
FORD Ranger	1 838	1720	44	0	74	6 587
FORD Tourneo Custom	3	3	0	0	0	
FORD Transit	1	1	0	0	0	
HAVAL MOTORS SA	644	489	0	155	0	16
GWM P-Series	279	246	0	33	0	16
GWM Steed	365	243	0	122	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	293	293	0	0	0	
HYUNDAI Atos	43	43	0	0	0	
HYUNDAI Grand i10	26	26	0	0	0	
HYUNDAI H100 Bakkie	216	216	0	0	0	
HYUNDAI Staria	8	8	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1 602	1452	74	71	5	421
ISUZU D-MAX	1 602	1452	74	71	5	421
JAC MOTORS SOUTH AFRICA	144	144	0	0	0	
JAC T-Series	84	84	0	0	0	
JAC X-Series	60	60	0	0	0	
KIA SOUTH AFRICA	160	160	0	0	0	
KIA K2500	11	11	0	0	0	
KIA K2700	129	129	0	0	0	
KIA Picanto	20	20	0	0	0	
MAHINDRA	895	884	11	0	0	
MAHINDRA Bolero	45	45	0	0	0	
MAHINDRA KUV	3	3	0	0	0	
MAHINDRA Scorpio Pik-Up	847	836	11	0	0	
MAZDA SOUTHERN AFRICA	26	24	0	0	2	
MAZDA BT-50	26	24	0	0	2	
MERCEDES-BENZ SA **	13	13	0	0	0	
MERCEDES	13	13	0	0	0	
MITSUBISHI MOTORS SA	56	56	0	0	0	46
MITSUBISHI Triton	56	56	0	0	0	46
NISSAN	1 774	1674	25	60	15	593
NISSAN Hardbody		0	0	0	0	33
NISSAN Navara	561	516	25	15	5	479
NISSAN NP200	1 213	1158	0	45	10	81
RENAULT	15	15	0	0	0	
RENAULT Triber Express	15	15	0	0	0	
STELLANTIS	145	135	0	10	0	
FIAT Doblo Cargo	3	3	0	0	0	
FIAT Fiorino	13	13	0	0	0	
JEEP Gladiator	27	27	0	0	0	

OPEL Combo	42	42	0	0	0	
OPEL Vivaro	2	2	0	0	0	
PEUGEOT Landtrek	58	48	0	10	0	
SUZUKI AUTO	57	57	0	0	0	4
SUZUKI Super Carry	57	57	0	0	0	4
TOYOTA	1 602	651	68	35	848	3
HINO 200 Series	57	57	0	0	0	
TOYOTA Hi-Ace	94	52	0	0	42	
TOYOTA Hi-Ace Bus	62	30	9	10	13	
TOYOTA Hilux	1 012	241	14	1	756	3
TOYOTA Landcruiser PU	252	197	42	2	11	
TOYOTA Quantum	125	74	3	22	26	
VOLKSWAGEN GROUP SA	273	268	3	0	2	
VW Amarok	115	110	3	0	2	
VW Caddy	129	129	0	0	0	
VW Transporter Cr-Bus	13	13	0	0	0	
VW Transporter PU	11	11	0	0	0	
VW Transporter P-Van	5	5	0	0	0	
* Sales are estimates ** Reported aggregate sales numbers only						

Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS SOUTHERN AFRICA	39	39	0	0	0	5
FUSO Canter	39	39	0	0	0	5
FAW TRUCKS	16	16	0	0	0	
FAW 3.5 Ton	16	16	0	0	0	
FORD MOTOR COMPANY		0	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	28	28	0	0	0	
HYUNDAI EX-6	1	1	0	0	0	
HYUNDAI EX-8	27	27	0	0	0	
ISUZU MOTORS SOUTH AFRICA	153	151	2	0	0	13
ISUZU N-Series	153	151	2	0	0	13
IVECO	57	25	32	0	0	
IVECO Daily	57	25	32	0	0	
JAC MOTORS SOUTH AFRICA	8	8	0	0	0	
JAC N-Series	8	8	0	0	0	
MERCEDES-BENZ SA **	94	94	0	0	0	
MERCEDES	94	94	0	0	0	
POWERSTAR	6	6	0	0	0	
POWERSTAR FT Series	6	6	0	0	0	
STELLANTIS	16	16	0	0	0	
PEUGEOT Boxer	16	16	0	0	0	
TATA	27	27	0	0	0	
TATA LPT	27	27	0	0	0	
TOYOTA	307	189	8	43	67	3
HINO 300 Series	114	112	0	0	2	3
TOYOTA Coaster	69	36	0	9	24	
TOYOTA Quantum	124	41	8	34	41	
VOLKSWAGEN GROUP SA	39	33	6	0	0	
VW Crafter	39	33	6	0	0	
* Sales are estimates ** Reported aggregate sales numbers only						

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS SOUTHERN AFRICA	51	51	0	0	0	
FUSO HCV	51	51	0	0	0	
FAW TRUCKS	83	83	0	0	0	
FAW CA 15	34	34	0	0	0	
FAW CA 8	49	49	0	0	0	
ISUZU MOTORS SOUTH AFRICA	101	95	6	0	0	6
ISUZU F-Series	97	91	6	0	0	6
ISUZU FX-Series	4	4	0	0	0	
IVECO		0	0	0	0	
JAC MOTORS SOUTH AFRICA		0	0	0	0	
MAN		0	0	0	0	
POWERSTAR	14	14	0	0	0	
POWERSTAR FT Series	14	14	0	0	0	
TATA	31	18	13	0	0	
TATA LPT	31	18	13	0	0	
TOYOTA	73	72	0	0	1	1
HINO 500 Series	73	72	0	0	1	1
UD TRUCKS SOUTHERN AFRICA	76	76	0	0	0	43
UD TRUCKS Croner	56	56	0	0	0	19
UD TRUCKS Kuzer	20	20	0	0	0	24
VECV SOUTH AFRICA	42	42	0	0	0	
EICHER Pro 6016	32	32	0	0	0	
EICHER Pro 6018	10	10	0	0	0	
* Sales are estimates ** Reported aggregate sales numbers only						

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	27	27	0	0	0	
DAF CF	8	8	0	0	0	
DAF XF	19	19	0	0	0	
DAIMLER TRUCKS SOUTHERN AFRICA	342	342	0	0	0	
FUSO XHCV	342	342	0	0	0	
FAW TRUCKS	132	132	0	0	0	
FAW 28	7	7	0	0	0	
FAW CA 28	77	77	0	0	0	

FAW CA 33	38	38	0	0	0	
FAW CA 35	10	10	0	0	0	
ISUZU MOTORS SOUTH AFRICA	32	32	0	0	0	
ISUZU F-Series	23	23	0	0	0	
ISUZU FX-Series	9	9	0	0	0	
IVECO	4	3	1	0	0	
IVECO S-Way	3	3	0	0	0	
IVECO Trakker	1	0	1	0	0	
MAN	104	104	0	0	0	
MAN TGM	10	10	0	0	0	
MAN TGS	94	94	0	0	0	
POWERSTAR	12	12	0	0	0	
POWERSTAR BeiBen	10	10	0	0	0	
POWERSTAR FT Series	2	2	0	0	0	
SCANIA	164	164	0	0	0	2
SCANIA G-Series	108	108	0	0	0	2
SCANIA P-Series	21	21	0	0	0	
SCANIA R-Series	35	35	0	0	0	
TATA	10	10	0	0	0	
DAEWOO Commercials	7	7	0	0	0	
TATA Prima	3	3	0	0	0	
TOYOTA	23	21	1	0	1	
HINO 500 Series	22	20	1	0	1	
HINO 700 Series	1	1	0	0	0	
UD TRUCKS SOUTHERN AFRICA	165	165	0	0	0	4
UD TRUCKS Croner	40	40	0	0	0	1
UD TRUCKS Quester	58	58	0	0	0	3
UD TRUCKS Quon	67	67	0	0	0	
VECV SOUTH AFRICA	8	8	0	0	0	
EICHER Pro 6025	8	8	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	258	258	0	0	0	12
VOLVO FH	198	198	0	0	0	12
VOLVO FM	60	60	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS SOUTHERN AFRICA	20	20	0	0	0	
MERCEDES BUS	20	20	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO	7	7	0	0	0	
IVECO Afriway	7	7	0	0	0	
MAN	10	10	0	0	0	
MAN Bus	9	9	0	0	0	
VW Volksbus	1	1	0	0	0	
SCANIA	8	8	0	0	0	4
SCANIA Bus	8	8	0	0	0	4
TATA	4	4	0	0	0	
TATA LPO	4	4	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only